

CHAIRMAN'S MESSAGE

People often ask me –why an Indian Institute of Management in Shillong of all the places in India. My answer has been simple. By this one decision, the country has given the people of North East Region of India in general and Shillong (Meghalaya) in particular, the opportunity to be part of the great nation-building process; the stupendous task of contributing in shaping the future corporate leaders of India. Importantly, this opportunity has given the people of the Region a sense of belonging by making them feel that they too are part of the Indian nation. An institution like the Rajiv Gandhi Indian Institute of Management (RGIIM) in Shillong, therefore, from this perspective and reason acquires this importance and significance besides anything else.



I say this, because the young corporate leaders from RGIIM in their two years stay and association with Shillong imbibe and carry back with them a little of the North East; especially qualities of head and heart so famous and well known: values that often escape many in the busy world of business and commerce today and about things and aspects that most of our countrymen and women have no idea about. In turn, the young future corporate leaders of India leave behind a little of themselves through their various activities in and outside the institute in the Region; imprints of what India's future corporate leaders are capable and made of. It is through the daily associations and contacts with the local population and people around them that the mutual 'sharing' and education process takes place.

We in RGIIM, therefore, not only host and provide the best possible knowledge to the best of young talents that the country has to offer to the world of commerce and business, which are more than amply demonstrated in the many success stories that are given in this Annual Report, but also believe that through this exposure and acquaintance in the early stages of their business career as corporate leaders, to and with the people and the North East Region of India, they become aware, appreciate and understand the people and the Region as true corporate and business leaders that a country as vast and diverse as India needs. We in RGIIM Shillong believe that with these added knowledge they become better, concerned and 'complete' corporate leaders who can appreciate and understand this nook and corner of India better than anyone among their peers. We believe as a consequence, they are much better equipped, are much more sensitive human beings, capable of not only to be successful corporate leaders but also of developing India of their dreams by addressing the needs of the poor in India as true corporate leaders should. We carry, incorporate and reflect this special 'flavour' in every aspect of our endeavours.

The Annual Report 2013-14 reflects the various aspiratory pursuits, efforts and achievements that the Director, the faculty members, officers, staff and students have accomplished under the overall direction of the Board of Governors of the Institute during the year under report.

Falguni Rajkumar IAS (Retd)
Chairman
Board of Governors
RGIIM, Shillong

DIRECTOR'S MESSAGE

Rajiv Gandhi Indian Institute of Management (RGIIMS) was established by the Government of India in 2007 at Shillong with a vision for offering world class management education and research in the North Eastern Region of India. Institute offers Doctoral Programme known as FPM, a two year PG Diploma in Management, one year Post Graduate Programme for executives for managing business between India and China and Management Development Programmes for executives, officers and policy makers. Institute is also actively involved in sponsored research and consultancy to solve the targeted problems of industry, business and Governmental organizations.



The vision of the Institute is 'to become an internationally recognized management Institute with a global outlook grounded in Indian values' and the Mission is 'to generate and disseminate knowledge in all aspects of management education for sustainable development and to develop innovative leaders with strong ethical values'.

I present the Rajiv Gandhi Indian Institute of Management Annual Report for the year 2013-14. The report presents the information about the priorities set up and the performance we had achieved.

During the year Professor Keya Sengupta, the Acting Director between 17th July, 2012 and 16th June 2013 had completed her tenure. We acknowledge the contributions of Professor Keya Sengupta, Director-in-Charge during the interim period.

Institute was the recipient of various awards and prizes for its contribution in the field of management education and research.

Faculty members, over and above their classroom teaching, were involved in sponsored research, consultancy, research publications, case study writing, book writing and in conducting Management Development Programmes. They had participated and presented their research findings in conferences and seminars and represented the Institute in various national and international events, forums and bodies.

RGIIM Shillong had the privilege of having eminent visitors which included Bharat Ratna Dr. APJ Abdul Kalam, former President of India.

Officers and the staff of the Institute had contributed in various Institute activities. Courses were conducted to enhance their knowledge and skill required for the above. Some of the staff had participated in various events representing the Institute.

The students of the Institute had made their mark in various spheres of their activities, be in academics, extracurricular activities, sports or in corporate sponsored events. The placement like previous years was 100 percent having both national and international recruitment.

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One of the highlights of RGIIMS is the IIM Shillong Golf Cup. The Season Six had the presence of participants from diverse sections of the society.

Dissemination of the results of research is as important as carrying out research. Understanding the importance of the same, IIMS publishes 'IIMS Journal of Management Sciences' from the time of the inception of the Institute.

RGIIM Shillong had set up a Centre for Development of North Eastern Region (CEDNER). CEDNER, during the year, had taken up research projects and training programmes to fulfil its objectives.

I hope this report demonstrates that the Institute is making good progress, but we have a long way to go. I thank the faculty members, officers, staff and students of the Institute for their contributions to the Institute, taking initiatives on their own and working extremely hard to meet the goals and deadlines. I thank particularly the Society and the Board of Governors, IIM Shillong and the Ministry of Human Resource Development, Government of India for the unflinching support. I also thank all the stakeholders from the various sections of the society for devoting their time and resources to see desired growth and development of the Institute.

Professor Amitabha De
Director
RGIIM, Shillong

IIM SHILLONG

Rajiv Gandhi Indian Institute of Management (IIMS) was established in 2007 by the Government of India, Ministry of Human Resource Development, with the objective of offering world class management education and research in the country. It was envisioned that IIM Shillong would engage itself in teaching, research, training, and consulting.

Objectives

- To impart all-round education to meet the demand for well-trained, high caliber, innovative, socially responsible, environmentally conscious and compassionate management professionals.
- To undertake conceptual and applied research with a multi-disciplinary approach.
- To enhance skills, competences and decision making abilities of the practicing management professionals through continuing management education.
- To provide consultative services for addressing management issues and challenges of organizations.
- To train the people of North-Eastern Region of India to enhance their employability and entrepreneurial capabilities.
- To collaborate and establish linkages with organizations or institutions for mutual enrichment.

IIM Shillong's Vision, Mission & Core Values

Vision

To become an internationally recognized management Institute with a global outlook grounded in Indian values.

Mission

To generate and disseminate knowledge in all aspects of management education for sustainable development and to develop innovative leaders with strong ethical values.

Core Values

- Openness to new ideas and experiences
- Intellectual freedom
- Self-experimentation and creative pursuit
- Adherence to fair, just and ethical practices
- Compassion for others

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MEMBERS OF THE BOARD OF GOVERNORS 2013-14

1	Shri Falguni Rajkumar, IAS (Retd)	Chairman, Board of Governors RGIIM Shillong
2	Shri Ashok Thakur	Secretary Department of Higher Education Ministry of Human Resource Development, Govt. of India
3	Shri Yogendra Tripathi	Financial Adviser Department of Higher Education Ministry of Human Resource Development, Govt. of India
4	Dr. Monisha Behal	Chairperson North East Network
5	Dr. Sanjoy Hazarika	Director Centre for North East Studies and Policy Research Jamia Milia University
6	Shri AK Rungta	Chairman Rungta Enterprises & Director, Rungta Mines Ltd.
7	Shri Tarun Das	Founder Trustee Aspen Institute, India
8	Ms. Vinita Bali	Managing Director Brittania industries Limited
9	Shri Malli Mastan Babu	Winner of distinguished alumnus award of IIM C 2011 and mountaineer
10	Shri W M S Pariat	Chief Secretary Govt. of Meghalaya
11	Shri S K Panda	Chief Secretary Govt. of Tripura
12	Shri F P Solo	Commissioner and Secretary Higher and Technical Education Government of Nagaland
13	Shri K Lal Nghinglova	Commissioner and Secretary Higher and Technical Education Government of Mizoram
14	Prof. A N Rai	Vice Chancellor North Eastern Hill University
	Prof. P Shukla	Vice Chancellor (Acting) North Eastern Hill University (from July 2013)
15	Prof. Keya Sengupta	Acting Director RGIIM Shillong (wef 17 July 2012 till 16 June 2013)
	Prof. Amitabha De	Director RGIIM Shillong (from 17 th June 2013)
16	Prof. S S Mantha	Chairman All India Council of Technical Education, Govt. of India
17	Prof. Gautam Barua	Director Indian Institute of Technology Guwahati (till 04 Sept. 2013)
	Professor Gautam Biswas	Director

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		Indian Institute of Technology Guwahati (from 05 Sept. 2013)
18	Prof. P Saravanan	Associate Professor RGIIM Shillong
19	Prof. Sanjoy Mukherjee	Associate Professor RGIIM Shillong
20	Shri Arjun Malhotra	

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MEMBERS OF THE SOCIETY 2013-14

1	Chairman of the Board of Governors	
2-20	All Members of the Board of Governors	
21-24	Not more than 4 members nominated/appointed by the State Government other than those already on the Board	Shri Fredrick Roy Kharkongor Secretary, Education, Govt. of Meghalaya
		Shri AK Tigidi, IAS (Retd) Ex- Chairman, MPSC
		Shri Rishan Rapsang M.D., Rapsang Group of Industries.
		Shri C C M Mihsil Director, Higher and Technical Education, Meghalaya.
25-28	Not more than 4 members nominated/appointed by the Central Government to represent Industry, Trade, Commerce and Academia other than those already on Board	Shri Harsh Neotia M.D., Ambuja Cement.
		Dr. Ajit Ranade Chief Economist, Aditya Birla Group.
		Shri Rajiv Lall M.D., COOD IDFC Projects Ltd.
29-30	2 Expert members each from approved thrust areas of the Institute to be nominated by the Chairman in consultation with the Director	Shri P Elango Chairman, Cairn Institute, Gurgaon.
		Ms. Sujata Dev MD, IPTV & 3rd Generation, Mobile, Mumbai.
31-32	No more than 2 members being Ex Chairman and Ex Directors of the Institute	Shri Rathindra Nath Datta [Former Chairman, BOG, RGIIM Shillong]
		Prof. Ashoke K. Dutta [Former Director, RGIIM Shillong]

FACULTY MEMBERS

The Faculty Members are the main pillars of this Institute. In this Institute, the faculty members are respected, talent is recognized, inventions and innovations are supported; openness and forthrightness are appreciated and nurtured. Faculty members of this Institute were in various committees of the Government (both central and state) and public institutions and through these committees they helped the policy makers to make important decisions for the nation and the society. Faculty members of this Institute besides teaching were involved in research, MDP training and industrial consultations.

List of Faculty Members

Sl.No.	Name	Designation	Phone No	Email ID
1	Prof. Amitabha De	Director	9485104995	ad@iimshillong.in
2	Prof. Keya Sengupta	Professor	9436766074	ks@iimshillong.in
3	Prof. Nalini Prava Tripathy	Associate Professor	9436700710	nt@iimshillong.in
4	Prof. Sanjoy Mukherjee	Associate Professor	9231686071	smj@iimshillong.in
5	Prof. Pradip H Sadarangani	Associate Professor	8974002032 /9089067055	ps@iimshillong.in
6	Prof. P Saravanan	Associate Professor	8974002055	psn@iimshillong.in
7	Prof. Basav Roychoudhury	Associate Professor	9089024277	brc@iimshillong.in
8	Prof. Rohit Dwivedi	Assistant Professor	8731802081	rd@iimshillong.in
9	Prof. Natalie West Kharkongor	Assistant Professor	9089190344	nwk@iimshillong.in
10	Prof. Sanjeeb Kakoty	Assistant Professor	9436118372	sky@iimshillong.in
11	Prof. Tapas Kumar Giri	Assistant Professor	9435545076	tkg@iimshillong.in
12	Prof. Rohit Joshi	Assistant Professor	8974009052	rj@iimshillong.in
13	Prof. Shankar Purbey	Assistant Professor	7308225111	sp@iimshillong.in
14	Prof. S K Prusty	Assistant Professor	9436701135	skp@iimshillong.in
15	Prof. Harsh Vardhan Samalia	Assistant Professor	8794946575	hvs@iimshillong.in
16	Prof. Sharad Nath Bhattacharya	Assistant Professor	9485175528	snb@iimshillong.in
17	Prof. Sonia Nongmaithem	Assistant Professor on contract	9612670019	sn@iimshillong.in
18	Prof. Achyanta Sarmah	Assistant Professor on Contract	9864366545	aks@iimshillong.in
19	Dr. Anurag Dugar	Visiting Faculty	9485112570	adr@iimshillong.in

FACULTY COMMITTEES

Admission Committee

Prof. Santosh Prusty	-	Chairperson
Prof. Rohit Dwivedi	-	Member
Prof. Shankar Purbey	-	Member
Prof. Harsh Vardhan Samalia	-	Member
Prof. Sharad Nath Bhattacharya	-	Member
Prof. Achyanta Sarmah	-	Member

PGP Committee

Prof. Basav Roychoudhury	-	Chairman
Prof. P Saravanan	-	Member
Prof. P H Sadarangani	-	Member
Prof. Tapas Kumar Giri	-	Member
Prof. Shankar Purbey	-	Member

FPM Committee

Prof. Keya Sengupta	-	Chairperson
Prof. Sanjoy Mukherjee	-	Member
Prof. P Saravanan	-	Member
Prof. Tapas Kumar Giri	-	Member

PGPEX Committee

Prof. Shankar Purbey	-	Chairperson
Prof. Sonia Nongmaithem	-	Member
Prof. Basav Roychoudhury	-	Member
Prof. Natalie West Kharkongor	-	Member
Prof. Santosh Prusty	-	Member
Prof. Sanjeeb Kakoty	-	Member
Dr. Anurag Dugar	-	Member

Curriculum Development Committee

Prof. Rohit Dwivedi	-	Chairperson
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Chairperson MDP and Consultancy

Prof. P. Saravanan

Library Committee

Prof. Sanjoy Mukherjee	-	Chairperson
Prof. P. Sadarangani	-	Member
Prof. Sharad Nath Bhattacharya	-	Member

Chairperson, Students Affairs, Placement and PR

Prof. Sanjoy Mukherjee

Chairperson- Alumni Committee

Prof. Sanjeev Kakoty

Editor of the Institute Journal

Prof. Nalini Prava Tripathi

IT/ERP Committee

Prof. Harsh Vardhan Samalia	-	Chairperson
Prof. Basav Roychoudhury	-	Member
Prof. Santosh Prusty	-	Member
Shri Zicco Shira	-	Member
Shri Narayan Chhetry	-	Member
Shri W K Shylla	-	Member

Website Committee

Prof. Santosh Prusty	-	Chairperson
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Hostel Wardens

Prof. Natalie W Kharkongor	-	In Charge Hostel (Girls)
Prof. Tapas Kumar Giri	-	In Charge Hostel (Boys)
Prof. A K Sarmah	-	In Charge Hostel (Boys)

Chairperson, CEDNER

Prof. Natalie W Kharkongor

OFFICERS AND STAFF

IIM Shillong is fortunate to have committed and motivated officers and staff. Institute recognizes their talent and contributions and believes that the Institute can become a Centre of Excellence not only with the help of the students and faculty members, but also with the active involvement of the administrative staff at all levels. Institute has been regularly sending the officers and staff to various parts of the country for training. A two-day foundation training programme was organised at the Institute for all the officers and staff on "Government Rules and Office Procedures," so that they develop professionalism and efficiency in their work.

List of Officers

Sl	Name	Designation	Phone No	Email ID
(a) Administration				
1	Shri R C Saxena	Chief Administrative Officer	0364 – 230 8020	rcs@iimshillong.in
2	Shri Alvin A Nongtraw	Officer (Administration & HR)	0364 – 230 8023	aan@iimshillong.in
(b) Finance & Accounts				
3	Shri M Debnath	Finance Officer	0364 – 230 8010	fo@iimshillong.in
4	Smt. Golda L Saiborne	Accounts Officer	0364 – 230 8019	gls@iimshillong.in
(c) Engineering				
7	Shri Sunshine Marbaniang	Executive Engineer	0364 – 230 8014	sm@iimshillong.in
(d) PGP Office				
8	Shri Thomshaphrang Laloo	Administrative Officer (Programmes)	0364 – 230 8016	thom@iimshillong.in
(e) Placement Office				
9	Shri Merlvin J Mukhim	Officer (P R & Placement)	0364 – 230 8054	mjm@iimshillong.in
(f) Stores & Purchase Office				
10	Shri Colin W Sohkhlet	Stores & Purchase Officer	0364 – 230 8012	cwr@iimshillong.in
(g) Medical				
9	Dr. K I Singh	Medical Officer (part time)	0364 – 230 8081	ksh@iimshillong.in
(h) Library				
10	Dr. Sudhir Kumar Jena	Librarian	0364 – 2308057	skj@iimshillong.in

NATIONAL AND INTERNATIONAL MEETINGS AND VISITS OF THE DIRECTOR

Prof. Keya Sengupta, Acting Director, RGIIM Shillong, from 1st April, 2013 to 16th June 2013

9th May 2013

Prof. Keya Sengupta chaired the Plenary Session V- Market Access: Emerging Opportunities for MSMEs of India organized by All India Management Association (AIMA).

22nd May, 2013

Professor Keya Sengupta met Shri Anil Wadhwa, Ambassador of India in Thailand and discussed various issues relating to academic collaboration of IIM, Shillong with the other South East Asian nations

23rd May, 2013

Prof. Keya Sengupta met Dean, Management Studies and other Representatives of School of Management and Innovation of King Mongkut's University, Bangkok, Thailand and discussed the possibility of the collaboration with King Mongkut's University, Bangkok, Thailand

7th June, 2013

Honorable Union HRD Minister, Dr. MM Pallam Raju visited the Institute on 7th June, 2013 and had an interaction with the Acting Director who apprised him of the developments, achievements, and future course of action of the Institute.

Prof. Amitabha De, Director, RGIIM Shillong from 17th June, 2013 to 31st March, 2014

07th September 2013

Spoke on the topic 'Fuelling the economy through an IT enabled educative drive in the conference: NICT 2013, enabling the Northeast', held at Guwahati on 07th September 2013, organized by Department of IT, Government of Assam and The Telegraph.

16th September 2013

Attended the Inauguration Ceremony of the Sino-Indian Post Graduate Program for Executives, held at Ocean University of China, Qingdao.

23rd October 2013

Attended Dainik Bhaskar National Education Leadership Award Ceremony.

28- 29 November 2013

Attended the SOUTH ASIA POLICY DIALOGUE on 21st Century University: 'The Future of Higher Education in South East Asia', in Dubai, organised by British Council on 28- 29 November 2013

4th December 2013

Chief Guest at the inaugural function of the International Conference on Ergonomics and Human Factors 'ERGO 2013: Ergonomics for rural development' held at Department of Human Physiology with Community Health, Vidyasagar University, Midnapore, West Bengal on 4th December, 2013.

5th December 2013

Presented a paper titled 'Health, Wellbeing, and Ergonomic Issues of Indian White Collar Workers', in the plenary session at the International Conference on Ergonomics and Human Factors 'ERGO 2013:

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Ergonomics for rural development' held at Department of Human Physiology with Community Health, Vidyasagar University, Midnapore, West Bengal on 5th December 2013.

6th January 2014

Attended the closing Ceremony of the Sino-Indian Post Graduate Program for Executives held at Ocean University of China, Qingdao.

2nd February 2014

Attended the Alumni Meet- Melange 2014 on 2nd February 2014 at The Taj Vivanta, Bangalore and apprised the alumni of the current development of the Institute.

04th March 2014

Organised a workshop on 'Looking East through Northeast: Development & Connectivity' in association with ISAS, National University of Singapore & FICCI, held in RGIIM Shillong.

20th March 2014

Delivered a lecture on 'Work Study' to the students of IIM Lucknow.

ACADEMIC PROGRAMME

The academic programmes offered by IIM Shillong are PGDM, PGPEX and FPM. During the period from 2008-09 to 2013-14, the PGDM batch size was increased from 64 to 120.

Post Graduate Diploma in Management (PGDM)

In the academic year 2013-14, there were 107 students in the Fifth Batch (2012-14 batch) and 119 students in the Sixth Batch (2013-15 batch). The inauguration of the Sixth Batch (2013-15 batch) was held on 4th July, 2013. Prof. A. Srivastava was the Chief Guest of the Inaugural function. The Chairman BoG, RGIIM Shillong, Shri Falguni Rajkumar was also present on the occasion.

The PGDM of IIM Shillong has some special features which distinguish it from other programmes:

- Team Building and Orientation Programme
- Remedial Programme
- Foundation Course on Sustainability

Team Building exercise is the first program that the students undergo at IIM Shillong. The objective is to make the students familiar with the Institute and to prepare the students with the pedagogy being followed at IIM Shillong.

Remedial Program focuses on bringing all students, independent of their academic background, to a uniform platform. Three introductory courses being offered are: Introduction to Accounting, Introduction to Economics and Introduction to Business Mathematics.

Foundation Course on Sustainability aims at facilitating the students towards a better understanding of the basic principles and tenets of sustainability from different stakeholder's perspective, through a unique design and pedagogy.

Foundation course provides a holistic approach towards management education and influencing the thought process of each student and to equip them with a different set of knowledge, leadership skills and attitude in every decision of their day to day personal and family life, community and organization.

Curriculum

Academic input is delivered through two types of courses: core courses and elective courses. Core courses are compulsory for all students and constitute about 72% of the total curriculum. The main objective of these courses is to develop a conceptual understanding of different facets of business management. These courses help the students in developing an integrated view of organizational and managerial functioning, and in understanding the interdependencies that exist amongst the different organizational subsystems. The students also become aware of the business and social environment which influences the decisions made in an organization. The first year of study consists mainly of core courses, while a few core courses are also spread over to the second year. The elective courses are offered in the second year to the students to provide opportunity to focus on their areas of interest so that the students, graduating from IIM Shillong are equipped with in-depth knowledge in those domains. In addition to the core and elective courses, the Institute also organises free standing courses/lectures for the students. These courses are non-credit in nature. The objectives of the free standing courses/lectures are to widen the horizon and add new perspective on managing business. These courses/lectures facilitate students to imbibe new ideas and thereby enable the integration of business management with other streams of knowledge. Apart from these, a course of independent study (CIS) allows a student to undertake detailed exploration of defined areas/topics under the guidance of a faculty member.

The concept of credit is used to compute the workload of a course. As a general rule, a one-credit course requires a commitment of about 90 hours from the students, of which about 30 hours are to be spent in the classroom (usually 20 sessions of 90 minutes each) and the balance to be utilized for preparation and assignments. Most of the courses are of one credit with appropriately adjusted workload and class sessions.

Scholarships and Medals

Need Based Scholarship

The Institute endeavours that no student be denied the opportunity to pursue the Post Graduate Program for want of adequate financial resources. Keeping this in mind, IIM Shillong has instituted a Need Based Financial Assistance Scheme to help the economically weak PGP students. The number of scholarship awardees and quantum of assistance is decided on the basis of annual gross family income, students liquidity, credit worthiness and her/his overall suitability for the same.

In the year 2013-14, 8 PGP students as under were benefited under this scheme.

01	Priyadarshi Agarwal
02	Anurag Gupta
03	Rahul Goyal
04	Dwaipayan Chakraborty
05	Dipak Bajaj
06	Ritesh Gupta
07	Parsita Kundu
08	Balakrishnan M

SC/ST Scholarships

Government Scholarships for Scheduled Caste (SC)/ Scheduled Tribe (ST) students are also available which cover the entire tuition fee and other non-refundable charges. Students of SC category can visit the website of Ministry of Social Justice and Empowerment and students of ST category can visit the website of Ministry of Tribal Affairs for more detailed information. Students may also contact PGP Office for the same.

In the year 2013-14, eight PGP students as under were benefited under SC Scholarship scheme and one PGP student was benefited under ST Scholarship scheme.

SC Scholarship

1	Meshram Raju Ramesh
2	Kishore Kumar
3	Rishabh Singh
4	Bikramjit Rattu
5	Aman Bhaiya
6	Jeevan M
7	Yambem Volga Singh
8	Karthick Sharma K

ST Scholarship

1	Khodyot Kanti Reang
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Medals

The Institute awarded the following medals to acknowledge outstanding achievement by students:

Sl.	Name of the Medal	Recipient
1	CHAIRMAN's GOLD MEDAL: instituted by Shri Rathindra Nath Datta for securing the highest CGPA in PGP [2011-13]	Ms. Deepika Sinha
2	CHAIRMAN's GOLD MEDAL for securing the highest CGPA in PGP [2011-2013]	Shri Tarun Gupta
3	MATHFINANCE AG GOLD MEDAL for securing highest marks in Quantitative Finance Courses in PGP [2011-2013]	Shri Nilkesh Patra
4	DIRECTOR's GOLD MEDAL: instituted by Prof. Ashoke K Dutta for the best all rounder in PGP [2011-2013]	Ms. Harshali K Damle
5	THE INSTITUTE's MEDAL for Positive Contribution to Campus Life in PGP [2011-2013]	Shri Ajay R

Education Loan from Banks

The Institute facilitates the banks to directly interact with the students before the registration by providing banks the contact details of those candidates who have accepted our admissions offer. Institute continues to help the students, if required, even after the registration for students in getting education loan from banks. A very large number of the PGP students availed of educational loan facility from various banks during the year.

Aditya Birla Group Scholarships

The 15th Aditya Birla Group Scholarships were announced in October 2013. Fifteen students were finally adjudged as Aditya Birla Group Scholars for the year 2013. Apurva Jain from IIM Shillong was among the proud Aditya Birla Group Scholarship awardees during the year. This was the third consecutive time a student from IIM Shillong had been awarded the prestigious Aditya Birla Group Scholarship. The eligibility criteria of Aditya Birla Scholarship is restricted to top 25% of students from premier B-Schools in India including IIM Ahmedabad, IIM Bangalore, IIM Calcutta, IIM Indore, IIM Kozhikode, IIM Lucknow, IIM Shillong and XLRI Jamshedpur in the management domain.

PGPEX: MANAGING BUSINESS IN INDIA AND CHINA

IIM Shillong and the Ocean University of China (OUC) have joined hands to design the first ever Sino-India Executive Post Graduate Program (PGPEX) for working executives. PGPEX is an International Program open to all students from across the globe. These programmes are designed for young executives across areas and geographies. The objective of this programme is to help in understanding the corporate business practices and to equip the students with necessary knowledge, skills and attitude for decision making in a complex business environment. The first batch of PGPEX Program commenced on 15th June 2012 with 35 students and the program was successfully completed on 30th April 2013.

The PGPEX is a fully residential program spread across IIM Shillong and OUC campuses. The structure of the PGPEX Program primarily aims at providing individuals with ample opportunity to learn the general management principles as well as current best practices relevant for conducting business in the two emerging economies. The structure of the Program is blended with foundation, core and elective courses spread across three terms in a year. Apart from IIM Shillong core courses, the course also includes China Core Courses and an Industrial Internship in China.

The Program begins with a Foundation Course centering around three main aspects, viz., Communication, Sustainability and an Introduction to Pedagogy. Sustainability implies creation of an enduring ecosystem in society, business, economy and governance with an ever widening inclusive approach covering all possible aspects of life and work. In addition to Sustainability, the course covers sessions on communication skills for managers and sessions to introduce the students to Pedagogy of the entire Program.

The core courses are the compulsory courses. The main objective of the compulsory courses is to develop a conceptual understanding of different facets of business management. The core courses serve as a building block for further enquiry into similar and related areas of management. Students are expected to study in-depth in different functional areas and they are expected to firm up their choices in consultation with their faculty mentor. The China Core Courses equip the students with knowledge of business management practices in China. The courses of China module also deal with social and cultural interactions in China.

The Advance Module in India includes Electives Courses, Foreign Language, Capstone – Futuring Sustainability, and Capstone – Business Simulation. The elective courses enable the students with the opportunity to have an in-depth understanding of their functional areas of interest. PGPEX students are expected to be equipped with comprehensive knowledge of managing business at the time of graduation.

The Institute is following a blend of class room teaching, case analysis, simulation, modelling, scenario building, industry analysis, etc. as pedagogy. Active participation in the learning process facilitates the managers to acquire knowledge, skills and a mind-set to handle varied and complex business problems successfully.

Medal

Two gold medals are given every year to the students from the graduating class:

- ❖ Gold Medal for first rank: The Gold Medal is decided on the basis of Academic Performance of the student.
- ❖ Gold Medal for all-round performance: All Round Performance Gold Medal is based on all round performance of the student while undergoing the course in China, India and Global internship.

Financial Assistance:

Easy loans are facilitated on campus from leading banks for the students of PGPEX.

FELLOWSHIP PROGRAMME IN MANAGEMENT (FPM)

FPM, the Doctoral Programme of Institute, aims at producing researchers who can take up independent and original research with a view to provide cutting edge solutions to larger systemic and managerial problems. It focuses on developing new knowledge and its applicability in different facets of management; both in academics as well as in business environment. FPM at IIM Shillong is interdisciplinary in nature.

Every FPM student is assigned a faculty mentor in the first year for academic guidance. In the first year, FPM students undertake all core courses of the Post Graduate Program (PGP) along with PGP students for all the three terms. The total credits for the entire year are 22. Every faculty member in the class has to ensure that the focus and orientation of the assignments and project work assigned to the FPM students is more towards research and exploration of some original thinking process which may be within the scope of research interest of the students.

In the second year of FPM program, FPM students have to earn 12 credits spread over fourth, fifth and sixth term. The curriculum consists of research area related courses and functional courses. These courses prepare the FPM students for future research and familiarise them with the recent development in the respective areas. The FPM students have to choose a major and minor functional area. The major functional area is where the FPM students carry out research and the minor one are in the allied area which can be used in research.

ADMISSION PROCEDURE & SELECTION

Admission at IIM Shillong is a self-governed independent function of the Institute. Beginning with a challenge to receive a group of candidates who are qualitatively as good as those who get selected by the established premier Institutions, IIM Shillong continues to devote special attention to its admission process. For the Post Graduate Level programs, the Institute uses CAT as the primary test of eligibility besides the globally recognized GMAT scores. Subsequently, we select candidates on the basis of their performance in the personal interview. One of the deciding factors for each candidate who gets selected for any of the Post Graduate programs of the Institute is the degree of sensitivity toward the mandate of the Institute. While the admissions function ensures entry of the best candidates, the process ensures fair and just experience for all the aspiring candidates.

Group Profile of PGP Students:2013-2015batch

Gender Distribution		Discipline-wise Distribution		Work Experience	
Male	93	Arts	3	With work Experience	85
		Commerce /Management	7		
Female	26	Engineering/Technology/Science	109	Without work Experience	34
Total	119	Total	119	Total	119

PGP Admissions: 2013-2015batch

Sr.No.	Particulars	General	SC	ST	PH	OBC	Total
1	Total No. of CAT takers	95	18	6			119

Group Profile of PGPEX Students

Gender Distribution		Age Group		Discipline-wise Distribution		Work Experience	
Male	29	26-30	28	Comm. /Mgmt.	26	With Exp.	31
Female	2	31-35	3	Engg./Tech.	5	Without Exp.	0
Total	31	Total	31	Total	31	Total	31

Group Profile of the Registered Students in FPM

Gender Distribution		Age Group		Discipline-wise Distribution		Work Experience	
Male	04	>25	04	Comm. /Mgmt/Engg.	04	With Exp.	04
Total	04	Total	04	Total	04	Total	04

FPM Admissions: 2013-2014 batch

Sr.No.	Particulars	General	SC	ST	PH	OBC	Total
1	Total No. of CAT takers	2	0	1	0	1	04

ANNUAL CONVOCATION 2013

The Fourth Annual Convocation of Indian Institute of Management, Shillong was held on 2nd April, 2013. In all 104 PGP students received their diploma.

Shri Sudhir Jalan, Co-Chairman, REITER India Pvt. Ltd. was the Chief Guest of the Annual Convocation. Shri Sudhir Jalan is an alumnus of IIM Calcutta having held various distinguished positions such as former President of FICCI, The International Chamber of Commerce and All India Management Association. He is currently the Chairman of Meenakshi Tea Company, Neo Foods Pvt. Ltd., Bells Softech and Sublime Agro Ltd. to name a few. In his convocation address, he told the students to look at Entrepreneurship as an avenue for job creation rather than simply being job seekers. “Are you ready to think different? Are you ready to be a leader? Are you ready to be an entrepreneur?” were the questions he put across to the young passing out graduands. He further mentioned that the key elements of entrepreneurship are business, risk and profit.

Shri Jalan, while stressing on the theme of Entrepreneurship during his address provided the examples of stalwarts like Dhirubhai Ambani, Sunil Mittal, Naresh Goyal, Kishore Biyani and Vandana Luthra amongst others who excelled in their line of business as India’s leading entrepreneurs.



Convocation address by the Chief Guest, Shri Sudhir Jalan

Shri Falguni Rajkumar, in his speech as the Chairman of the Board of Governors, RGIIIM, Shillong, thanked the Ministry of Human Resource Development, Government of India and the Government of Meghalaya “for their unstinted support in our endeavours. It is also with a sense of gratitude that I

acknowledge the understanding, support and cooperation of the people of Shillong especially those residing in and around the Institute,” he added.

While congratulating the passing out batch, Shri Falguni Rajkumar encouraged the students stating, “You have a responsibility to the country and the nation to transform the lives of people, without, in any manner compromising on your personal integrity, morals or character because you are among the privileged few who can make the difference that the country wants and needs.”

Prof. Keya Sengupta, the Acting Director of RGIIM, Shillong, while presenting the Annual Academic Report highlighted the achievements of the Institute and student community in the recent past, mentioning that Dr. APJ Abdul Kalam, Honourable Former President of India has agreed to teach the PGP students from next term as Visiting Faculty, Prof. Sengupta expressed happiness over the developments.

“We believe that we can become a Centre of Excellence with the help of students, faculty members and the support from the administrative staff. We have been able to achieve results due to the hard and dedicated work of our faculty members, officers and staff, without whose wholehearted support, the Institute could not have been what it is today,” she further remarked.

“Our efforts to establish IIM, Shillong as a Centre of Excellence have got due recognition. This is evident from the plethora of awards, laurels and recognition which the Institute has been receiving,” she added.



Group photo of the passing out batch along with the Chief Guest, Members of the Board of Governors, Acting Director and the Faculty Members

INSTITUTE AWARDS

Indian Institute of Management, Shillong bagged the coveted Outstanding B-School (EAST) Award initiated by ABP NEWS National Education Awards function held at Mumbai.

IIM Shillong emerged as winner in **Wipro's Earthian Sustainability Programme** which received a participation of 600 teams from B-Schools from all over the country. The Institute was awarded a prize of Rs. 1.5 lakh, beating the 25 teams which qualified in the first round and nine teams which made it to the final round. **This is the second consecutive year that IIM Shillong has won this prestigious award.**

IIM Shillong won the **T. N. Khoshoo Trophy** this year. The trophy recognizes one school and one college among the shortlisted submissions for higher degree of feasibility, practicality and contextual understanding.

IIM Shillong was adjudged as Outstanding B-School (EAST) and awarded Dainik Bhaskar National Education Leadership Award on 23rd October, 2013 at Taj Lands' End, Bandra, Mumbai.

RGIIM Shillong was awarded the "Business School with Best Academic Input (Syllabus) in Finance" on 23rd October, 2013 at Taj Lands End, Bandra, Mumbai.

RGIIM Shillong received LOKMAT National Education Leadership Award on 13th February, 2014 at Taj Lands End, Bandra, Mumbai, for being declared as outstanding "B" School (East).

COLLABORATION INITIATIVES

In addition to the existing academic collaboration with Ocean University of China, new collaboration initiatives were taken up with BRAC Business School, Bangladesh, School of Public and Environmental Affairs, Indiana University. The Collaboration will be mainly in the areas of academic exchange, joint research activities and new academic programmes.

VISITS BY EMINENT PERSONALITIES

To augment the teaching by the Institute's faculty and to bring in different perspectives, both from academia and industry, the Institute invites eminent guests as faculty members. Among the distinguished faculty members was Dr. APJ Abdul Kalam, Honourable Former President of India who visited RGIIM.

Dr. APJ Abdul Kalam, Honourable Former President of India, had visited the Institute during June 23rd to 25th, 2013 as Guest Faculty delivering the course "Societal Transformation through Technology and Its Applications" to all the students of PGP (2012-14) batch. The sub-theme of this course was 'Economically Developed Nation: How to realize?' The students found themselves motivated to understand the various problems faced by the country and to find workable solution to these problems. Dr. Kalam enthralled the students with his vision of Providing Urban Amenities to Rural Areas (PURA), and how technology can be used for the purpose. The participating students made thought provoking presentations on what Dr. Kalam called the 10 Pillars, which earned appreciation from the former President of India.

Other Eminent Guest Faculty

Dr. M. Thiripal Raju, Professor & Director of Indian Institute of Capital Markets (IICM), had worked as Economic Adviser to the Securities and Exchange Board of India (SEBI), and he was also with the Bombay Stock Exchange.

Shri Himadri Bhattacharya is Director (Finance) of RBS Projects Private Limited, Mumbai. He is also Global Adviser for Research & Analytics and Business Development amongst central banks, sovereign wealth funds and other public investors at Riskontrol Group GmbH, Berne, a Switzerland based company.

Smt. J Sundar who had worked as President of North India Operations, Leo Burnett, New Delhi, and also as Senior Associate Director, Lintus.

Shri Pramod Vaidya is practicing as a freelance consultant in the field of "Risk Management" and for implementation of Basel II accord. He is a trainer for Board of Directors of Bank Al Habib Karachi, Pakistan and South Indian Bank. Earlier, he had been working with IDBI Bank Ltd, Crisil Ltd., Aptivaa Consulting Solutions Pvt. Ltd.

Smt. Babita Baruah is Executive Business Director with JWT, Delhi and has been associated with advertisements of Nokia, Nestle, Unilever's Sunsilk, Knorr, Radiant, J & J's Listerine and Band Aid, besides a portfolio that spans across categories from FMCG to Finance.

Prof. Douglas Michele Turcois from the area of Sport Management, Drexel University, USA, also a faculty at IMC FHKrems (Austria) and IESE Madrid.

Prof. Chinmoy Ghosh is currently the Gladstein Professor of Business and Innovation at the School of Business, University of Connecticut. He is also the Head of the Department of Finance.

Shri Mahesh Narayan is currently with the Management Consulting Offering Development Group of Accenture, responsible for the development of consulting frameworks, methodologies, competitive intelligence & conceptualizing and creation of thought leadership content.

Dr. Mahesh Deshmukh is the Managing Director of Maruma Consultancy Pvt. Ltd., and had worked with NIBM, Siemens, SHL, ECS Ltd., and as a Client Partner with Korn/Ferry Asia-Pacific Leadership Development Solutions practice.

Shri Paranjoy Guha Thakurta is an independent journalist and an educator.

Eminent Personalities in the Campus

Dr. Mukul Sangma, Honourable Chief Minister of Meghalaya visited IIM Shillong on 04th March, 2014 as the Chief Guest at the Workshop on 'Looking East through Northeast: Development and Connectivity', jointly organised by IIM Shillong, ISAS NUS and FICCI North East.

Dr. M.M. Pallam Raju, Honorable Union HRD Minister, visited the institute on 7th June, 2013 and had an interaction with the Director-in-Charge, who apprised him of the developments, achievements, and future course of action of the Institute.

Shri Ashok Thakur, Secretary, Higher education, visited IIM Shillong on 4th and 5th October, 2013 and held discussions about the activities taken up at IIM Shillong.

Dr. Byrana Nagappa Suresh is an aerospace scientist known for his contribution to Space Capsule Recovery Experiments. He served as the Director of Vikram Sarabhai Space Centre (VSSC), Thiruvananthapuram during the period 2003-2007 and also as the Founding Director of Indian Institute of Space Science and Technology.

Professor Tan Tai Yong, Director, Institute of South Asian Studies, National University of Singapore visited IIM Shillong on 04th March, 2014 to attend the Workshop on 'Looking East through Northeast: Development and Connectivity', jointly organised by IIM Shillong, ISAS NUS and FICCI North East.

Shri Ranjit Barthakur, Chairman, Northeast Advisory Council, FICCI visited IIM Shillong on 04th March, 2014 to attend the Workshop on 'Looking East through Northeast: Development and Connectivity', jointly organised by IIM Shillong, ISAS NUS and FICCI North East.

Shri M.P. Bezbaruah, IAS (Retd.), Hon'ble Member, North Eastern Council visited IIM Shillong on 04th March, 2014 to attend the Workshop on 'Looking East through Northeast: Development and Connectivity', jointly organised by IIM Shillong, ISAS NUS and FICCI North East.

Smt. Patricia Mukhim, Editor, The Shillong Times Pvt Ltd, visited IIM Shillong on 04th March, 2014 to attend the Workshop on 'Looking East through Northeast: Development and Connectivity', jointly organised by IIM Shillong, ISAS NUS and FICCI North East.

Dr. C J Thomas, Deputy Director, ICSSR - NERC, Shillong visited IIM Shillong on 04th March, 2014 to attend the Workshop on 'Looking East through Northeast: Development and Connectivity', jointly organised by IIM Shillong, ISAS NUS and FICCI North East.

Sri Samudra Gupta Kashyap, Indian Express, visited IIM Shillong on 04th March, 2014 to attend the Workshop on 'Looking East through Northeast: Development and Connectivity', jointly organised by IIM Shillong, ISAS NUS and FICCI North East.

List of Speakers of the Podium Corporate Guest Lecture Series in 2013

Shri Deepak Goel, Founder, Drizzlin Media

Shri Mehndiratta, Partner - Tax & Regulatory Services, KPMG

Shri Sachin Gaur - Founder & CEO, Mobile Harvest Solutions

Shri Satya Poddar - Partner, Ernst & Young

Shri V. K. Sharma - AVP - Sales & Marketing, Alkem Labs

Shri Jacob John - VP - Branding, Louis Philippe

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Shri Lal Sudhakaran - Manufacturing Head, Madura Garments, ABG

Shri Kedar Lele - General Manager, Hindustan Unilever

Shri Kamal Bafna - AVP, Deutsche Bank

Shri Ashok Pandey - Chief Strategy Officer - Airports, GMR India

Shri Lalit Pahwa, CEO, Escorts Limited

Shri Mark Driscoll - Indian Human Capital Leader, PwC

Shri N. Dharmarajan - VP - HR, Larsen & Toubro

Shri Sandeep Tyagi - VP - HR, Videocon Industries Ltd

Shri R. Sundar - Director, The Times of India Group

Shri Deepak Jolly - VP - Public Affairs and Communications, Coca-Cola India and South-West Asia

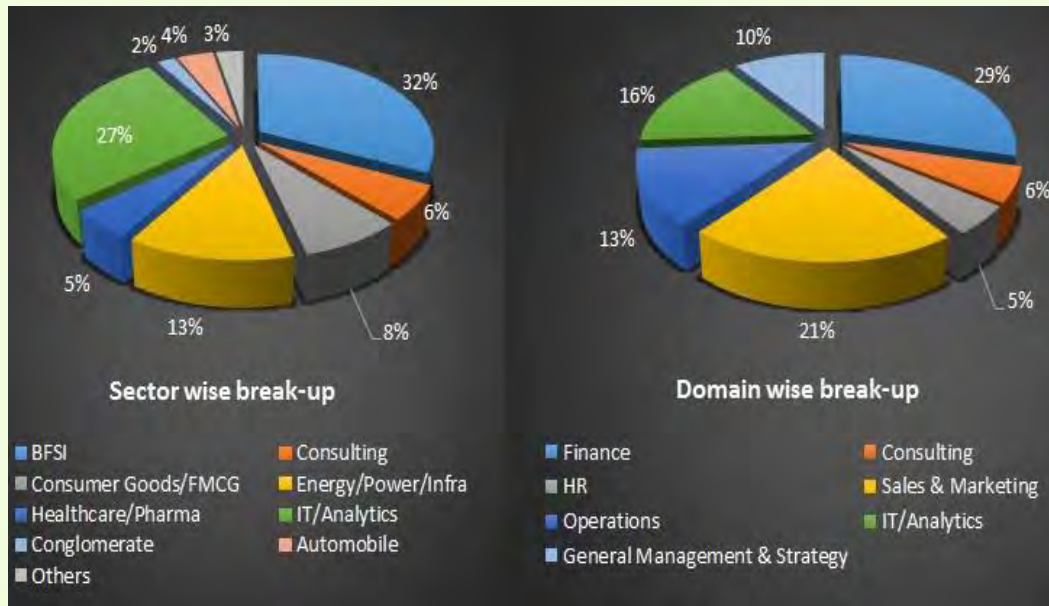
Shri Sharad Gupta - General Manager & Head -Marketing - Communications, Xerox India and International Distribution Operations

Shri Rahul Ramchandani - Head - Internet Marketing, Bharti Airtel

Eminent visiting faculties visited to teach pgpex courses

Sr. No.	Faculty	Course Taught	Designation
1	Prof. D Chanda	IT Business Consulting Lifecycle	Principal Architech-Consuling/ Associate Director, Cognizant Technology Solution
2	Prof. T P Bagchi	Project Management/ Lean thinking and Six Sigma	Director, SVKM's NMIMS Shirpur Campus
3	Prof. G S Dangayach	Strategic Supply Chain Management	Professor, Department of Mechanical Engineering, Malaviya National Institute of Technology
4	Prof. V Srivastava	Ecommerce	Assistant Professor, Marketing, MDI Gurgaon
5	Prof Usha Lenka	Strategic Leadership	Assistant Professor, Dept. of Mangement Studies, IIM Roorkee
6	Prof. R Kamble	Brand Management	Associate Professor, IMT-Nagpur
7	Prof. Nageshwar Rao	Sales Management	Head of the Company Real eT matrix Pvt. Ltd.
8	Prof. B K Acharya	Retail Management	VF IIM Indore, IIFT, SP Jain
9	Prof. S Venkataramanaiah	Business Consultancy	Associate Professor, IIM Lucknow
10	Prof. R Ravi	Business Consultancy	VF IIM Indore
11	Prof. R Srinivasan	Competitive Strategy II	Independent Consultant,coach and an associate with leading services firms
12	Dr. PC Biswal	Managing Risk	Associate Professor, Finance, MDI Gurgaon
13	Prof S N Rao	Merger and Acquisition in Emerging Markets	Associate Professor, IIT Bombay
14	Shri Anuj Puri	Legal and Constitution aspects of Business	VF IIM Indore, Advocate Supreme Court
15	Prof. G Kocchar	Chinese Language	Assistant Professor, Centre for Chinese and South East Asian Studies, JNU
16	Shri Veer Mehta	Capstone Business Simulation	Senior Facilitator: Strategic Management, Innovation, Leadership

FINAL PLACEMENT PGP (2012-14)



The successful completion of Final Placements for the fifth graduating PGDM batch at IIM Shillong was a testimony to the faith reposed by the corporate world at IIM Shillong.

Institute announces the successful completion of its 5th Final Placements Season, conducted for the 2012-14 batch of its flagship Post Graduate Programme in Management (PGDM). The participations of 53 companies in the placement process only stands testimony to the ever growing prominence of IIM Shillong and its reputation in the industry. This success came amidst the challenges of a slowdown in the economy and the job market.

Out of the 107 students of the batch, 105 opted for placements on campus; one student opted to join family business and another student preferred to join the Prime Minister's Rural Development Fellows Scheme, thus exemplifying the spirit of leadership inculcated at IIM Shillong. The Class of 2012-14 had students from diverse academic backgrounds, having had work experience in diverse industries. The batch had a good mix of students with and without work experience. This translated into companies from a variety of sectors showing interest in our placements, offering roles even at the middle and senior level management positions. A well-known manufacturing firm even offered the role of Executive Assistant to the Managing Director of the company. Continuing the trend of the past few years, companies spanning across industries and sectors were offering the candidates roles in hosts of domains. The entire IIM Shillong fraternity would like to take this opportunity to thank all the regular recruiters for their continued faith in the talent nurtured here. Institute also welcomes the new recruiters and hope that the relationship will strengthen in the years to come. Even though the batch size had increased by 6%, the recruitment process was a resounding success, thanks to the ever-growing reputation of the Institute.

This year saw new additions to the list of recruiters at IIM Shillong. Prominent among these were Aditya Birla Group, Wipro, Amazon, IBM, Maruti Suzuki, KPMG, Trident Group, and many more. Along with these, regular recruiters like Tata Steel, Tata Administrative Services, PricewaterhouseCoopers,

Deloitte, GSK Pharma, HSBC, Cognizant, Nomura, TATA Motors contributed to a fruitful recruitment season. This illustrates the quality of students at IIM Shillong and the trust recruiters place in them.

At IIM Shillong, we stress upon the importance of Summer Internships, both as a great learning experience as well as a means to secure coveted offers. As a result, the growth in the number of Pre-Placement Offers (PPOs) has been significant with every passing year. 18% of the batch secured PPOs marking an increase of 80% over the previous year. This speaks volumes about the quality of education and training imparted to the students during the first year, where they receive expert guidance in all facets of management, helping them perform well during their internships.

Finance emerged as the domain of choice on campus, with 27% of the batch opting for roles in this domain. Closely following Finance was the domain of Sales & Marketing with 26% of the batch had opted for it. In terms of sector/industry, IT/ITES/Analytics turned out to have the largest representation with 26% of the recruiting companies belonging to this sector. One of the major highlights of the season was the surge in the number of Public Sector Undertakings (PSUs) participating in the recruitment process. Notable among these were Bharat Petroleum Corporation Ltd. (BPCL), Powergrid Corporation of India Ltd., Oil India Ltd.

Final Placement Highlights

1. Prominent recruiters such as Mahindra GMC, Tata Administrative Services, Tata Motors, Nomura, Deloitte, GSK Pharma, ICICI, HSBC and many others continued to show faith in the talent nurtured at IIM Shillong.
2. New entrants included big names such as Aditya Birla Group, Wipro, Amazon, IBM, Maruti Suzuki, KPMG, Trident Group among others.
3. Tata Steel, which has very strong campus relations with IIM Shillong, emerged as the largest recruiter of the season.
4. The top 8 recruiters, in terms of number of offer made, accounted for 46% of the offers accepted.
5. 18% of the batch secured Pre-Placement-Offers awarded for their exemplary performance during their summer internships.
6. This year saw a great surge in participation from PSUs like Bharat Petroleum Corporation Ltd., Powergrid Corporation of India Ltd., Oil India Ltd.
7. The mean CTC of the season stood at INR 12.49 lakhs per annum and the median CTC was INR 12 lakhs per annum.

Domain Specialisations

General Management, Strategy & Consulting

A large number of students bagged roles in the General Management domain, with reputed conglomerates like Mahindra GMC, Tata Administrative Services, Aditya Birla Group, Robert Bosch recruited for their respective group leadership programmes. Along with these, companies like Trident Group, Power Grid also offered roles in General Management. This year, 10 percent of the students opted for roles in the Consulting & Strategy domain, making it as one of the emerging areas of choice on campus. Deloitte, KPMG, PricewaterhouseCoopers among others were some of the big names in the Consulting Sector that offered roles of Analysts and Consultants to the students. Wipro

offered roles across multiple domains. In the Consulting domain, it offered roles in Consulting Analytics. In the Strategy domain, Videocon offered a niche role of Deputy Manager, Corporate Strategy Group.

Finance

For the fourth consecutive year, IIM Shillong emerged as the regional champion of the Global Investment Research Challenge (GIRC), conducted by the CFA Institute, USA. IIM Shillong has strengthened its position as a premier finance institution over time and is reinforced by the fact that it has continuously attracted students from CFA, CA, CS background. This year more than a quarter of the batch (27%) opted for roles in this vertical and companies like ICICI and HSBC recruited numbers for roles in Corporate Banking, Equity Research and Investment Banking. Organisations like Nomura, Yes Bank, SBI Capital Markets, Daimler and Wipro continued to pick up the students from IIM Shillong for roles in Consumer Banking, Corporate Finance, Project Finance, Risk Management, Project Advisory, Strategic Financial Planning and Capital Markets divisions, thereby strengthening our relationship with them.

Sales & Marketing

This domain is unique in a way that it has seen participation from companies belonging to sectors like FMCG, Pharma, Automobile, IT, e-commerce, Media & Entertainment. Nearly 26% of the batch opted for roles in Sales & Marketing domain. Companies like Amazon, GSK Pharma, Maruti Suzuki, Daimler and TATA Steel had participated in the recruitment process and offered roles of Brand Management, International Marketing, Business Development, Sales, B2B Marketing, Product Development, International Marketing and Value Sales. This domain also witnessed participation on the international front. The African arm of a Singapore based FMCG major recruited for its Brand Management profile.

IT/Analytics/Systems

The rapid growth witnessed by firms, in India, belonging to IT/ITES industry has been reflected in the placements on campus. With firms in this industry recruiting in numbers, IT/ITES/Analytics sector turned out to have the largest representation (26%) amongst the companies participating in the Final Placements season. Reaffirming their faith in the students of IIM Shillong, companies like HCL, Wipro, Tata Motors, Infosys BPO, Fidelity Management & Research recruited for various roles like Product Management, Business/Systems Analyst and Project Management. Cognizant Technology Solutions offered a senior level role in Business Development.

Operation & Human Resources

13 percent of the batch opted for roles in the Operation domain owing to the continued preference of recruiters for IIM Shillong students. Companies like Dr. Reddy's, Daimler, Tata Steel and Basix India offered various roles across Supply Chain Management such as Sourcing and Procurement, Logistics & Warehousing, Product Development and Project Management. Continuing its association with IIM Shillong, reputed firm JP Morgan Chase offered niche profiles like Business Process and Risk Analyst in the Operations domain.

We have seen a steady growth in the recruitments for the HR domain ever since the inception of the Institute. This year major companies like Titan, Yes Bank, UST Global continued to show their faith in our students by offering roles such as Corporate HR, Human Capital Management, Lead HR and many more. IBM offered roles in its coveted HR Leadership Development Programme.

The Entrepreneurial Spirit

The pedagogy at IIM Shillong is designed to nurture and foster entrepreneurial talent along with the regular academic curriculum. Two students from the batch of PGP 2012-14 opted out of the placement season to pursue challenging and uncharted career paths. While one was planning to join and further his family business, the other set to pursue a career in the development sector by participating in the Prime Minister's Rural Development Fellows Scheme, which is an initiative by the Government of India to work towards the betterment of marginalized groups in disadvantage regions of the country. This illustrates the importance of social sustainability of business imbibed into the students at IIM Shillong.

Summer Placements PGP (2013-2014)

Institute takes great pride in announcing the successful completion of Summer Placements 2013-14, continuing the successful trend of the previous year despite a 10% increase in batch size. The season saw participation of several reputed organisations across a multitude of sectors such as Banking, Financial Services and Insurance (BFSI), Consumer Durables, FMCG, Consulting, E-commerce, Automobile, Agri-business and Conglomerates amongst others. BFSI emerged as the largest sector making offers to a whopping 29% of the batch.

A total of 60 companies participated in the Summer Placement process for the 119 students of PGP 2013-15, marking a 10% increase over the last year in terms of number of recruiters. Prominent first time recruiters included Perfetti Van Melle, Tata Motors, Deloitte, Hero Motocorp, JP Morgan, GSK Pharma and many more. This only elucidates the ever-growing prominence of the Institute and the reputation of its talent pool in the industry. Several regular recruiters like Mahindra GMC, HSBC, Siemens, Flipkart, ICICI, Wipro, L&T and others continued the mutually-benefitting partnerships with IIM Shillong, showing their faith in the management education imparted here.

Owing to the educational and professional diversity of the batch, students were offered a variety of profiles, including niche roles spanning across the domains of General Management, Marketing, Finance, Operations, IT/Analytics and HR. Marketing emerged as the largest domain with 27% of the batch opting for it, followed by Finance (26%).

Summer Placement Highlight

1. Prominent regular recruiters such as Mahindra GMC, HSBC, Wipro, Apollo Hospitals and L&T continued to show their faith in the talent at IIM Shillong and recruited numbers.
2. Perfetti Van Melle, JP Morgan, Hero Motocorp, GSK Pharma were first-time recruiters who participated in the process and recruited interns from IIM Shillong.
3. Deloitte, which was a first time recruiter for summers, selected 6 candidates from IIM Shillong, making it the largest recruiter of the season.
4. 11% of the batch bagged internships with a total stipend of Rs. 1 lakh or more.
5. Companies that offered roles in sunrise sectors like media & advertising, E-commerce, Agri-business, Education generated a huge interest in the batch

General Management, Strategy & Consulting

This year, the number of roles offered under the General Management profile increased to 10%. The most prestigious among them were conglomerates like Aditya Birla Group and Mahindra GMC, which recruited for their respective Leadership Programs. Their continued presence on campus stands the testimony to the leadership skills and abilities that the students at IIM Shillong possess. First-time participants Trident Group also offered General Management roles. In the Strategy domain, Siemens was the major recruiter. In addition, a few think tanks of repute recruited interns for Strategy-related roles. One of India's largest agri-business firms hired for a Project Feasibility study with a focus on Business Development & Expansion Strategy. The Consulting domain saw Deloitte participating for the first time and becoming the biggest recruiter of the season. Recruiters extended coveted roles like Financial Advisory, IT Consulting, Technology Risk Advisory and others. Consulting roles were preferred by 9% of the batch.

Sales & Marketing

The most preferred domain on campus was Sales & Marketing with 27% of the batch securing offers in this domain. Companies and firms from varied sectors like Media, Advertising, FMCG, Automobile offered profiles such as Marketing Strategy, Digital Marketing, Market Research, Account Planning, Sales and CRM among others. Tata Motors, Perfetti Van Melle and GSK Pharma were some of the prominent companies that offered opportunities to IIM Shillong for Sales profiles.

In the Media & Advertising space, L&K Saatchi & Saatchi and Draft FCBU recruited students for their Account Management and Planning profiles, while English news magazine Outlook hired students for its CRM function. Market Research profiles, with a focus on market penetration strategies, were offered by TTK Services. A niche Assistant Brand Consultant profile was offered by a fast-growing Branding start-up. The season witnessed quite a few E-commerce companies offering roles such as Marketing Strategy, Client Development. Popular book store Higginbotham recruited from IIM Shillong for its Retail Marketing project.

Finance

IIM Shillong again proved its strength in Finance by becoming Regional Champions of the Global Investment Research Centre (GIRC), survey conducted by the CFA Institute, for the 4th consecutive year. This inclination towards Finance was reflected in the Summer Placements with 26% students getting internship opportunities in the Finance domain. The strong interest was awarded in the form of major recruiters like JP Morgan, Nomura, HSBC, SBI Capital Markets and ICICI amongst others. Niche roles such as Private Equity were also offered to students in addition to roles like Investment Banking, Corporate Finance, Equity Research, Risk Management.

Operation & Human Resources

With many prominent recruiters preferring IIM Shillong for recruitments in the Operations domain, the placement season saw 9% of the batch opted for this profile. Healthcare, Automobile, Real Estate, Infrastructure were some of the sectors from which companies visited IIM Shillong. Recruiters offered roles such as Sourcing & Procurement, Project Management, Hospital Operations, Pricing Analytics and Supply Chain Management. Some of the prominent recruiters in this domain included Hero Motocorp, Apollo Hospitals, Wipro, Larsen & Toubro and Hewlett Packard. Larsen & Toubro also

recruited in the HR domain, which continues to grow with 7% of the batch opted for it this year. Bharat Earth Movers Ltd. and UST Global were some of the new recruiters.

IT/Analytics/Systems

With the IT/ Analytics industry growing at a healthy rate despite tough business conditions, a considerable number of students chose to pursue their career in this domain. Wipro, Info edge and Data wise continued to place their trust in the talent at IIM Shillong and were the most prominent recruiters from the IT sector. The firms offering IT roles were impressed with the talent IIM Shillong has to offer, thanks to 1/3rd of the batch having prior experience in this domain.

Several candidates chose to have their summer internship experience at start-ups rather than established organizations. This decision is in line with their entrepreneurial ambitions and the desire to get a more hands-on learning experience of setting up and expanding a business. Start-ups from diverse sectors such as Real Estate, IT, Branding & Communications, HR Consulting participated in the placement process at IIM Shillong. An innovative technology distribution service recruited interns for Operations and Marketing profiles. One of the candidates also bagged the role of Territory Business Manager in an upcoming start-up in the Education sector.

PGPEX PLACEMENT (2013-1014)

Final Placement

IIM Shillong announces the completion of the final placement process of the 2nd batch of Post-Graduate Program for Executives (PGPEX): Managing Business in India and China (2013-2014).

Out of the batch of 31 students (including the 6 who were on sabbatical), 16 students received offers. Further, 2 students were placed through their own efforts. 24 companies participated in the placement process showing their faith in and support to IIM Shillong. Most interviews were conducted through video and/or tele-conference.

List of Companies that Participated in the Placement Process

ABC Consultants	Yodlee Infotech	Groupon	Zomato
Aviva India	Mu Sigma	Hewlett Packard	Misys Software Solutions
Capco	NPCI	Icreon Tech	IL&FS
CLP India	Intertek	Shapoorji Pallonji Group	NIIT
Dun & Bradstreet	Jindal Steel and Power	Spaciate Consulting	United Spirits
Egon Zehnder	HCL	Tecnova	McKinsey Solutions

Sector-wise / Industry-wise Placements

Most of the placed candidates joined the sunshine industries while some entered the established ones. Largest percentage of candidates entered the technology domain followed by the BFSI sector. Consultancy was third in this list along with F&B with 7% of the placed candidates. This was followed by renewable energy sector which got 3% of the placed candidates.

The 2nd batch of PGPEX students had an average experience of 5.7 years in diverse industries and business functions.

Owing to the quality and diversity of work experience, several companies from different industry like IT, Consultancy, BFSI, and Energy made offers across functions. The positions offered ranged from middle to senior-middle management level.

NPCI emerged as the largest recruiter as it made 5 offers. Other leading companies like United Spirits, Technova, Dun & Bradstreet, Icreon, Capco, IL&FS and NIIT had also acknowledged the talent in the batch by extending offers for various positions of responsibility.

As a testimony of industry's acknowledgement of the Institute and program's quality, a major giant in the industry has initiated the process of accreditation, while some other companies have shown keen interest in designing and organizing certain modules for the students of IIM Shillong's PGPEX programme.

The entire IIM Shillong fraternity expresses its gratitude to all the recruiters for their faith and the support throughout the recruitment process.

PGPEX Internship (2013-2014)

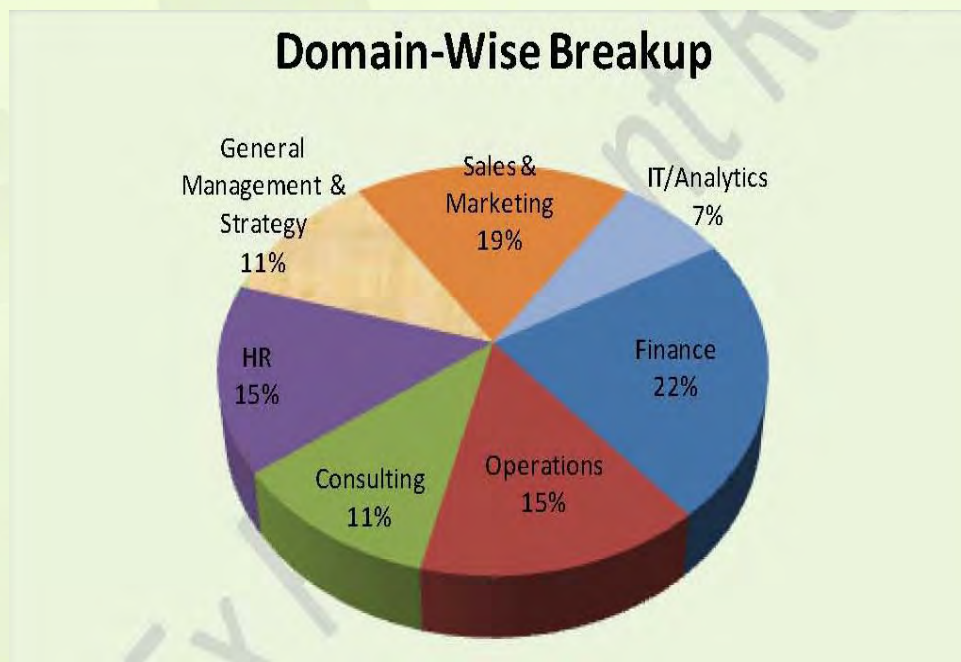
IIM Shillong's 'PGPEX - Managing Business in India and China' program - has been designed to provide General Management education in the context of emerging economies. The aim is to prepare leaders to conduct business in these economies.

To align with the vision and aims of the program, the batch of 2013-14 had undergone 10 weeks of International Internship program in China. Through this program, the students could actively engage and immerse in the Chinese economy and society. This unique Internship program resulted in deeper understanding and hands-on experience for the students. The students got an exposure of cross cultural multi-functional business operations. They could witness the impact of economic relations and policy changes on the business organizations.

During the internship program, the students got the opportunity of working with companies varying from Engineering, IT, Manufacturing, Power, Agri-business and Automotive sectors. The knowledge obtained from their previous work experience along with the Chinese Module in IIM Shillong and Ocean University of China enabled the students to enhance their learning, contribute their knowledge and skill and deliver results in the various projects undertaken.

Categorization of Students on basis of Industry

The PGPEX batch of 2013-14 received good response from companies from India and China in the form of internship offers. The companies that offered internships were from different sectors and industries.



The engineering sector proved to be dominant with many engineering companies like Qingdao Water (Group) Co. Ltd, Science & Technology Center, Larsen & Toubro Shanghai offered internship to 25% of the batch.

Manufacturing companies were a close second to Engineering. Companies like Dongying Jinkai Automobile Fitting Co. Ltd., ZTE, Jindal Steel and Power Ltd. offered internship to 22% of the batch. The Import and Export sector with companies like Shandong Machinery I&e Group Co. Ltd, Qingdao gave internship offers to 13% of the students in this batch. Next in the list was the Power Sector companies like SEPCOIII Electric Power Construction Corporation which offered internship to about 13% of the batch.

Agri-business, Consultancy, BFSI and IT/ITES were other sectors also offered internships. Companies like Century-Light Industry Co. Ltd., Tech Mahindra, State Bank of India (Shanghai Office), Shinetech Software Inc and ReSourcePro were the ones that took students from this batch for various projects.

IIM Shillong thanked all the companies in China for providing the platform for the PGPEX 2013-2014 batch to show their capabilities and helping IIM Shillong in its endeavour to provide its students with equal inputs from Indian and Chinese management practices with global orientation.

PODIUM PGP 2013 -14

The Institute believes that in addition to the classroom and experiential learning, a comprehensive learning process must include interactions with people who are behind the successes of corporates, businesses and social organizations. Classroom learning and learning from the experience of these people complement each other. The 'Podium' series is designed to bring these experiences to enrich the overall learning of the students. Podium witnessed the visit of eminent personalities from various business backgrounds sharing their perspectives and experiences. These personalities hailed from various backgrounds like Financial Institutions, Brand Consulting, IT Consulting, Banking, Overseas B-Schools, Hospitality, Public Relations, Energy, etc.

Podium 2013 concluded with an HR Conclave that witnessed the presence of VP HR, Videocon Industries, Shri Sandeep Tyagi, along with Shri Mark Driscoll and Shri N Dharmarajan. The discussion, moderated by Prof. Rohit Dwivedi, Faculty member of IIM Shillong, focused on gaining better understanding and deeper insights into the realities of HR Consulting.

In a weekend dedicated to the Human Resource Management, the Podium 2013 was graced by the presence of some of the brightest minds of the field in India. It commenced with an interactive session with Shri Mark Driscoll, Human Capital Leader, PWC India followed by a session by the VP, Head HR, L&T Constructions, Buildings and Factories Independent Company, Shri N Dharmarajan. Shri Mark Driscoll shared some insights on the perceptions and realities of the job environment for the Gen X and Y whereas Shri Dharmarajan presented his views on the topic "How does HR fit into the Construction business?" Both the speakers engaged the audience with discussions on contemporary HR issues and encouraged them to share their views on the same. The conclave concluded successfully and left the students motivated by the array of ideas shared.



Inauguration of Podium Lecture series

LEAD Series-PGPEX

'LEAD (Leadership, Engagement, Action & Development)' – is an initiative of Corporate Lectures Series started by the first batch of PGPEX 2012-13.

Corporate leaders and guests from industry are invited to deliver a lecture and share their industry experience with the students. LEAD not only aspires to provide Industry with an interface to interact with the academia and talent but also helps the students develop knowledge, attitudes, skills and habits (KASH).

The themes and subject matter in LEAD continues to inspire and enlighten the students and give them deep and practical insights on decision making, current corporate practice, innovative concepts and processes, leadership skills for future leaders and managers. LEAD also is instrumental in creating a strong networking platform for both industry and students thereby leading to build stronger industrial and corporate relationship.

The Lead series of 2013-2014 hosted a series of esteemed guests from various industry domains which are as follows:

1	Shri Ashish Goyal	MD	Accenture
2	Shri Dharmendra Singh	Global Head - M&A	Schneider Electric
3	Shri Ganesh Natarajan	Global CEO	Zensar Technologies
4	Shri Sanjay Lakhanpal	COO	Icreon Tech
5	Shri Unni Vasudev	VP SCM	Corbus
6	Shri PK Mukherjee	MD	Sesagoa
7	Shri Mahmudul Hasan	Senior Consultant	TCS
8	Shri Saurabh Singh	Global head	Pearson

TEDx IIM SHILLONG 2014

IIM Shillong hosted its second TEDx event on 15th February 2014. The event saw nine esteemed speakers sharing their ideas and experiences on the theme "Riding the Eclectic Bandwagon". The event received enthusiastic participation from the students and faculty members of IIM Shillong, students from other local institutions and officials from the Government of Meghalaya. The wheels for this event had been put into motion several months ago. A series of promotional activities, such as 'Know Your Speakers' contest and Eclecti'click' – a photography contest, had generated great enthusiasm among the students, which culminated in the event held on Saturday at Pinewood Hotel.

Nine speakers, from a variety of fields like science, social service, food & travel, business, entertainment and music, shared their experiences on how they charted their own paths on grounds thought to be familiar.

The first speaker Dr. BNSuresh, Director of Vikram Sarabhai Space Centre (VSSC), explained through his own experiences at the Indian Institute of Space Science and Technology (IIST), how to face challenges and create opportunities from them.

The second speaker to take the stage was Shri Sridhar Rangayan, a filmmaker and LGBT activist. In a powerful and thought-provoking talk, Shri Rangayan shared with the audience the social taboos and problems faced by people with different sexual orientation. He talked about laws and societal norms that impose perceptions and challenge the freedom of individuals.

Ms. Prukalpa Sankar, founder of Social Cops, took the stage next and charmed the house with the tale of her journey, from being a concerned citizen to becoming a founder of a technology social enterprise. She urged the audience to challenge themselves in the 'Game of Life' and defy the conventional rulebook.

Shri Robert Lyngdoh picked up from where Prukalpa had left- daring to jump off the cliff. In a riveting talk, he analysed the reasons for the alienation faced by the people of the North-East from the rest of India, and the possible remedial measures. He pointed out that Eco-tourism and inclusive tourism were the way forward for the north-eastern states.

Ms. Pauline Warjri, freelance musician and founder of the Aroha Choir, created magic with music as she talked about the power of music educators. Her talk ended with an amazing performance by the Aroha Choir to a song composed by her.

Rocky and Mayur, hosts of 'Highway On My Plate' talked about Indian food and eating habits-'from evolution to revolution'. The talk was eclecticism personified- for the palate!

Dr. Dinabandhu Sahoo, inventor of the "Carbon Dioxide Capture Box", was the next speaker, and talked about 'farming the sea', using the algae for a greener and better world and fostering a 'Blue Revolution' in the process.

The last speaker of the day was Shri Roshan Abbas. He talked about an often discussed term, although in a different way. Talking about the 'Roadless' travel instead of the road less travelled, Shri Abbas emphasised on the need to 'fail fast' but 'learn faster' and to aim high all the time. He captivated the audience, urging them to look for newer goals to conquer every time, using instances from his own life.

Annual Report 2014

When asked about the event, the licensee, Prachi Agarwal, student of IIM Shillong said that “TEDxIIMShillong was able to do what it aimed at, spark and ignite meaningful discussions. Audience appreciated the variety of speakers and topics which they had chosen to talk about.”



TEDx IIM Shillong 2014 speakers

BI-ANNUAL INSTITUTE JOURNAL (IIMS JOURNAL OF MANAGEMENT SCIENCE)

The aim of the Journal is to provide a platform for researchers, practitioners, academicians and professional from diverse domains of management to share their research achievements & practical experiences to stimulate scholarly debate in the development of management. Journal publishes high quality research papers and provides meaningful insights into the subject areas. The Journal is indexed and abstracted with Indexed Copernicus (ICV=5.22, Google scholar, Indian Science Abstract, Indian Citation Index (ICI), J-Gate, EBESCO Discovery and SUMMON (ProQuest). "IIMS Journal of Management Science" published the 9th issue of the Journal in January 2014.



FACULTY ACHIEVEMENTS

Honor and award

Prof.Naliniprava Tripathy was conferred with Gold Medal by AIMS International, USA for AIMS International Outstanding Management Researcher Award, December 2013.

Prof. Naliniprava Tripathy was conferred with Silver Medal by Association of Indian Management Schools for JL Batra Best Research Paper award, August 2013.

Prof.Sanjeeb Kakoty was conferred with WIPRO Earthian National Award 2014 with team consisting of Rutwik Phatak, Supriya Singh, Vijendra Kumar, and Himangshu Singh.

Visiting Faculty Assignment

Prof Sanjeeb Kakoty: invited as a Guest Faculty to IIM Bangalore for the PGP Course "Business Government and Society (BGS) core paper for first year and "Political Economy", second year PGP elective paper.

Research Papers Published in International Journal

Mishra, W., De, A., Gangopadhyay, S., Chandra, A.M., 2013. Playing related musculoskeletal disorders among Tabla players.Medical Journal of Performing Artists. 28, 107–111.

Mishra, W., De, A., Gangopadhyay, S., Chandra, A.M., 2013. A Study of Musculoskeletal Discomforts and Associated Risks among Indian Percussion (Tabla) Players.Ergonomics South Africa. 25, 2-11.

Tripathy, N. P., Garg, A., 2013. Forecasting Stock Market Volatility: Evidence from Six Emerging Markets.Journal of International Business and Economy. 14, 69-94.

Tripathy, N. P., 2013. Testing the Random Walk Behavior and Efficiency of the Indian Stock Markets.International Journal of Economics and Business Research. 6, 210-228.

Tripathy, N. P., Prasad, S., Rao, R., 2013. Changing preferences of Indian customers' towards combinations of services offered through Credit Cards: A Conjoint Analysis. International Journal of Business and Development Research.2, 1.

Prusty, S. K., Mohapatra, P. K. J., Mukherjee, C.K., 2013. System Archetype to Understand Unintended Behavior in Food Commodity System and Aid in Strategy Development.Systemic Practice and Action Research.

Samalia, H. V., Verma, P., Singh, H.,2013. Stumbling Blocks in Cloud Computing Adoption Pathway: A Charter. Journal of Computer Technology and Application.4, 12.

Bhattacharya, S. N., Bhattacharya, M., 2013. Long Memory in Return Structures from Developed Markets. *Revista Cuadernos de Gestión*. 13, 2, 127-143.

Bhattacharya, S. N., Das, J. K., 2013. Firm Specific Factors Affecting Stock Return – An Investigation in Indian Context. *International Journal of Information, Business and Management*. 5, 103-117.

Bhattacharya, S. N., Bhattacharya, S. N., 2013. Software Services Export and its Implications on Economic Growth in India: An Empirical Study. *Economic Review – Journal of Economics and Business*. 11, 17-26.

Bhattacharya, S. N., Bhattacharya, M., 2013. The Energy Consumption and Economic Growth Nexus: Evidences from Emerging and Developed Countries. *Journal of International Economic Studies*. 27, 107-125.

Research Papers Published in National Journal

Bhattacharya, S. N., Bhattacharya, S. N., 2013. Energy Consumption and Economic Growth Nexus in the Indian Context. *Journal of Rural and Industrial Development*. 1, 6-14.

Bhattacharya, S. N., Das, J. K., 2013. Profitability and its Internal Determinants: A Study of Indian Banks. *Business Perspectives*. 3, 9-25.

Kakoty, S., 2014. "Weakness is Death" in Quest. *The Journal of the Vivekananda Kendra Institute of Culture*. VII (2).

Research Papers Published in International Conference Proceedings

Roy Choudhury, B., Saikia, C. H., 2014. Improving Identity Privacy in 3GPP-WLAN. *International Proc. of Joint Conferences on Computer, Information, and Systems Sciences, and Engineering (CISSE 2013)*, Bridgeport, USA, 2013.

Research Papers Published in National Conference Proceedings

Giri, T. K., 2013. Potential Green Business in promoting Sustainability-A Case Study of Cement Industry. In: *proc. of SUSCON- International Conference on Sustainability: Ecology, Economy and Ethics*; McGraw-Hill Edn. ISBN-13978-1-25905869-1.

Chapters in International edited books

Kakoty, S., 2013. Appropriate Technology Movement. In: John R. McIntyre and Vera Ivanaj (Eds.), *Strategies of Sustainable Technologies and Innovations*. Edward Elgar Publishing, UK and USA.

Kakoty, S., 2013. Management Education for the World. In: Katrin Muff, Thomas Dyllick, et al (Eds.), *Edward Elgar Publishing*, UK and USA.

Kharkongor, N. W., 2013. Application of Green Economics in Business and Rural India: Methods and Tools. In: Aase Seaberg, Yone Hedvig Berg and Mirriam Kennet (Eds), *Green Economics Methodology: An Introduction*. ISBN: 978-1- 907543-35-7.

Kharkongor, N. W., 2013. In: Mirriam Kennet and Norfaryanti Kamaruddin (Eds.), The Greening of Asia and China. GEI, 2013; ISBN: 978-1-907543-23-4.

Chapters in National Edited Books

Kharkongor, N. W., 2014. Poverty and Livelihood Promotion Programmes in Meghalaya: A Short Note. In: Singha, Komol and M. Amarjeet Singh (eds.), Identity, Politics and Economic Development in North East India. Concept Publishing Company, New Delhi. Page No. 277-287.

Kharkongor, N. W., 2013. Report of ASHA Evaluation Survey for Meghalaya. Published by NRHM, Department, Government of Meghalaya.

Dwivedi, R., 2014. Organizational Studies in India: A Multi-lens perspective in the Organizational Studies in India. In: R.C.Tripathi and Rohit Dwivedi (Eds.), Orient Blackswan (in press 2014).

Dwivedi, R., (in press). Making Sense of Organizational Change in Organizational Studies in India. In: R.C.Tripathi and Rohit Dwivedi (Eds.), Orient Blackswan (in press).

Kharkongor, N. W., 2014. Poverty and Livelihood Promotion Programmes in Meghalaya: A Short Note. In: Singha, Komol and M. Amarjeet Singh (Eds), Identity, Politics and Economic Development in North East India. Concept Publishing Company, New Delhi, Page No. 277-287.

Papers in International Conference

De, A., Mogare, T., Saharia J., Iqbal, R., Ghosh, S., Parmer, V., Mishra W., A. M. Chandra, 2013. Health, well-being, and ergonomic issues of Indian white collar workers. In: book of abstracts, International Conference on Humanizing Work and Work Environment "Ergo 2013: Ergonomics for Rural Development", 4-6 December 2013, page15.

Iqbal, R. and De, A., 2013. Study of gait pattern with the use of prosthesis on amputated limbs in transtibial amputees. In: book of abstracts, International Conference on Humanizing Work and Work Environment "Ergo 2013: Ergonomics for Rural Development", 4-6 December 2013, page30.

Maulik, S., Iqbal, R. and De, A., 2013. A study on assessment of hand grip strength in medical laboratory technicians. In: book of abstracts, International Conference on Humanizing Work and Work Environment "Ergo 2013: Ergonomics for Rural Development", 4-6 December 2013, page92.

Guha Thakurta, A., Iqbal, R., De, A., 2013. The Influence of load carriage on gait variables of healthy Indian women. In: book of abstracts, International Conference on Humanizing Work and Work Environment "Ergo 2013: Ergonomics for Rural Development", 4-6 December 2013, page110.

Mishra, W., De, A. Iqbal, R., 2013. A study on assessment of professional tabla players while playing with different paces. In: book of abstracts, International Conference on Humanizing Work and Work Environment "Ergo 2013: Ergonomics for Rural Development", 4-6 December 2013, page 118.

Sengupta, K., 2014. Challenges for Emerging Economies with Reference to Research and Development Expenditure. Fifth Asia Pacific Business Research Conference, Kuala Lumpur, Malaysia, 17 - 18 February, 2014

Tripathy, N. P., 2013. Lead-Lag Relationship between Futures and Spot Markets in India. International conference on Governance & Control in Finance & Banking: A New Paradigm for Risk & Performance, ISTECC, Paris, France, 18-19 April, 2013.

Saravanan, P., 2013. Corporate Governance Practices in the Family Firms and Firm Value – An Empirical Investigation in the Indian Context. 8th Conference on Risk, Banking and Financial Stability, Bali, Indonesia, jointly organized by Faculty of Economics of Universitas Sebelas Maret, the Central Bank of Indonesia, the Indonesia Deposit Insurance Corporation, Fordham University, Universite de Limoges, the Central Bank of Finland, the Central Bank of Brazil, and the Central Bank of Turkey, 24-27 September, 2013.

Kharkongor, N. W., 2013. Sustainability Reporting. 8th Annual Conference of GEI, Oxford University, 17 - 20 July 2013.

Kharkongor, N. W., 2014. Green Economics: A Panacea to the Present Crisis. International Conference on Global Business, Economics, Finance and Social Sciences, 4 – 5 January 2014 at Chennai.

Giri, T. K., 2013. Potential Green Business in promoting Sustainability-A Case Study of Cement Industry. In: Proc. of SUSCON-International Conference on Sustainability: Ecology, Economy and Ethics; McGraw-Hill Edn. ISBN-13978-1-25905869-1, 2013.

Prusty, S.K., Dwivedi, R., Purbey, S., 2013. 21st Century Management Assumptions: Learnings from Self. International Conclave on Innovation and Entrepreneurship in 21st Century Higher Educational Institutes, organized by the MHRD-IPR Chair, Department of Management Studies, IIT Roorkee, 9-10 November 2013.

Samalia, H. V., Verma, P., 2013. Impediments in the Path of Cloud Computing Augmentation. International Conference on Cloud, Big Data and Trust 2013, November 13-15, held at Bhopal, India.

Samalia, H. V., Verma, P., 2013. Developing a Theoretical Framework of Cloud Computing Adoption for Small Businesses in India. International Conference on Changing Global Economic Perspectives: Managing Sustained and Inclusive Growth, February. 8-9, Jaipuria Institute of Management, Ghaziabad, India, 2014.

Paper Presented in National Conference

Maulik S., Iqbal, R., De, A., Bhasin, H. V., 2014. A study of working posture and musculoskeletal issues of Indian medical laboratory technician. National Conference on Biomechanical Sciences, SOA University, Bhubaneswar, March 2014.

Iqbal, R., De, A., 2014. Study of gait pattern with the use of prosthesis on amputated limbs in trans-femoral amputee. National Conference on Biomechanical Sciences, SOA University, Bhubaneswar, March 2014.

Mukherjee, S., 2013. Alternative Learning: A Voyage for Future Leadership. 3rd Biennial Conference of India Academy of Management, IIM Ahmedabad on the theme of 'Rethinking Management theory & Practice in the Present Indian Economic Context', December 12-14, 2013.

Saravanan, P., 2013. Evaluating the Financial Viability of the Projects, in the Entrepreneurship Development Programme in Biotechnology for the North Eastern States of India. Bio-Tech Consortium of India Ltd., Department of Bio-Technology, Ministry of Science and Technology in Guwahati on 6th November 2013.

Dwivedi, R., Prusty, S.K., Purbey, S., 2013. Understanding Path Dependence in Higher Education Institutions. IPR Chair Conclave on Innovation in Higher Education Management, IIT Roorkey, 9-10 November 2013.

Research Papers Published in National Conference Proceedings

Mukherjee, S., 2013. Alternative Learning: A voyage for Future Leadership. Published in CD form (ISBN 978-81-920800- 2-4) in the Proc. of the 3rd Biennial Conference of India Academy of Management, held at IIM Ahmedabad during December 12-14, 2013.

Mukherjee, S., 2013. Integrating Ethics into Business: Challenges and the Way Ahead. Published in the Winter Special Issue of IMI Konnect (ISBN 2321-9378) on Ethics in Indian Business.

International editorial board member:

Prof. Naliniprava Tripathy: Editorial Board Member, Global Review of Accounting and Finance, World Business Institute, Australia, April 2013.

Prof. Naliniprava Tripathy: Editorial Board Member, Journal of Business & Policy Research, World Business Institute, Australia October 2013.

Review Member of International Journal

Prof. Naliniprava Tripathy: Review Member, Journal of Economics, Finance and Administrative Science, Elsevier Inc, USA, July 2013.

Prof. Natalie W Kharkongor: Review member, Journal of Green Economics Institute, U. K, 2013.

Prof. Sharad N Bhattacharya: Review member, Journal of Finance and Accounting, Science and Education Publishing, USA, 2013.

Prof. Sharad N Bhattacharya: Review member, World Journal of Agricultural Sciences, 2013.

Prof. Sharad N Bhattacharya: reviewed the article titled, "Testing the random walks in Korea stock exchange" for Issues in Business Management and Economics, 2013.

Prof. Sharad N Bhattacharya: reviewed the article titled, "The impact of investor sentiment on the Tunisian stock market" for Issues in Business Management and Economics, 2013.

Prof. Sharad N Bhattacharya: reviewed the article titled, "Agriculture and Economic growth in Palestine: growth multipliers from a four-sector simulation model" for World Journal of Agricultural Sciences, 2013.

Review Member of National Journal

Prof. Naliniprava Tripathy: Review member, Vikalpa: The Journal for Decision Makers, IIM Ahmadabad, March 2014.

Resource Person in Seminar / Conference/Workshop at International Level

Prof. Natalie W Kharkongor: invited speaker at the Symposium on The Greening of Food Farming and Agriculture at the Trinity College, Oxford University on the 1st May 2013. The talk was on Green Farming in India on Skype.

Book Published:

Dwivedi, R., & Tripathi, R.C. (Eds.). Organizational Studies in India (in press). Orient Blackswan, 2014.

Saravanan, P., 2014. Strategic Financial Management. (co-authored with Jayaprakash, S. and Bharathy, C. A.), Oxford Press, March, 2014.

Mukherjee, S. (Ed.), 2013. Sustainability: Ecology, Economy & Ethics, McGraw Hill Education Professional (ISBN-13 978-1-25-905869-1), October 2013.

Resource Person in Seminar / Conference/Workshop at National Level

Prof. Keya Sengupta: invited as a speaker at the workshop organized by ISAS (National University of Singapore), RGIIM, FICCI on "Looking East through North East: Development and Connectivity" during March 2014.

Prof. Sanjeeb Kakoty: invited as a speaker at the workshop organized by ISAS (National University of Singapore), RGIIM, FICCI on "Looking East through North East: Development and Connectivity" during March 2014.

Prof. Sanjoy Mukherjee: invited as a panelist to speak on 'Spirituality and Sustainability' at the Global Ethics Forum on the theme 'Equal in an Unequal World' organized by Globethics.net, Geneva and IIM Bangalore and held at IIM Bangalore during January 3-5, 2014.

Prof. Sanjoy Mukherjee: invited as a keynote speaker to speak on 'Spirituality and Leadership' at Convergence 2014, the 6th International Conference on 'Ethical Leadership: The Indian Way' organized by and at IFIM Bangalore in collaboration with European SPES Forum, Belgium and Business Ethics Center of the Corvinus University of Budapest during January 8-10, 2014.

Prof. Natalie W Kharkongor: special Invitee at the International Conference of Ministers of Education of SAARC Countries on “Literacy, Peace and Development on the 7 - 8 September 2013 at Vigyan Bhavan, New Delhi.

Prof. Rohit Dwivedi: delivered a talk on Time Management in Workshop for CBSE School Principals organized by TERI, Guwahati, 2013.

Prof. Sanjeeb Kakoty: resource person at Public Enterprises Department, Government of Assam Seminar, at ITA, Guwahati, October 9, 2013

Prof. P Saravanan:delivered a session on “Evaluating the Financial Viability of the Projects “, in the Entrepreneurship Development Programme in Biotechnology for the north eastern states of India – organised by Bio-Tech Consortium of India Ltd., Department of Bio-Technology, Ministry of Science and Technology in Guwahati on 6th November 2013.

Published Articles in Newspaper

Prof. P Saravanan, paper titled, “While investing, don’t go by company’s cash pile only” published in The Financial Express -11th June 2013.

Prof. P Saravanan, paper titled,“Things to be taken care of before creating a portfolio” - The Financial Express 25th June 2013.

Prof. P Saravanan, paper titled,“Hard to get A grade faculty for B-Schools” – The Hindu Business Line 25th June 2013.

Prof. P Saravanan, paper titled,“Best of two words: Value versus Growth Investing” – The Financial Express 02nd July 2013.

Prof. P Saravanan, paper titled, “How dividend payment benefits both the company and shareholders” – The Financial Express 23rd July 2013.

Prof. P Saravanan, paper titled, “Wrong Dose: Money mistake Docs make” – The Financial Express 09th August 2013.

Prof. P Saravanan, paper titled, “Wealth Management in times of Economic Distress” – The Financial Express 24th August 2013.

Prof. P Saravanan, paper titled, “Pros and Cons of active and passive portfolio management” – The Financial Express 3rd September 2013.

Prof. P Saravanan, paper titled, “Managing risks count: What investors need to know?” – The Financial Express 1st October 2013.

Prof. P Saravanan, paper titled, “Importance of valuation in portfolio management” – The Financial Express 15th October2013.

Prof. P Saravanan, paper titled, “Positive cash flow crucial to survival of a company” – The Financial Express 22nd October 2013.

Prof. P Saravanan, paper titled, “Alternative ways of measuring equity portfolio performance” – The Financial Express 01st November 2013.

Prof. P Saravanan, paper titled, "Managing Portfolio: Crucial to Focus on Risk rather than returns" – The Financial Express 15th November 2013.

Prof. P Saravanan, paper titled, "Spoilt for Choice: Trading in international markets" – The Financial Express 10th December 2013.

Prof. P Saravanan, paper titled, "Taking Stock of Financial Wealth" – The Financial Express 31st December 2013.

Prof. P Saravanan, paper titled, "Policy statement: The first step to successful investing" – The Financial Express 7th January 2014.

Prof. P Saravanan, paper titled, "Poor credit history may make you pay more for your loans"- The Financial Express 24th January 2014.

Prof. P Saravanan, paper titled, "Crucial to assess risk tolerance before investing" - The Financial Express newspaper 7th February 2014.

Prof. P Saravanan, paper titled, "Structuring your financial plan in accordance with life cycle"- The Financial Express 11th February 2014.

Prof. P Saravanan paper titled Comparing returns from investments: The scientific way – The Financial Express 21st February 2014.

Prof. P Saravanan, paper titled, "Emerging unscathed from a financial contingency" – The Financial Express 04th March 2014.

Prof. P Saravanan, paper titled, "employing stock indices to generate market beating returns" – The Financial Express 11th March 2014.

Prof. Natalie W Kharkongor Article on System of Rice Intensification (SRI) published in Meghalaya Guardian on the 14th May 2013.

Prof. Natalie W Kharkongor Press Release on Jyngam Benefits on the 2nd August 2013.

Participated in National Conference/Workshop

Prof Keya Sengupta: attended PAN IIM World Management Conference 2013 - Emerging Issues in Management, May 30 to June 1, 2013, Goa, organized by MHRD, New Delhi and IIM, Calcutta.

Prof. Basav Roy Choudhury: PAN IIM World Management Conference 2013 - Emerging Issues in Management, May 30 to June 1, 2013, Goa, organized by MHRD, New Delhi and IIM, Calcutta.

Prof Tapas Kumar Giri: participated in the International Conference on "Alliance for Literacy, Peace, and Development in South Asia" held on 7th & 8th September 2013, organized by the Government of India, the National Literacy Mission Authority of India, and UNESCO, in New Delhi.

Prof. Sanjeeb Kakoty: participated in Faculty Development Programme: Army Public School, Guwahati, 29-30 May 2013.

Supervision of Doctoral Work

Ph.D. awarded under the guidance of Prof. Nalini Prava Tripathy, thesis titled, "Study of volatility in Indian stock Market-Pre & Post Derivatives Era", December 2013, Biju Pattnaik University of Technology, Odisha.

Doctoral Thesis / Report Examiner

Prof. Keya Sengupta: examined thesis titled, "Emploment Implications of Industrial Development in Punjab", Punjabi University Patiala.

Prof. Keya Sengupta: examined thesis titled, "A Study of Economic Development Strategy for Tribals in Meghalaya", North Eastern Hill University, Shillong.

Prof. Keya Sengupta: examined thesis titled, "Development of Rural Poor through Cooperatives", Indian Council of Social Science Research, New Delhi.

Prof. Keya Sengupta: examined thesis titled, "Evaluation of Implementation of Vaidynathan Committee Reform for Strenthening Cooperative Credit Structure with Special Reference to Madhya Pradesh", Indian Council of Social Science Research, New Delhi.

Prof. Keya Sengupta: examined thesis titled, "Unwed Tribal Mothers of Kerela: An Evaluation on the Working of the Machineries for Dispensation of Justice and the Rehabilitation Programme", Indian Council of Social Science Research, New Delhi.

Prof. Nalini Prava Tripathy: examined thesis titled, "Talent Management at the Base of the Pyramid: A study in the State of Andhra Pradesh", University of Hyderabad.

Prof. Nalini Prava Tripathy: examined thesis, "Effect of Firm Characteristics and Diversification Starategies on Cash Holdings and Firm Value", IIT Madras.

Prof. Nalini Prava Tripathy: examined thesis titled, "Hybrid GA-SVM Multi Strategy Simulated Trading Model Using Global stock market Clues", IIT Madras.

Prof. P Saravanan: examined thesis, "A Study on the Women Empowerment of Sanitary Workers in Tiruchirappalli", Bharathidasan University, Tamilnadu.

Prof. P Saravanan: examined thesis titled, "Impact of Advertisements on Children in influencing Family Buying Decisions", Jawaharlal Nehru Technological University – Hyderabad.

Prof. P Saravanan: examined thesis titled, "An Anatomy of Working Capital Management tin Large Steel Companies in India", Manonmaniam Sundaranar University, Tamilnadu.

Prof. P Saravanan: examined thesis titled, "A Comparative Study on Passengers" Satisfaction Between Public Sector and Private Sector Bus Transport Service industries in Tamilnadu", MGR University, Tamilnadu.

Prof. P Saravanan: examined thesis titled, "Impact of Micro Credit on the Members of Self Help Groups through Commercial Banks in Tirunelveli District - Tamilnadu", Madurai Kamaraj University, Tamilnadu.

Prof. P Saravanan: examined thesis titled, "Operational Efficiency and Financial Performance of BMTC in Bangalore", Madurai Kamaraj University, Tamilnadu

Prof. P Saravanan: examined thesis titled, "Testing of Fama and French Model in the Indian Context", Vishvesvaraya Technological University, Bengaluru.

Prof. P Saravanan: examined thesis titled, "An Evaluation of Retail Investor Confidence in Indian Capital Market – A Study of New Issues Market", Vishvesvaraya Technological University, Bengaluru.

Prof. P Saravanan: examined thesis titled, "A Study on Job-Satisfaction of Women Employees in Software Companies with Special Reference to Chennai City", Mother Teresa Women's University, Kodaikanal, Tamilnadu.

REVIEWED BOOK

Prof. Nalini P Tripathy: reviewed book titled, "Investments", Tata Mc.Graw Hills, New Delhi, March 2014.

National Advisory Member

Prof. Amitabha De: Member, Bureau of Indian Standards, Ergonomics Committee.

Prof. Amitabha De: Member, Bureau of Indian Standards, Work Study (work-rest evaluation) Committee.

Prof. Amitabha De, Member of BoG of Assam Institute Management, Guwahati, Assam.

Prof. Keya Sengupta: Member of Executive Council of NEHU, Shillong as President's nominee.

Prof. Keya Sengupta: Board Member of: Insurance Regulatory Development Authority, Hyderabad.

Prof. Nalini P Tripathy: Member, Board of Studies, (Business Administration) Biju Patnaik University of Technology, Odisha, July 2013.

Resource Person in Seminar / Conference/Workshop at State Level

Prof. Natalie W Kharkongor: resource person on Green and Transforming Literacy at State Resource Center, NEHU, August 8, 2013

Prof. Natalie W Kharkongor: deliver a talk on Leadership and Team Network at the NE NSS Festival at State Central Library, Shillong, January10, 2014.

Prof. Keya Sengupta: invited speaker at the workshop organized by ISAS (National University of Singapore), RGIIM, FICCI on "Looking East through North East: Development and Connectivity, March 4, 2014.

Prof. Basav Roy Choudhury: resourceperson for Leadership Training Programme for School Principals/Headmasters of Meghalaya held during 26- 30 November, 2013

Prof. P Saravanan: delivered a session on Budget 2013-14 for the participants of Eastern Command Preparatory Course at Umroi.

Prof. Tapas Kumar Giri: invited speaker for the Capacity Development Programme of State Resources Centre, North-Eastern Hill University, Shillong, December 04, 2013.

Prof. Sanjeeb Kakoty: resource person at a workshop on Research Methodology at SRC, NEHU, May 24, 2013

Prof. Sanjeeb Kakoty: resource person on Entrepreneurship Development at Shillong College, Shillong, June 5, 2013.

Prof. Sanjeeb Kakoty: resource person for Refresher Course in Economics at Academic Staff College, under UGC, at NEHU, December3, 2013.

Prof. Sanjeeb Kakoty: resource Person on Sustainability for Refresher Course in Political Science for College and University teachers at Academic Staff College, under UGC, at NEHU, December 6 , 2013

Prof. Sanjeeb Kakoty: resource Person at RGIIM, ISAS, and FICCI workshop in Shillong, March 4, 2014.

Prof. Sanjeeb Kakoty: resource Person for evaluating CSI Nihilnet E governance awards for the state of Meghalaya 2012-13.

Prof. Sanjeeb Kakoty: resource Person at Power Grid Corporation of India Ltd, and delivered a talk on Transparency, Governance and Good Management, October 30, 2013.

Prof. Sanjeeb Kakoty: resource Person at National Seminar at Lady Keane College, Shillong, on the theme of Politics of Environment, November, November 22, 2013.

Prof. Sanjeeb Kakoty: resource Person for Leadership Programme for headmasters and School Principals of Meghalaya, 26-30th November 2013.

Participated Workshop at State Level

Prof. Natalie W Kharkongor: attended the 21st Anniversary Celebration of Eastern Panorama and Presentation of Achiever's Award on the 13th April 2013 at NEC Auditorium

Prof. Natalie W Kharkongor: participated in the Panel Discussion on Inner Line Permit and its Economic Implications in Meghalaya on the 18th May 2013 at St. Anthony's College organized by MEA.

Prof. Tapas Kumar Giri: participated in the Workshop on "Building with Bamboo" at Shillong during 2-3 Dec, 2013 organised by South Asia Bamboo Foundation, BMPTC-GOI and Meghalay Forests and Environment Department.

Prof. Tapas Kumar Giri: attended National Workshop on Packaging of Fresh and Processed Food Products for SME, Meghalaya at Shillong on 21st March 2014.

Prof. Basav Roy Choudhury: participated at International Conference on Emerging Trends and Applications in Computer Science (Technically Sponsored by IEEE), 13 to 14 September, 2013.

Prof. Basav Roy Choudhury: participated in Labyrinth: A Seminar on Networking, 18 April, 2013, Martin Luther Christian University, Shillong.

CENTRE FOR DEVELOPMENT OF NORTH EASTERN REGION (CEDNER)

Despite all our achievements at the national and international level, we have not forgotten the local community and the society in which we belong to. IIM Shillong is deeply committed to be relevant to the local community and we have already made a significant impact in that area over the last five years. This is evident from the activities undertaken by the CENTER FOR DEVELOPMENT OF NORTH EASTERN REGION (CEDNER), a Centre set up by us right from the beginning so that IIM, Shillong can play a significant role in the development of the region. Some of the activities of CEDNER taken up during the year were:

- ❖ Five – Day Leadership Training Programme for School Principals/Headmasters/ Education Officers of Meghalaya during 26th to 30th November 2013, financed by State Education Mission Authority Mission (SEMAM), Education Department, Government of Meghalaya.
- ❖ In-Depth Study of Low Credit: Deposit Ratio in Meghalaya, February 2014.
- ❖ A Study on Meghalaya Building and Construction Workers' Social Security Schemes.
- ❖ 'We Care' programme organised by PGPEX13, IIM Shillong to provide for the basic needs and other necessary equipment to the Mercy Home, a home of the lonely elders.



Five – Day Leadership Training Programme for School Principals/Headmasters/ Education Officers of Meghalaya

Resource Person in CEDNER

Prof. Amitabha De: resource person in Leadership Program for Head of Institutions/ Principals/ Lecturers/ Education Officers of Meghalaya, 26 - 30 November 2013.

Prof. Natalie W Kharkongor: organized "Leadership Program for Head of Institutions/ Principals/ Lecturers/ Education Officers of Meghalaya" at IIM Shillong under CEDNER, 26 - 30 November 2013.

Prof. Sanjeeb Kakoty: resource person Leadership Program for Head of Institutions/ Principals/ Lecturers/ Education Officers of Meghalaya" 26 - 30 November 2013.

Prof. Rohit Dwivedi: coordinator and resource person Leadership Program for Head of Institutions/ Principals/ Lecturers/ Education Officers of Meghalaya", 2013.

Prof. Santosh K Prusty: resource person Leadership Program for Head of Institutions/ Principals/ Lecturers/ Education Officers of Meghalaya" 26 - 30 November 2013.

Prof. Sankar Purbey: resource person Leadership Program for Head of Institutions/ Principals/ Lecturers/ Education Officers of Meghalaya" 26 - 30 November 2013.

MANAGEMENT DEVELOPMENT PROGRAMMES

The objective of the MDPs is to re-equip managerial competencies through short term capacity development programmes for corporate executives and public administrators. These programmes are designed to reflect the evolving realities of business and management practices, and their applications so as to enhance the knowledge and skills of the participants in facilitating their contributions to the future growth of their organizations. The purpose would be re-energizing organizations with contemporary managerial acumen for better performances.

A five day MDP on Enterprise Resource Planning and Transformational Leadership for Department of Public Enterprises, Government of Assam was held from April 26 -30, 2013 at IIM Shillong. The programme witnessed an active participation from top management personnel viz. Chairmen, Managing Directors, Board of Directors and General Managers from various Assam Public Sector Enterprises like Assam Petrochemicals Limited, Assam Industrial Development Corporation, Assam State Ware Housing Corporation, Assam Mineral Development Corporation, Assam State Film Development (F & D) Corporation, Assam Urban Water Supply & Sewerage Board. During these five days, participants were exposed to topics like Business Process Re-engineering, Change Management, Enterprise Resource Planning - Selection and Implementation Strategies, appraisal of global business environment and performing sustainable business activities

A customized 14 days training on General Management Leadership Programme for the middle level management executives of Oil India Limited was organized during 10-25 March 2014 in Hotel Landmark, Nongrim Hills, Shillong. The programme was attended by six participants from the various offices of Oil India Ltd. The 14 days programme was facilitated by thirteen faculty members from both academia and industry. During the programme, the participants were exposed to the issues related to globalization and its impact on the Indian economy in general and petroleum industry in particular. They were also sensitized to the rapidly-changing business dynamics and its impact on organization.

Management Development Programme – Conducted/ Resource Person:

Prof. Amitabha De: Resource person to 2-weeks MDP on General management and Leadership Programme for the Middle and Senior level Executives of Oil India Ltd. during 9th -25th March 2014.

Prof. Natalie W Kharkongor: Organized Pioneer Leadership Summit at IIM Shillong in collaboration with Lions Club, Shillong for the students of Shillong on the 25th November 2013.

Prof. Natalie W Kharkongor: Organized Leadership Program for Head of Institutions/ Principals/ Lecturers/ Education Officers at IIM Shillong under CEDNER during 26th to 30th November 2013.

Prof. Tapas Kumar Giri: Coordinator, 2-weeks MDP on General management and Leadership Programme for the Middle and Senior level Executives of Oil India Ltd. during 9th -25th March 2014.

Prof. Harsh V Samalia: Coordinator ERP and Transformational Leadership for Department of Public Enterprises, Government of Assam, 26 – 30th April, 2013.

Prof. Sanjeeb Kakoty: Delivered sessions in ERP and Transformational Leadership for Department of Public Enterprises, Government of Assam MDP programmes, 26-30 April, 2013.

Prof. Sanjeeb Kakoty: Resource person for North East Legislators Conclave 11th and 12th November 2013.

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Prof.P Saravanan:coordinator and delivered sessions on Corporate Finance for the 14day General Management and Leadership Programme of Oil India Ltd, organized by RGIM, Shillong.

Prof. Keya Sengupta:delivered sessions on Globalization in India and the Petroleum Sector” for the 14day General Management and Leadership Programme of Oil India Ltd organized by RGIM, Shillong.

Prof. Basav Roychoudhury: delivered sessions in ERP and Transformational Leadership for Department of Public Enterprises, Government of Assam MDP programmes, 26-30 April, 2013.

Prof. Natalie W Kharkongor: organized Pioneer Leadership Summit at IIM Shillong in collaboration with Lions Club, Shillong for the students of Shillong on the 25th November 2013.



Participants along with the Director IIM Shillong and Course Coordinators of 14 - day General Management Leadership Programme for Oil India Limited

CONSULTANCIES AND RESEARCH PROJECTS

IIM Shillong achieves a competitive advantage through collaboration, knowledge sharing and a focus on training and certification, increased research activities to reunite Institute programs together under one roof, and strengthening the Institute's strategic growth and vision constantly. Institute continuously engaged in research project and consultancy. Consultancy and research projects had been undertaken by the faculty members as follows:

Consultancy Assignments

Sl. No.	Client	Consultancy Undertaken	Consultancy Leader/team
1	Ministry of Commerce, Government of India	Completed an assignment (jointly with Prof.T.K.Giri) on Identifying Export Potential for North Eastern Region for the Ministry of Commerce, Government of India	Prof. P Saravanan
2	Government of Meghalaya	External Consultant for ADB Project on Human Capital Development in Meghalaya	Prof. Natalie W Kharkongor
3	Government of Assam	Designing New Age PDS System for Assam, Government of Assam	Prof. Rohit Dwivedi Prof.Sanjeeb Kakoty Prof. Rohit Joshi
4	APPL Co Ltd, Assam	Submitted a Business plan on "Organic Tea Industries for Hathikhuli Tea Estate"	Prof. Tapas Kumar Giri
5	MHRD, Government of India	Comparative Study on Review of Saakshar Bharat Mission Programme Implementation in North East	Prof. Tapas Kumar Giri
6	Ministry of Commerce, Government of India	Study on "Export Potential of North East"	Prof. apas Kumar Giri
7	Government of Assam	Report on Public Distribution System	Prof.Sanjeeb Kakoty
8	Sikkim HDR	Background note on Education and Tourism	Prof.Sanjeeb Kakoty

Research Projects

Sl. No.	Funding agency	Title of the Project	Project leader
1	Government of Meghalaya	A Study on An In – depth Study of Low Credit: Deposit Ratio in Meghalaya	Prof. Natalie W Kharkongor
2	Walk Free International	Baseline mapping of Slavery Interventions in Bihar	Prof. Rohit Dwivedi

WORKSHOPS, SEMINARS AND CONFERENCES

North East Legislators' Conclave

A Policy workshop for MLAs from the NE was held on 11-12 November, 2013 in collaboration with PRS Legislative Research, New Delhi. The Programme was structured to equip MLAs with the information and the tools to perform their roles more effectively and focused on some of the challenges facing the NE Region today. Prof. Sanjeeb Kakoty and Prof. Rohit Dwivedi were the Coordinators.

ISAS-RGIIM-FICCI Workshop: Looking East through Northeast: Development and Connectivity

A one day workshop on Look East Policy and the role of North East India was organised jointly with Institute of South Asian Studies (ISAS), National University of Singapore, FICCI on 4th March, 2014 at IIM Shillong. The workshop was inaugurated by Dr. Mukul Sangma, The Honourable Chief Minister of Meghalaya inaugurated the workshop.

Management of Library and Information Centre in Digital Era

A Three - day workshop cum training programme on "Management of Library and Information Centre in Digital Era" was held at IIM Shillong in collaboration with National Library, Kolkata Ministry of Culture, Govt. of India during 25-27 March 2014. The workshop saw active participation of subject experts, academicians, invited speakers, researchers and students from various Institutions, Universities, Colleges, etc. besides IIM fraternity. There are 60 participants who attended from all parts of the North Eastern States. The Programme covered 6 technical sessions which included 03 key note lectures, 16 paper presentations, besides a cultural evening.

STUDENT ACTIVITIES AND PARTICIPATIONS

Students' Club Publication

Finance Club

The Finance Club came out with student driven monthly magazine named "Niveshak" and articles published in this magazine have been well received in B-School circle across country. Niveshak is the only monthly finance magazine by a B-School in the entire country. Activities conducted by the Finance Club were as follows:

- Niveshak Investment Fund, the large-cap diversified equity fund of Finance Club, IIM Shillong which aims to beat the market.
- Celebratio, a series of run-up events conducted as a precursor to the Anniversary Issue of Niveshak every July.
- Apprentice, a national level B-School trading challenge, conducted in association with Team Emerge of i-cube, the Entrepreneurship cell of IIM Shillong.
- Vishleshan, a National-Level B-School Case Study competition, conducted as a part of Klurthma, the annual B-School fest of IIM Shillong.
- FinDrishti, another national level B-School case-study challenge with enthusiastic participation from many reputed B-Schools in the country.
- Dalal Street, an intra-college trading event which tests the students' acumen in stock trading.
- Niveshak Fin-Q, a monthly online quizzing event with baffling puzzles, picture quizzes and questions testing general knowledge.
- Fin-O-Mania, an intra-college introductory quizzing event, creating enthusiasm in the field of finance among first year students.

Marketing Club

Marketing Club is one of the most happening students driven initiative at IIM Shillong. The Club has come up with their monthly magazine "Markathon". It covers all the dimensions of the marketing arena with special emphasis on marketing strategy. Activities conducted by Marketing Club were as follows:

- Touchstone – a one of a kind case study competition conducted under the banner of Klur-Thma.
- Ace – A one slide marketing challenge conducted under the banner of EmergE.
- God Sellers – An intra-college market simulation competition.
- War of Brands – an inter-college online branding contest.
- Live Projects with SLFC, Innovative Agro, Clazzion.
- Knowledge Transfer sessions and workshops.

HR Club

HR Club of IIM Shillong fosters interest of budding leaders in managing people and organizations. Through its blog 'HRu?' it provides for the confluence of corporate, students and practitioners from myriad fields. It is committed to keep the HR enthusiasts abreast with the contemporary trends and best practices in the industry. The club has come up fruitfully with their bi-monthly magazine "TogetHR" Activities conducted by HR Club were as follows:

Winner Takes It All – It is the annual event of usHR and proves that learning can be fun. It is a team event which teaches how to best utilize the available resources and how diversity could be made strength. The event consists of various rounds of games in which the teams experience the different facets of management and human resources.

Decip HR – It is an online case study competition under the umbrella 'Khlur-Thma'.

Enthral-us – It is a poster making competition conducted by theC to trigger creativity in the minds of the teams and enable them to put on the hat of an individual, focused towards HR.

ECO Biz Club

This Club of IIM Shillong with the mission to be a pioneer in the development of a society where business is carried out on the principles of sustainability and inclusive growth. The objective of the club is to promote businesses through green and safer technologies and to create awareness in the society about environmental issues. It is said that "the best time to plant a tree was twenty years ago, the second best time is now." Taking forward the vision of sustainability, IIM Shillong students came out with a tree plantation drive named 'Prakriti', which saw a huge participation from the students and the faculty. Activities conducted by ECO Biz Club were as follows:

- ECo Week- Annual Festival of the Club.
- Prayaas- Initiative to teach security staff and mess workers.
- Blood Donation Campaign.
- Chetna and Echetna- Mass campaign for creating public literacy on matters of sustainability.
- ECo Trek- Trekking for the students of IIM Shillong.
- Prakriti- an annual tree plantation drive.

Operations Club

The Operations Club of IIM Shillong, known as the "Op-era", is a platform for all 'operations' enthusiasts to come together and involved in fruitful discussions on relevant issues. In this changing era, where Operations Management is the buzz word among the leading business houses all over the world, Op-era aims at changing the perception of Operations, from a field complementary only to Manufacturing Sector, to one which finds widespread application even in service sectors like health care, retail, banking and likes.

E-Cell

The role of management education is to produce leaders who can create sustainable opportunities for every segment of the society is the philosophy of i-Cube (E-cell of IIM Shillong). It aims to hone entrepreneurial skills by working at the grassroots level and in the process help in the development of MSMEs and NGOs, particularly in the North Eastern Region. Activities conducted by E-Cell were as follows

- EmergE 2013, VC Interactions, Creativepreneurs, Startup Saturdays.

System Club

This Club's vision is to provide a platform "bITeSys" for seamless dissemination of knowledge between Corporate and students through projects & keeping updated with industry developments in the field of Information Technology. Its mission involves providing live projects to the students of IIM Shillong, who have a strong passion for technology and seek professional opportunities beyond the traditional avenues in order to apply their academic knowledge in the corporate world.

Consulting Club

"Conquest", the Consulting Club of IIMS was started by a group of consulting enthusiasts. Conquest seeks to build competencies in the field of consulting through regular interactions with established consultants and through various endeavours like strategy games, case study competition and quizzes with the objective of creating a knowledge repository. The Club publishes its Magazine called "Conquest". The Club conducts variety of events in order to develop the logical thinking process of the students and bring the consultant out of them. Activities conducted by Consulting Club were as follows:

Battle Ground: Online case study competition held at national level for all the B-Schools students. The event is conducted thrice during the year with submission format being a 5-slide presentation in line with the McKinsey's 30secs test. The competition is directed to make not only the sharp thinking of the students but also towards bringing clarity in their thought process.

Con Quotient: An intra-college event with different and out of box challenge each time directed to improve the local talent of the college and make them more competitive. Held twice during the year, it is one of the 1st events to give students of the incoming batch a feel of national level competitions.

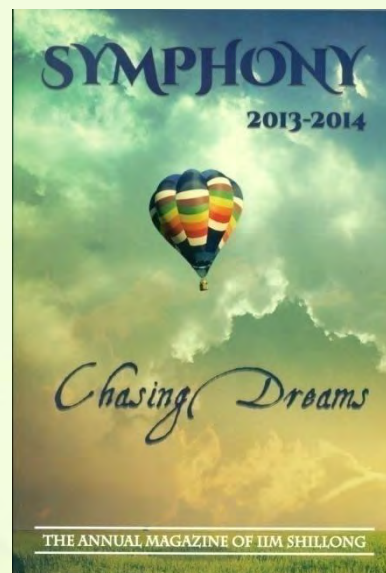
Article Writing Competition: Organized every year as part of the club's monthly newsletters to keep readers posted with the latest happenings across industries by gathering views from some of the best talents across industries and other B-Schools.

E-Talks and Industry Interface: Sessions with the industry leaders and best in the business professionals to give insights to the students about what is actually happening in an industry and providing them a platform to ask questions about a particular industry/sector and there by enriching their knowledge in the particular sector. This ultimately helps students to make a career decision further in their life.

Live Projects: The Club provides opportunities to students to apply the theoretical concepts learned in the classroom to practical situations through live projects offered by various companies. The projects were allocated to students based on their EOI and selection criteria as specified by the company. Last year about 6 live projects were completed successfully by the Batch.

Annual Institute Magazine

The word 'Symphony' means 'agreement or concord of sound'. This magazine is a platform for budding managers to pen down their thoughts on contemporary issues and management trends, and reflects the passion and zeal with which they seek to address these issues through their learning and experiences. The uniqueness of Symphony is that it reflects the soul of the student community of IIM Shillong by giving a glimpse into their life, interests, beliefs and convictions and highlights their contribution to the country and social community. The magazine comprises of an interesting mix of articles, ranging from management lessons from the human perspective to the campus life at IIM Shillong and includes a variety of creative sections. The fourth edition of Symphony was based on the theme 'For a better tomorrow' with focus on looking beyond oneself and contributing to make the world a better place for all.



The Institute constituted different committee for the students

Cultural Committee: The activities conducted were as follows:

- Festivals (Diwali, Christmas and Holi)
- Talent Show for PGP13
- Dance Workshop
- Art of Living Workshop
- Fresher's Party for PGP13
- Farewell for PGP12
- Other events throughout the year

Hostel Committee

Hostel Committee conducted an Intra College annual sports tournament named as "RannBhoomi". It includes indoor and outdoor games like table Tennis, Badminton, Chess, Volleyball, and Carrom.

IT Committee

Provide technical support to all clubs and committees during various events.

Public Relations Cell

The activities conducted were as follows:

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- ✚ The Podium – in collaboration with Placement Committee
- ✚ TEDx
- ✚ Nexus – in collaboration with Alumni Association
- ✚ Synapse (Independent)



A collage of the students' activities at IIM Shillong

STUDENTS' ACCOMPLISHMENT

Apart from academics, students of IIM Shillong actively participated and exhibited their calibre in business fests of various B-schools across the country winning accolades. Mentioned below is a list of some of these achievements of the PGP students of this Institute that has made us proud:

Some of the worth mentioning achievements of the students are:

The 15th **Aditya Birla Group Scholarships** were announced in October 2013. Fifteen students across the premium B Schools were adjudged as Aditya Birla Group Scholars for the year 2013. One of the students of IIM Shillong is among the proud Aditya Birla Group Scholarship awardees this year. This is the third consecutive time a student from IIM Shillong has been awarded the prestigious Aditya Birla Group Scholarship. The Aditya Birla Scholarship eligibility criteria is restricted to top 25% of students from top B-Schools in India including IIM Ahmedabad, IIM Bangalore, IIM Calcutta, IIM Lucknow, IIM Indore, IIM Kozhikode, IIM Shillong and XLRI Jamshedpur in the management domain.



IIM Shillong Student receiving the Aditya Birla Scholarship

IIM Shillong emerged as the winner in **Wipro's Earthian Sustainability Programme Awards** which received a participation of 600 teams from B-Schools all over the country. They were awarded a prize of Rs. 1.5 lakh. This is the second consecutive year that IIM Shillong has won this prestigious award.



Wipro's Earthian Sustainability Awards

IIM Shillong won the **T. N. Khoshoo Trophy** this year. The trophy recognizes one school and one college among the shortlisted submissions for higher degree of feasibility, practicality and contextual understanding.

IIM Shillong emerged as the 1st runner up in **Tata Business Leadership Award (TBLA)**. Tata Business Leadership Award is an annual business school event organised by the Tata group. It offers students from select business schools a unique opportunity to compete with the brightest and display their business acumen.



IIM Shillong Students receiving the Tata Business Leadership Award (TBLA)

Other participations and achievements of the Students

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Name	Competition	College	Domain	Position / Award	Individual /Team Event	Other team members names for team events
Ramnath R	Re-adventure	IIM Trichy	Advertising	National Finalist	Team event	Avinash Murali Nair, Jayaraman P
Ajinkya Poundrik	Re-adventure	IIM Trichy	Advertising	National Finalist	Team Event	
Priyadarshi Agarwal	Eureka	SIBM	Business Plan	National Finalist	Individual	
Ankit Srivastava	Sectorate	IIM Trichy	Consulting	National Finalist	Team Event	Ajinkya Poundrik
Ankit Agarwal	Sectorate	IIM Trichy	Consulting	National Finalist	Team Event	Baidyanath Bose
Ankit Agarwal	Conquotient	IIM Shillong	Consulting	Winners	Team Event	Nishant Prakash
Ankit Narsaria	Consulting Czars	IIM Trichy	Consulting	National Finalist	Team Event	Abhishek Mishra
Gaurav Bhardwaj	Conquient	IIM Shillong	Consulting	2nd Position	Team event	Baidyanath Bose
Nishant Prakash	Battleground 2.0	IIM Shillong	Consulting	Winners	Team Event	Balakrishnan M
Nishant Prakash	Conquotient	IIM Shillong	Consulting	Winners	Team Event	Ankit Agarwal
Debarun Majumdar	Strategia-2014	IIM Lucknow	Consulting	3rd Position	Team Event	Mohit Gupta
Mohit Gupta	Strategia- 2014	IIM Lucknow	Consulting	3rd Position	Team Event	Debarun Majumdar
Balakrishnan M	Conquest Battleground 2.0	IIM Shillong	Consulting	Winner	Team Event	Nishant Prakash
Keshav Sodhi	Udyam	IIM Raipur	Consulting & Entrepreneurship	National Finalist	Team Event	Akanksha Gupta, Heena Motwani
Ajinkya Poundrik	Sectorate-Arcturus 14	IIM Trichy	Consulting-Strategy	National Finalist		
Apoorva Sharma	Pedestal	IIM tTrichy	Debate	National Finalist	Team Event	Ansuman Mishra
Dwaipayana Chakraborty	Manthan 2013	IIT Bombay	Debate	National finalist	Team Event	Parsita Kundu
Keshav Sodhi	Retail Trigger	ISB Hyderabad	Entrepreneurship	National Finalist	Team Event	Akanksha Gupta, Parsita Kundu
Kamalpreet Saluja	Next Big Wave	IIM Bangalore	Entrepreneurship	National Finalist	Team Event	Amrita Agarwal, Swikruti Panda
Apoorva Sharma	Lock Stock Trade	SP Jain	Entrepreneurship	1st Position	Team Event	Yash B. Bhambhwani, Priyadarshi Agarwal
Priyadarshi Agarwal	Lock Stock Trade	SPJIMR	Entrepreneurship	National Winners	Team Event	Yash B. Bhambhwani, Apoorva Sharma
Dwaipayana Chakraborty	Finleshan	BITS Pilani	Equity Research	National finalist	Team Event	Parsita Kundu, Prakhar Agarwal
Ankit Agarwal	Arthayukti	IIM Raipur	Finance	Winners	Team Event	Ujjawal Kumar
Ankit Srivastava	Equity Mob	IIFT	Finance	National Finalist	Team Event	Ajinkya Poundrik
Ankit Agarwal	Equity Mob	IIFT	Finance	National Finalist	Team Event	Hardik Shah
Saket Hawelia	Finsigliere	FMS	Finance	National Finalist	Team Event	Swati Pamnani, Rahul Dua
Swati Pamnani	FLIP Finometer	FLIP	Finance	AIR 7th	Individual	
Ishaan Mohan	Modulus	IIM Calcutta	Finance	National Finalist	Team Event	Mohit Dhani, Vineet Jain

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Ishaan Mohan	Finesse	IIM Lucknow	Finance	National Finalist	Team Event	Anushri Bansal
Gaurav Pilania	FLIP National Challenge, 2013	FLIP	Finance	All India Rank 1	Individual Event	
Abhishek Kansal	Equity Mob	IIFT	Finance	National Finalist	Team Event	Rohan Modi
Abhishek Kansal	Arthayukti	IIM Raipur	Finance	National Finalist	Team Event	Rohan Modi
Gaurav Bhardwaj	Fusionen Miester	IIM Trichy	Finance	2nd position	Team Event	Mohit Gupta, Apoorva Sharma, Gaurav Bhardwaj
Gaurav Kala	FLIP National Challenge, 2013	FLIP	Finance	All India Rank 2	Individual Event	
Debarun Majumdar	Plutus-2014	IIM Ranchi	Finance	National Finalist (Top 10)	Team Event	Mohit Gupta, Mohnish Khiani
Debarun Majumdar	ArbiTrader	FMS, Delhi	Finance	National Finalist	Team Event	Vivekanand Tyagi, K S Rahul Gupta
Apoorva Sharma	Fusion Meister	IIM Trichy	Finance	2nd Position	Team Event	Mohit Gupta, Gaurav Bhardwaj
Mohit Gupta	Plutus-2014	IIM Ranchi	Finance	National Finalist	Team Event	Debarun Majumdar, Mohnish Khiani
Rohan Modi	Equity Mob	IIFT	Finance	National Finalist	Team Event	Abhishek Kansal
Rohan Modi	Arthayukti	IIM Raipur	Finance	National Finalist	Team Event	Abhishek Kansal
Ankit Narsaria	Orion	XLRI	General Management	NAtional Finalist	Team Event	Vivekanand Tyagi, KS Rahul Gupta
Nimish Ambokar	Kurukshetra	XIMB	General Management	National Finalist	Team Event	Priyanka Garg
Heena Motwani	Kaustubham Article Writing	TISS	HR	2nd	Individual	
Ankit Srivastava	Crack the Chaos	IIM Trichy	HR	National Finalist	Team Event	Ajinkya Poundrik
Ankit Agarwal	Crack the Chaos	IIM Trichy	HR	National Finalist	Team Event	Baidyanath Bose
Kishore Kumar	NeevHRFission	SCMHRD	HR	National Finalist	Team Event	Keshav Sodhi
Ramnath R	Grey Carnage	IIM Raipur	Human Resources	National Finalist	Team event	Ramanathan K
Ishaan Mohan	Vichar Vimarsh	IIFT Kolkata	International Trade simulation event	Winners	Team Event	Neha Misra
Ishaan Mohan	Quo Vadis	IIFT Delhi	International Trade simulation event	National Finalist	Team Event	Anchal Khaneja
Priyadarshi Agarwal	National MBA Stock Pitch	ISB	IPO Valuation	National Finalist	Team Event	Dwaipayan Chakraborty, Mohnish Khiani
Kamalpreet Saluja	Aditya Birla Group Excelsior	IIM Lucknow	Leadership	National Finalist	Individual	
Ankit Srivastava	TAS Next Gen Leader	XLRI Jamshedpur	Leadership Event	National Finalist	Individual	
Gaurav Bhardwaj	Best Manager Competition - Neev Augutus	SCMHRD	Management	National Finalist	Individual	
Asad Ali	Godsellers 3.0	IIM Shillong	Marketing	Winners	Team Event	Ayushi Rohira, Riteh Gupta, Sumit Sharma, Asad Ali
Malini Aishwarya B	Mantra Phoenix	IIM Raipur	Marketing	Runners Up	Team Event	Shahanka, Malini Aishwarya

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Hardik Shah	Srijan	IIFT	Marketing	National Finalist	Team Event	Ajinkya Poundrik, Ankit Srivastava, Hardik Shah
Heena Motwani	Biz Research Labs Industry Analysis	Biz Research Labs	Marketing	3rd	Team Event	Keshav Sodhi
Heena Motwani	Biz Research Labs Article Writing	Biz Research Labs	Marketing	2nd	Individual	
Keshav Sodhi	MarkYudh	K J Somaiya	Marketing	National Finalist	Team Event	Akanksha GuptaHeena Motwani
Keshav Sodhi	BPCL Mercato	IIM Indore	marketing	National Finalist	Team Event	Akanksha Gupta
Ankit Srivastava	ReAdventure	IIM Trichy	Marketing	National Finalist	Team Event	Ajinkya Poundrik, Ankit Agarwal, Baidyanath
Ankit Narsaria	Markediction	IIT Delhi	Marketing	National Finalist	Team Event	Ramanathan K, Kumar Devanshu
Ramnath R	Touchstone-Khlurthma	IIM Shillong	Marketing	National Finalist	Team event	Jayaraman P
Ajinkya Poundrik	Brandwagon-Quo Vadis	IIFT	Marketing	National Finalist	Team event	
Baidyanath Bose	Circus Maximus	XLRI	Marketing	National Finalist	Team Event	Nishant Prakash, Ayushi Rohira
Kamalpreet Saluja	Get Social Challenge	Google India	Marketing	National Winner	Team Event	Ganesh Shanker, Piyush Agarwal
Nishant Prakash	Circus Maximus	XLRI Jamshedpur	Marketing	National Finalist (Top 3)	Team Event	Baidyanath Bose, Ayushi Rohira
Shivank Goel	Godsellers	IIM S	Marketing	2nd	Team	MSSA Raghuv eer, Romita Choudhury, Sajal Goel
Shivank Goel	Launchpad	NITIE	Marketing	National Finalist	Team	Pallavi, Shupriya Singh
Ankita Prasad	Godsellers 3.0	IIM Shillong	Marketing	Second	Team	Praci Agarwal, Swati, Aishwarya VR
Ankita Prasad	DigiGo, Digital Marketing Case study	IIM Shillong	Marketing	Second	Team	Karthick Sharma
Karthick Sharma	DigiGo, Digital Marketing Case study	IIM Shillong	Marketing	Second	Team	Ankita Prasad
Abhishek Kansal	Antaragni	IIT Kanpur	National business quiz	2nd position	Team Event	Rohan Modi
Rohan Modi	Antaragni	IIT Kanpur	National business quiz	2nd position	Team Event	Abhishek Kansal
Tushar Jain	Trailblaze-Benchmark Six Sigma		Operations	Campus Winner	Team Event	Ankit Narsaria, Satyavir, Vivekan, Tyagi, Agnitra Ghosh
Keshav Sodhi	Ranbhoomi	SIOM	Operations	National Finalist	Team Event	Akanksha Gupta
Saket Hawelia	Helios	XLRI Jamshedpur	Operations	National Finalist	Team Event	Rohan Modi, Abhishek Kansal
Saket Hawelia	Opsilium	FMS	Operations	National Finalist	Team Event	Swati Pamnani, Rahul Dua
Ankit Narsaria	ModusOperandi	IIT Delhi	Operations	National Finalist	Team Event	Vangal Srinath, Balakrishnan M
Ankit Narsaria	Cogitate	IIM Raipur	Operations	NAtional Finalist	Team Event	Kumar Devanshu
Ankit Narsaria	Embound Logistricks	Great Lakes	Operations	NAtional Finalist	Team Event	Balakrishnan
Abhishek Kansal	Helios	XLRI	Operations	National Finalist	Team Event	Saket hawelia, rohan modi
Abhishek Kansal	nGenius	IIFT	Operations	National Finalist	Team Event	Saket hawelia, rohan modi

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Gaurav Kala	Optimus 5.0	IIM Shillong	Operations	2nd Position	Team Event	Gaurav Piliaia
Balakrishnan M	EMbound Logistricks operations event	Great Lakes Institute of Management	Operations	National Finalist	Team Event	Ankit Kumar Narsaria
Saket Hawelia	nGenius	IIFT	Operations	National Finalist	Team Event	Abhishek Kansal, rohan modi
Rohan Modi	NGenius	IIFT	Operations	National Finalist	Team Event	Saket Hawelia, Abhishek Kansal
Rohan Modi	Helios	XLRI	Operations	National Finalist	Team Event	Saket Hawelia, Abhishek Kansal
Rohan Modi	nGenius	IIFT	Operations	National Finalist	Team Event	Saket hawelia, Abhishek Kansal
Annam Vaibhav	V Guard Big Idea Contest 2013	V Guard Industries	Strategy	Special Jury Award Winners	Team Event	Divya Mishra, Himanshu Arora, Vaibhav Annam
Ishaan Mohan	Eurowars	SPJIMR	Strategy	National Finalist	Team Event	Anchal Khaneja
Ashish Singla	Reveal, Polaris FT Ltd. India	IIM Shillong	Strategy	National Finalist	Team Event	Ishaan Mohan
Sharmin Chowdhury	TBLA Nationals		Strategy	1st Runners up	Team Event	
Shivank Goel	Kartavya	IIFT	Strategy	2nd	Team Event	Shradha Saraogi
Shivank Goel	Beyond Karma	MDI	Strategy	National Finalist	Team Event	Ayush Agarwal, Himanshu Singh
Rutwick Pathak	Wipro Earthian 2013		Sustainability	National Winners	Team Event	Vijendra Kumar, Shupriya Singh, Himanshu Singh
Ishaan Mohan	Mahindra Warroom Season 6			Campus Winners	Team Event	Anushri Bansal, Ashish Singla, Shashank Tomar
Ishaan Mohan	Reveal	IIM Shillong		National Finalist	Team Event	Ashish Singla
Gaurav Bhardwaj	Amatuer Golf Cup Quiz	IIM Shillong	Quiz	Runners Up	Team Event	Jatin Sethi,

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IIM Shillong's Annual Management Fest 'Khur-Thma' reached new heights in this season fortifying a large number of both on-campus and off-campus events in different management domains, attracting participation from more than 80 prominent business schools across the country including all the IIMs, ISB, SPJIMR and others. Khur-Thma commenced on the first day of the IIM Shillong Golf Cup Season 6. There were four on-campus events namely, Professional Golf-The India Story, VainQueur, Touchstone, and Vishleshan. In addition to the above, there were two video conferencing events named, Shrinkhala, De-Crypt and online events DeciphHR, Samuchit, Envisage and Adriane's thread respectively each representing different management domains. The events also attracted the interest of many corporations like NTPC, ONGC, Shillong Lajong FC, SCNext, PGTI (Professional Golf Tour of India) and MBASchool in terms of sponsorships. The event concluded with the Prize Distribution Ceremony on the Shillong Golf Course. Dr. Mukul Sangma, the Honourable Chief Minister of Meghalaya was the Chief Guest for the ceremony. He spoke of how the event managed to bring the budding entrepreneurs and managers on the same platform as the corporates. He appreciated the efforts of IIM Shillong in the field to initiate strong corporate interaction among the government and the private players. He also touched upon his thoughts of developing a long term relationship with IIM Shillong to organize this event on a larger scale in the coming years. The event closed with the participants of the IIM Shillong Cup being awarded for their skills in categories like 0-12 handicap, 13-18 handicap, 19-24 handicap, longest drive, Straightest drive, Closest-to-the-pin and the Ladies category. The winners of the various events of Khur-Thma, the Annual Management Festival were also felicitated in the ceremony. The prize distribution ceremony was followed by a luncheon at the Shillong Golf Course. The 3-day tournament saw as much enthusiasm from the organizers as the golfers and won many accolades from the corporates and chief guest, for the months of planning and immaculate coordination and organization shown by the students of IIM Shillong.



Khur-Thma 2013

CULTURAL ACTIVITIES OF PGPEX: CHITRALEKHA

Chित्रलेखा is an Inter IIM theme based creative photography event. The event was organized by the Photography Club in association with Cultural Committee, PGPEX 2013-14, IIM Shillong.

The theme for the competition was '**Life is Beautiful**' in which the criteria were on the following basis:

Adherence to theme, Caption for the photo (maximum 15 words) and Creativity and Photo clarity.

The Event received an overwhelming response from all the IIMs and Cash rewards worth Rs. 6000/- was given to the winners and runners up.

- Winners – Team Game Changers – IIM Ranchi
- 1st Runner up – Team Paarchayian – IIM Kozhikode
- 2nd Runner up – Team Khana – IIM Shillong

Special Prizes:

- Team Soup Boys – IIM Shillong
- Team Photogenes – IIM Ranchi

PGPEX: WE CARE - A Valentine's Day celebration with a difference

IIM Shillong had taken the initiative to celebrate Valentine's Day in a unique way. Going beyond the conventional definition of this day, IIM Shillong students extended their support and expressed their love towards the old and needy of the society.

This Valentine's, the students along with their professors went to "**Sisters of Charity of Saints**", mercy home for the aged and boarding house for children in Demthring, Shillong. The PGPEX students collected contributions from the college fraternity and donated food items, grocery, and furniture to the home. The cold and rain did not dampen the spirit as everyone had a wonderful time conversing on various topics and interacting with the elderly over tea and snacks. The people from the home along with all the students celebrated the day by singing khasi folk songs and dancing to old tunes. The program concluded with students handing over the gifts to the supervisor of the charity foundation.

PRADIYAN - Cultural Fest by PGPEX

This was the first time an Inter College Cultural event had been organized at IIM Shillong.

The main objective behind the Cultural Fest was to promote upcoming talents from North East and to help in providing a platform where creative minds can meet and share ideas in a more fun filled environment. The event saw a total of 100 students who participated from all over Shillong from various institutes like NIFT, NIT and UTM.

The various programs and activities during the fest were:

1. Rock Shashtra - Rock Show showcasing local band from Shillong
2. Ad-Mania - Creative Advertising Event
3. Khoj - A Search for talent (Shillong Got Talent Show)

ALUMNI MEET OF PGP

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The Alumni Association of IIM Shillong successfully conducted its second edition of Alumni Meet-Melange 2014 on 2nd February 2014 at The Taj Vivanta, Bangalore. After the success of the first ever Alumni Meet held in Mumbai last year, the second edition witnessed a large participation from all the batches of IIM Shillong that have graduated since its inception in 2008. The event marked a significant step towards strengthening the bond between the IIM Shillong Alumni and their alma mater; a brilliant exercise for shaping the future of the Institute. More than fifty IIMS Alumni from the last four batches, spanning across various cities in India and abroad, made it to the gathering. The occasion served as an opportunity for the alumni to rekindle old memories and relive the magical moments all over again. The Director Prof. Amitabha De, Prof. Sanjeeb Kakoty from the faculty members and Ms. Emica from the administration facilitated the meet and apprised the alumni of the current achievements of the Institute, urging them to come forward and help take the Institute to greater heights by bringing the IIM Shillong community of alumni, students and faculty together. The event saw lively discussions and deliberations on various issues regarding the Institute. IIM Shillong recognizes the importance of this association and holds its Alumni very dear. Going by the enthusiasm among the alumni, there will be continuous efforts from the Institute to foster this channel for partnership and association on a continued basis.



Alumni Meet 2014 at Taj Bivanta, Bangaluru

EMERGE 2013, IIM SHILLONG'S ANNUAL ENTREPRENEURSHIP CONCLAVE

EmergE 2013, the Annual Entrepreneurship Summit of IIM Shillong commenced on 14th September, 2013. The event was inaugurated by the Director – IIM Shillong, Dr. Amitabha De. The session meandered into the intricacies of 'Social Entrepreneurship' marked by a conclave, which was moderated by Dr. Sanjeeb Kakoty, Faculty member – IIM Shillong, who has significant experience in the field of documentary making and writing. The esteemed speakers of the conclave were Shri Arun Krishnamurthy, Founder- Environmentalist Foundation of India, Shri Parag Mankeekar, Founder-Director Neeti Solutions and Shri A Muruganantham, Founder-Jayashree Industries; all top entrepreneurs in their respective domains.

The panelists raised concerns about the inability of the people in understanding the environment, thereby stressing the necessity of entrepreneurs who can garner public interest and contribute towards the improvement of the environment. Due importance was given to proactive entrepreneurship, with special focus on choosing the right team to work with and the significance of smooth team dynamics. The panel also discussed the importance of a complete business model and its role in attracting investors for any startup business. The speakers motivated the audience to learn the art of 'achieving' rather than 'surviving'. They urged the audience to stop seeking financial benefits and to implement their problem solving acumen for the larger benefit of the society.

The inter B-school Case Study Competition, conducted in association with POLARIS as part of EmergE 2013 saw TeamKhublei from IIM Shillong emerged as the winners while Team Core Bankers from NMIMS secured the runners up position. The winners took home the prize of Rs. 40,000 while the runners up won Rs. 20,000. The event was followed by the e-commerce Conclave, which took place on the evening of 14th September 2013. It witnessed the participation of three experts, Shri Anaggh Desai - Advisor, Retailers' Association of India, Ms. Rubia Braun – CIO, Metro Brava and Shri Parikshit Borkotoky - Founder, Kraftinn. The students gained valuable insights into the operational problems in e-commerce in India and the benefits that the removal of the obstacles would give to the Indian consumers.



Speakers at EMergE

Golf Cup is the flagship event of IIM Shillong. In its 6th year of inception, Golf Cup has been expanding year on year basis both in terms of exclusivity and grandeur. It acts as a platform where corporates from various sectors, people from political circles, avid golfers and from varied backgrounds come and interact in a relaxed atmosphere. IIM Shillong takes this privilege to be host to such stalwarts in their own arena and provide them holiday like experience away from the busy routines while they mingle with people with similar interests. At the same time, students get to interact with these people and learn from their experiences and stories they have to share. Corporates from companies like HUL, Deutsche Bank, RPG Enterprises, Yen Capital, Avon Cycles, etc. and dignitaries like Shri Ashok Thakur, Secretary Higher Education -MHRD, GOI came to participate in Golf Cup Season 6. Sponsors for the Golf Cup Season 6 comprised of Meghalaya Tourism, Mahindra and Mahindra, State Bank of India, BSNL, Golf plus Monthly, Golf Lounge, Budweiser, Ballantines among others.



The IIM Shillong Golf Cup Season 6 took place on 4th, 5th and 6th October, 2013 at the Shillong Golf Course and saw participation from over 100 golfers. With this season, IIM Shillong has taken the unique concept of bringing the corporate leaders and the budding managers together. This has been helping the Institute immensely to strengthen its relations with the corporate as well as the academic world. The event enjoyed an extensive coverage in many national newspapers like The Times of India, Telegraph and Economic Times among others.

The Corporate Golf tournament lasted two days in the Shillong Golf Course. The entire tournament was played in the “Stable ford” format in the 18-hole Shillong Golf Course, which is one of the oldest golf courses in the world apart from being the largest in Asia. Minister of Health and Family Welfare, Shri A L Hek, declared the tournament open with the ceremonial tee off in the presence of eminent dignitaries from various sections of society. Day 1 saw an active participation of government officials, army personnel and local golf enthusiasts including representation from IIM Shillong. The golfers for Day 2 included eminent personalities from the Government and elite corporates from different organisations spanning across the organisations like DBS Bank, Deutsche Bank, Yen Capitals, and Hindustan Unilever among others. Some of the top government ministers and officials took part were Shri AL Hek, Minister of IT and Health and Family Welfare, Government of Meghalaya and ShriAshok Thakur, Secretary of Higher Education, Ministry of Human Resource Development. Govt. of India.

Hon’ble Chief Minister, Meghalaya, Dr. Mukul Sangma was the Chief Guest on the day of Valedictory function where he shared his vision of seeing Golf Cup to grow as a bigger platform for exchange of ideas and way to development of the North-East. While Golf is being played on the greens, there is a war of brains that goes on campus at the same time in Khlur-thma, Annual B-School fest of IIM Shillong that saw the participation from students across various institutions across the country. The event concluded with a cultural programme and luncheon at the Golf Course Shillong which is popularly called as Gleneagles of the East.

BUSINESS SUMMIT

A business summit was also organized as a part of the IIM Shillong Golf Cup event which comprised of two conclaves: the Finance Conclave and the North East Conclave. The topic for the Finance Conclave was 'Financial Markets: Issues, Developments and Regulatory Aspects' and the panellists were Shri G. Mahalingam, Principal CGM, FM Department, RBI and Shri Sunil Indrasen Shirole, Managing Director, Yen Capital Advisors. The topic for the North East Conclave was 'Balanced development of North East: Issues and Reforms' with Shri Larsing Ming, General Secretary Shillong Lajong Football Club, Shri Rajiv Gerela, VP, Deutsche Bank and Shri Chandra Natarajan, MD, IAV-GmbH Automotive as the panellists. The panels gave insights into the root of the problems and discussions followed to suggest some solutions for the same.

COMPUTER & COMMUNICATION FACILITIES

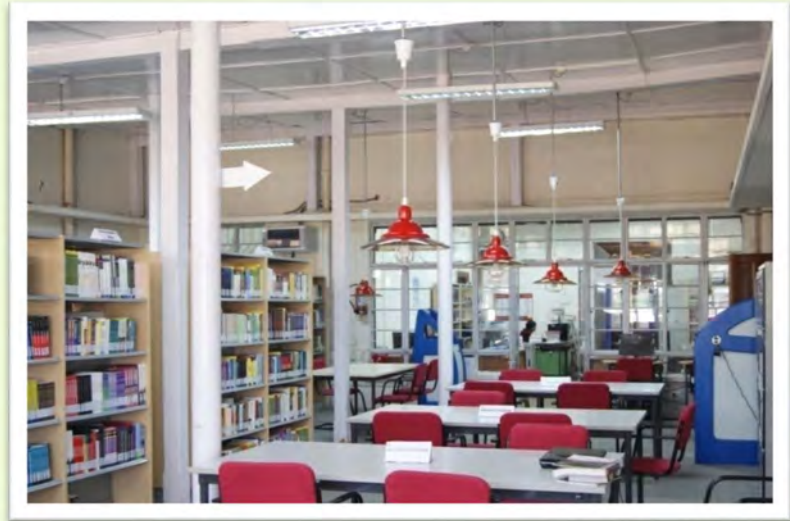
IIM Shillong provides state-of-the-art Information Technology and Communication infrastructure. The campus and its two annexes are connected with high speed optical fiber backbone. The campus LAN is supported by both wired and wireless infrastructure. The wired infrastructure is built over robust equipment having enhanced security features. The entire campus is covered by a modern Wireless Mesh Network (WMN), which supports reliable communication from any part of the campus. This network goes through the process of augmentation every year. High speed Internet connectivity is thus available across all hostel rooms through the wireless as well as wired infrastructure. The gateway to outside is built in the form of 1 Gbps Internet leased line connection provided by NIC under the National Knowledge Network (NKN).

Interaction with resource persons from outside world is facilitated through high resolution video conferencing using both IP as well as ISDN networks. In addition to traditional but high resolution equipment, the Institute has also implemented software based web conferencing solution which supports many to many multicast communication over ordinary broadband connection using equipment like laptops with webcams. To support the software requirements of students, the Institute has a campus agreement with Microsoft whereby licenses for latest versions of operating system and office productivity tools are provided to each student. In addition, licensed version of reputed antivirus programs are provided to all laptops in the campus. This in turn discourages piracy, which is in line with the Institute's endeavour to nurture managers with ethics.

IIM Shillong uses a flexible Learning Management System (LMS) which takes care of online course material, online assignments, online quiz, web conferencing etc. to reduce the use of paper as much as possible. This system is integrated with anti-plagiarism software to check the originality of the submitted assignments. All classrooms are aesthetically designed with high tech infrastructure. Each classroom has an interactive white board with Internet connectivity which relieves the students from jotting down class notes, and instead helps them to concentrate on the discussion. The class jotting on the board can be mailed to the email accounts of the students and/or uploaded on the LMS after the class. The classes are also provided with high speed wireless internet connectivity, so that necessary literature from different databases can be downloaded to enhance classroom discussion. Most of the class rooms are also provided with microphone facilities. These classrooms are also equipped with videoconferencing facilities.

EXIM BANK KNOWLEDGE CENTRE

The Knowledge Centre (Library) of RGIIM, Shillong, one of the modern and tech savvy libraries in the country, has started functioning right from the time of inception of the Institute. The goal is to make the library one of the vibrant and productive branches of the Institute so that it may keep pace with the global, dynamic and technology enabled information age, and meet the expectations of its end users.



Knowledge Centre at IIM Shillong

With the above aim in view, within a short span of time, the Knowledge Center has acquired an excellent collection of management related books, journals and non-book materials. It maintains separate collection of Reference Books, Text Books, General Books, Working Papers and other documents, the non-book collection - consisting of video cassettes, compact discs, etc. Faculty members make regular requisition of the latest books to add value to the Knowledge Centre and equip it with the latest collection of books. It also has the latest collection of periodicals, magazines and newspapers. The process of updating the Centre with rich collection of both Indian and Foreign Journals is currently on. Journals are available in both online as well as in printed volumes. The Knowledge Center is also equipped with the latest E-Resources (E-Books, E-Journals, and Data-base) such as CMIE – Prowess, ISI-Emerging Markets, ProQuest, and EBSCO – Business Source Complete.

The Knowledge Center also has access to HBR cases which are widely used by all students and faculty members. It also has some special Collections of i) EXIM Bank, ii) World Bank, and iii) Harvard Business Review. The Knowledge Centre joined the IIM Consortia Cross Sharing of E-Journals with three Publishers: (i) Taylor and Francis, (ii) Wiley- Blackwell and currently the knowledge center has tie ups with:

- AIMS (Association of Indian Management Schools)
- American Library, Kolkata
- ASSOCHAM (Association of Chamber of Commerce)
- British Council Library, Kolkata,
- Exim Banks,
- All the Indian Institutes of Management (IIMs)
- HBSP (Harvard Business School Publishing)
- IGCC (Indo-German Chamber of Commerce)
- AACSB (Association to Advanced Collegiate Schools of Business) International
- National Institute of Rural Development (NIRD)

The varied type of services that made available by the Centre, apart from lending, are the References Services, CAS (Current Awareness Services), SDI (Selective Dissemination of Information), Information Alert Services (E- Mail Services), Lest-you-miss (newspaper clippings) services, and ILL (Inter Library Loan) services. All the above mentioned online facilities are available through the Knowledge Centre E-Portal of the Institute.

The most significant achievement as far as the Centre's facilities are concerned is related to the "Library Automation" Services. This Center is one of the few libraries in the country which is fully automated - the VTLS library management software with RFID Library Management System is being used for the purpose of house-keeping of library activities. The RFID technology makes the Circulation of books easier as the end-users can perform the issue and return through the KIOSK and DROP BOX machines respectively, using their smart proximity cards. The entire area is covered by CCTV. This new technological environment enables the Center to serve its clientele in a better, faster and in a more efficient manner.

The five different levels of automation which needs to be highlighted are as follows:

- Library cataloguing system - OPAC for easy access by users
- House-keeping operations and networking
- Development of CD-ROM library/products
- E-mail System and Internet
- RFID (Radio-Frequency IDentification) - for security purposes

Collection

Sl.No.	Collection	Total
01	Books	11118
02	Journals	52
03	Magazines	19
04	Newspapers	17
05	E-Resources	17 (Databases)
06	Dissertation and Internship Report	415
07	CD/DVD	320

Special Collection

- EXIM Bank
- World Bank
- Harvard Business Review
- IIMA Working Papers
- Institutional Archive

E-Resources (Accessible From Knowledge Centre Portal)

- **E-books:** Cambridge - Business & Management (60 titles) & Macroeconomics & Microeconomics (100 titles)
- **E-journals (IIM Consortium Cross-sharing):** Wiley / Blackwell, Taylor & Francis, Springer
- **E-journals (from other sources):** EBSCO Business Complete (upgraded from Business Elite), CMIE – Prowess (Renewed), ISI – Emerging Markets India (New Addition), Informs – ProQuest (New Addition) , Capital Market Online , Economic & Political Weekly Online & Economist Online +
- **CASES -** HBSP Cases & IIMA Cases

OFFICERS AND STAFF ACHIEVEMENT

Publications

Jena, S. K., 2013. Automation of Library & Information Centre Using RFID SMART Technology. Journal of International Academic Research for Multidisciplinary. 1, 363-373.

Jena, S. K., Cliff.D., 2013. Librarian's Day Glimpses at the life of Dr.S.R.Ranganathan. The Shilling Times.56, 6.

Jena, S. K., 2013. Innovative of Library Services with the Advent of ICT Based Product & Services. Seminar on "Innovating India". NIT Silchar, during 25-26 Nov, 2013.

Jena, S. K., Cliff, D., 2013. Media Literacy: Skills and the Challenges of New Information and Communication Technologies. International Seminar on "Information Literacy in the Knowledge Society". NEHU, Shillong during 06-08, March 2014.

Patra, M., Jena, S. K., 2013. Information Literacy: The Role of the University Library Professionals in Digital Era. International Seminar on "Information Literacy in the Knowledge Society". NEHU, Shillong during 06-08, March 2014.

Jena, S. K., Cliff, D., 2014. Web Based Library Services at IIM Shillong: A Short Communication. "Scholars journals of Arts, Humanities and Social Science (An International Publisher for Academic and Scientific Resources). 2(1), 57-64.

Jena, S. K., Das, K.C., 2014. Implementing Wikis in Knowledge and Information Centres: An Overview. Scholars journals of Arts, Humanities and Social Science (An International Publisher for Academic and Scientific Resources). 2(1), 65-69.

Jena, S. K., Sahoo, B., 2014. Digital Information Literacy Challenges for Information Professionals in a Virtual Environment. New Dimension of Library Science. S.K.Book Agency, New Delhi-2014, ISBN: 9789383158140, p.p: 75-91.

Sahoo, B. , Jena, S. K., 2014. How good is RFID Technology for Library System Management? "New Dimension of Library Science. S.K.Book Agency, New Delhi-2014, ISBN: 9789383158140, p.p:133-149.

Award:

Sudhir Kumar Jena: Librarian of the Month by Librarian Journal month of April-2013.

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OFFICERS & STAFFS TRAINING PROGRAMME/SEMINAR/WORKSHOP PARTICIPATED:

Name	Venue	Sponsoring Organization	Workshop/ Seminar
Officers & Staff of RGIIM Shillong	IIM Shillong, Shillong, 5th April – 6th April 2013	IIM Shillong & Society for Economic Research & Training, New Delhi.	Office Procedures, Noting & Drafting, Records Management and RTI Act
Mr Banteilang Syiemiong	Martin Luther Christian University, Shillong, 18 April 2013	Department of Information Science, Martin Luther Christian University, Shillong	Resource person of “Labyrinth- A Seminar on Computer Networks” on the subject “Networking : A Career Prospect”
Officers & Staff of RGIIM Shillong	IIM Shillong, Shillong, 22nd Aug – 24th Aug 2013	IIM Shillong & Society for Economic Research & Training, New Delhi.	Cash & Accounts, Leave Rules, Purchase Policy, Pay fixation and etc
Mr Banteilang Syiemiong	Lady Keane College, Shillong, 7th Sep 2013	Department of Computer Science, Lady Keane College, Shillong	Resource person of the one day Workshop on “Using E-resources for Academics & Career Advancement”
Mr Banteilang Syiemiong	IISc Bengaluru, Bengaluru, 17th Oct – 19th Oct 2013	IIM Shillong & National Informatics Centre	Enhancing Research Collaboration through NKN
Ms Parbati Pyngrope	Department of Official Language, Ministry of Home Affairs, New Delhi, 09 to 13 December 2013	Central Translation Bureau	“Refresher Translation Training Course
Narayan Chhetry	RGIIM Shillong 25th to 27th March, 2014	RGIIM in Collaboration with National Library Kolkata	Management of Libraries and
Shri Wanpynbiangbha K Shylla	Headquarter DGAR, Laitkor, Shillong 12th December 2013	Ministry of Home Affairs	Second Meeting of Town Official Implementation Committee

OFFICIAL LANGUAGE

In pursuance of the Official Language policy of the Govt. of India the Institute has established the Rajbhasha Section. The main activity of the section is to implement the official language policy of the union.

In pursuance of the Official Language policy some of the important activities were taken up as follows:

- Conduction of Hindi class for the employees in the form of Hindi Workshop every Friday.
- Hindi Day/Hindi Fortnight was celebrated w.e.f 14 to 28 September 2013, wherein, all employees participated and winners were awarded. Incentives were also introduced.
- Official Language Implementation Committee meetings are held every quarter.
- Participated in Town's Official Language Implementation Committee meetings.



ON-GOING DEVELOPMENT ACTIVITY AT THE PRESENT CAMPUS

An Institute's journey is normally reflected through expansion in terms of its student intake capacity with expansion of other support infrastructure. The major works completed are summarized below –

- Additional classrooms
- Additional badminton courts
- Wellness Centre- Dispensary
- Placement office
- Common room for students
- Study room for students
- Canteen for students
- Renovation of PGP Office
- Covered parking area for Office Vehicles



A newly constructed classroom



Badminton Court



Wellness centre



Student Activity cum Placement Office



Car Park

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BALANCE SHEET AS AT 31.03.2014

SOURCES OF FUNDS	Schedule	Current Year As at 31.03.2014 (₹)	Previous Year As at 31.03.2013 (₹)
UNRESTRICTED FUNDS			
Corpus	1	84584052.00	80730018.29
General Fund	2	787368541.00	632380615.93
Designated / Earmarked Funds	3	1225130000.00	966430000.00
RESTRICTED FUNDS	4	1311928.00	1287541.00
LOANS / BORROWINGS	5		
Secured		0.00	0.00
Unsecured		0.00	0.00
CURRENT LIABILITIES & PROVISIONS	6	135276238.00	30926256.00
TOTAL		2233670759.00	1711754431.00
APPLICATION OF FUNDS			
FIXED ASSETS	7		
Tangible Assets		112527564.09	115158026.00
Intangible Assets		8111473.00	4208709.00
Capital Work-In-Progress		1107378481.00	829814481.00
INVESTMENTS	8	833516279.00	716090242.60
Long Term			
Short Term			
CURRENT ASSETS	9	49694702.00	39132135.00
LOANS, ADVANCES & DEPOSITS	10	122442260.00	7350837.65
TOTAL		2233670759.00	1711754431.00
Notes on Accounts			

Income and Expenditure Account for the year ending 31st March , 2014

Sl. No	Particulars	Schedule	Current Year				Previous Year	
			Unrestricted Fund			Restricted fund		
			Corpus Fund(₹)	Designated fund(₹)	General fund(₹)		Total(₹)	Total(₹)
A	INCOME							
1	Academic Receipts	11	0.00	0.00	182352125.00	0.00	182352125.00	136742708.00
2	Grants & Donations	12	0.00	0.00	46900000.00	0.00	46900000.00	10000000.00
3	Income from investments	13	0.00	0.00	81205973.55	0.00	81205973.55	68997553.46
4	Other Incomes	14	0.00	0.00	10371000.00	0.00	10371000.00	10273363.80
	Total (A)		0	0	320829098.55	0.00	320829098.55	316013625.26
B	EXPENDITURE							
1	Staff Payments & Benefits	15	0.00	0.00	43762473.00	0.00	43762473.00	42633187.00
2	Academic Expenses	16	0.00	0.00	46868991.00	0.00	46868991.00	40378394.00
3	Administrative and General Expen	17	0.00	0.00	29538553.00	0.00	29538553.00	23266174.00
4	Transportation Expenses	18	0.00	0.00	1128540.00	0.00	1128540.00	679841.00
5	Repairs and Maintenance	19	0.00	0.00	8850199.00	0.00	8850199.00	6597660.00
6	Finance costs	20	0.00	0.00	53238.00	0.00	53238.00	38215.00
7	Other Expenses (Depreciation)	21	0.00	0.00	35639178.92	0.00	35639178.92	44371496.00
8	Other(Prior Period Expenses)		0.00	0.00		0.00		5227268.00
	Total (B)		0	0	165841172.92	0.00	165841172.92	163192235.00
A	Balance being excess of Invome over Expenditure (A-B).		0.00	0.00	0.00	0.00	154987926.00	152821390.00
B	Transfer to /from Designated fund. Building fund Others (specify).		0.00	0.00	0.00	0.00	0.00	0.00
C	Balance being Surplus (Deficit) Carried to General Fund.		0.00	0.00	0.00	0.00	154987926.00	152821390.00
	Notes on Accounts	22						

(L. Thangkhiem)
Accountant

(G.L Saibome)
Accounts Officer

(M Debnath)
Finance Officer.

Receipts and Payments Account for the year ended 31st March , 2014

Receipts	Amount (₹)	Amount (₹)	Payments	Amount (₹)	Amount (₹)
Opening Balances:			Academic Expenses Schedule 16 :		46868991.00
a. Cash in Hand		20984.00	Expenses on PGP	7140523.00	
b) Special Imprest Fund		65000.00	Admission expenses	5340326.00	
			Expenses on PGP Ex	13601923.00	
Bank Balances:		38844634.57	Library Expenses	956740.00	
SBI Main A/c 30276148008	28217375.22		Cumalitive Professional Dev. Allow	1205528.00	
SBI Hostel A/c 30417949667	3108246.00		Hostel/Mess Expenses	9050038.00	
SBI NPS A/c 31136237174	188470.00		Golf exps	1910420.00	
SBI FOREX A/c 31136237174	25000.00		Convocation Expenses	1652105.00	
SBI PGP A/c 31136230995	6299297.35		Placement expenditure	1032750.00	
UBI NCP A/c No 1574010004534	458423.00		Student Welfare Expenses	1,764,015.00	
SBI STAFF WELAFRE A/c 31147104355	157323.00		TEDX Seminar(Institute Share)		
SBI Power Jyoti A/c 31557929255	390500.00		Fellow Programe in Management(FPM)	1,136,459.00	
			Expenses on Podium	301,348.00	
MHRD- Permanent Campus		0.00	TA/DA Visiting Faculty	1,776,816.00	
Corpus Fund for Scholarship of Poor PGP Student		0.00	Staff Payment & benefits Schedule 15		43762473.00
Grants-in-Aids:		189500000.00	Salary & Allowance	38676935.00	
MHRD-Recurring	189500000.00		Staff benefit & Welfare Charges	2553082.00	
			Employers contribution to NPS	2532456.00	
Academic Income		182352125.00	Administrative & General Expenses Schedule 17:		29538553.00
PGP Fees	143077356.00		Electricity and Power	4082339.00	
PGP X Fee	38847820.00		Vehicle Insurance Premium	56705.00	
Fellow Programe in Management(FPM)	92250.00		Rent,Rates & Taxes	4562378.00	
Indian Journal	134199.00		Postage/Telephone/Telex	126421.00	
Student Activity Sponsor Amount	200500.00		Advertisment	2365333.00	
			Printing & Stationery	1419886.00	
Miscellaneous Receipts:		81581171.06	Travel (Board & Society)	1046736.00	
License fee	60097.00		Travel (Miscellaneous)	789558.00	
Processing Fee	72000.00		Travel (Faculty)	867255.00	
Golf Cup Sponsorship	1175000.00		Travel (Staff)	412685.00	
Tender Fee Receipts	58950.00		Internal Audit Remuneration	320225.00	
Rent received	164600.00		Legal/Professional Expenses	594100.00	
Electricity Charges (Received from Employees)	196482.00		Audit Fees	134720.00	
Other Miscellaneous Receipts	193326.00		Games and Sports	96704.00	
Interest Received / Earned	2211007.22		Paper & Periodicals	26966.00	
Interest on Short Term Deposit Receipt(STDR)	74451626.84		Water Supply	383700.00	
Income Over head	2997632.00		Institutional membership fees	158107.00	
RTI	450.00		Office Expenses	1441333.00	
FDR's Encashed		740089154.91	Staff training	151232.00	
			Wages & salary Outsourced	9119692.00	
Other Receipts		16438502.00	Telephone & Internet	504,467.00	
Advance for LTC	814003.00		IT Filing Fee	35,311.00	
Advance for PGP	665302.00		Accounts Manual	842,700.00	
Advance for Student Welfare	657,910.00		Finance Cost Schedule 20		53238.00
Advance From CPDA	496,516.00		Transportation Expenses Schedule 18		1128540.30
Advance From Programme	997630.00		Repairs & Maintainance Schedule 19		8850199.00
Advances Staff Welfare	48000.00		Investment in FDR's		819170212.20
Advance to Suplier/Vendor	4069409.00		Purchase of Fixed Assets:-		314588719.00
Festival Advance	18564.00		Computer	2792706.00	
Others			Equipment	1372547.00	
Official Advance / Misc.Advance (2012-13)	4738568.00		Furniture & Fixture	511049.00	
Other Official Advance/ Misc.Advances	2116800.00		I.T. Implementation (Web Dev.)	2403481.00	
TA Advance	1815800.00		Polycon	832704.00	
Other Receipts CR		137797803.00	Library Books	186911.00	
Cess	109487.00		E-Journal & Periodicals	13975027.00	
GSLIS	266400.00		Electrical Instalation	91947.00	
Forest Royalty	22030.00		Temporary campus	9391470.00	
Security Deposit (Maintainance/Renovation)	535783.00		Capital Work In Progress	277564000.00	
Professional Tax	106690.00		Permanent Campus	4,021,053.00	
SSS (LIC)	455410.00		Vehicle	1445824.00	
TDS Payable Salary	3457948.00				
TDS Payable Vendor	1477894.00				
VAT Payable	1878084.00				

Annual Report 2014

Receipts and Payments Account for the year ended 31st March , 2014

Receipts	Amount (₹)	Amount (₹)	Payments	Amount (₹)	Amount (₹)
NPS Due Payable	5064952.00		Loans and Advances:		15318950.00
Employee Contribution to Pension Fund	2529354.00		Advance for LTC	1067490.00	
Faculty Honorarim Payable	15409.00		Advance for PGP	970022.00	
Student Alumni Fund	430000.00		Advance for Student Welfare	693455.00	
Gratuity	352656.00		Advance From CPDA	636416.00	
SD PGP X	340000		Advance From Programme	807700.00	
Service Tax Deducted at Source	805018		Advances Staff Welfare	80000.00	
Student Security deposit 2012-14	1190000.00		Advance to Suplier/Vendor	7773114.00	
CPF Employee Share	290800.00		Festival Advance	22500.00	
TDS Honorarim	622971.00		Official Advance / Miscel.Advance (2012-13)	13310.00	
Expenses payable	117846917.00		Other Official Advance/ Misl.Advances	2333198.00	
			TA Advance	921745.00	
Aditya Birla Group Scholarship Scheme		350000.00			
Central Sector Scholarship Scheme.		2448560.00	Other Payments :-		28995574.00
Ministry fo Tribal Affairs Scholarship		530500.00	Cess	109487.00	
West Bengal Monority devt Scholarship		590500.00	GSLIS	267150.00	
			Forest Royalty	279136.00	
Receipts against Projects:		8183308.00	Security Deposit (Maintainance/Renovation)	1469740.00	
			exp payable	6411027.00	
Fixed Assets(Disposal):			Professional Tax	114190.00	
Equipment		113,237.00	SSS (LIC)	455410.00	
			TDS Payable Salary	3457948.00	
			TDS Payable Vendor	1477894.00	
Prior Period adjustment		3290556.00	VAT Payable	3764804.00	
			NPS Due Payable	5015280.00	
Accrued interest		25,030,969.36	Employee Contribution to Pension Fund	2532496.00	
Accrued interest ubi		9,852.33	Faculty Honorarim Payable	452375.00	
Amount receivable		26257	Student Alumni Fund	177500.00	
Grant-in-Aid Receivable		116,100,000.00	Earnest Money Deposit	50000.00	
			Security Deposit Maintenance (2012-13)	7841.00	
			Service Tax Deducted at Source	805018.00	
			Student Security deposit 2012-14	482545.00	
			CPF Employee Share	290800.00	
			TDS Honorarim	622971.00	
			Sundry Creditor	222674.00	
			Pension scheme 2010-11	529288.00	
			Aditya Birla scholarship		350000.00
			Central Sector Scholarship Scheme.		5702399.00
			Ministry fo Tribal Affairs Scholarship		530500.00
			West Bengal Minority Devpt & Fin Corp Scholarship		590500.00
			Payments against Projects:		9443690.00
			Other Payments:-		169,248,868.24
			Accrued Interest	52728645.88	
			Accrued Interest on UBI Endowment Fund	24387.36	
			TDS Refundable/receivable	297736.00	
			Student welfare recievable	49000.00	
			Prior Period adjustment	49099.00	
			Sundry Debtors	116100000.00	
			Closing Balances :-		
			Cash in Hand		346.00
			Special Imprest Fund	346.00	
			Bank Balances:		49221361.49
			SBI MAIN A/c 30276148008	3,647,054.92	
			SBI HOSTEL A/c 30417949667	166,172.00	
			UBI NCP A/C 1574010004534	476,943.00	
			SBI NPS A/C 31136237174	66,864.00	
			SBI FOREX A/c 31136237174	25,000.00	
			SBI PGP A/c 31136230995	43,844,386.57	
			SBI STAFF WELFARE A/c 31147104355	104,331.00	
			SBI POWER JYOTI A/c 31557929255	390,500.00	
			SBI TRAVEL DESK A/C	500110.00	
GRAND TOTAL		1543363114.23	GRAND TOTAL		1543363114.23

RAJIV GANDHI INDIAN INSTITUTE OF MANAGEMENT
MAYUR BHANJ COMPLEX, NONGTHYMMAI,
SHILLONG – 793 014.

SCHEDULE -1: CORPUS

PARTICULARS	Current Year (2013-14) (₹)		Previous Year (2012-13) (₹)	
	Balance at the beginning of the year	80730018.29		73637300.15
Add:- Contributions towards Corpus	3854033.87	84584052.16	7092718.14	80730018.29
	84584052.16	84584052.16	80730018.29	80730018.29
Deduct: Asset written off during the year created out of Corpus	0.00		0.00	
Less:- Fund transferred to Endowment Account	0.00	0.00	0.00	0.00
BALANCE AT THE YEAR-END	84584052.16	84584052.16	80730018.29	80730018.29

(L. Thanakjiew)
Accountant

(G.L. Saibome)
Accounts Officer

(M. Debosth)
Finance Officer

(R.C Saxena)
CAO

(Prof. Amitabha De)
Director

RAJIV GANDHI INDIAN INSTITUTE OF MANAGEMENT
MAYUR BHANJ COMPLEX, NONGTHYMMAI,
SHILLONG – 793 014.

SCHEDULE -2: GENERAL FUND

PARTICULARS	CURRENT YEAR (2013-14) (₹)		PREVIOUS YEAR (2012-13) (₹)	
Balance at the beginning of the year	632380615.36		584108840.85	
Add:- Contributions towards General Fund	0.00		0.00	
	632380615.36	0.00	584108840.85	0.00
Add/(Deduct):- Balance of net income/(expenditure) transferred from the Income and Expenditure Account	154987926.00		152821389.68	
Less :- Cost of land/ transfer to fund			104549614.60	
BALANCE AT THE YEAR-END	787368541.00	0.00	632380615.93	0.00

(L. Thangkhiew)
Accountant

(G.L Saiborne)
Accounts Officer

(M Debnath)
Finance Officer

(R.C Saxena)
CAO

(Prof. Amitabha De)
Director

RAJIV GANDHI INDIAN INSTITUTE OF MANAGEMENT
MAYUR BHANJ COMPLEX, NONGTHYMMAI,
SHILLONG – 793 014.

SCHEDULE -3: DESIGNATED /EARMARKED FUNDS

SI. No	Particulars	FUND WISE BREAK UP				TOTAL	
		Capital Asset Fund (GIA) (₹)	Scholarship for Poor Students (₹)	FUND CC (₹)	FUND DD (₹)	CURRENT YEAR (2013-14) (₹)	PREVIOUS YEAR (2012-13) (₹)
A	Opening Balance of the Funds:-	946430000.00	20000000.00	0.00	0.00	966430000.00	296430000.00
B	Additions to the Funds :-						
	i) Donation/grants	258700000.00	0.00	0.00	0.00	258700000.00	650000000.00
	ii) Income from investments made of the Funds	0.00	0.00	0.00	0.00	0.00	
	iii) Accrued interest on investments of the Funds	0.00	0.00	0.00	0.00	0.00	
	iv) Other additions (specify nature)	0.00	0.00	0.00	0.00	0.00	20000000.00
	TOTAL (A+B)	1205130000.00	20000000.00	0.00	0.00	1225130000.00	966430000.00
	Utilisation/Expenditure towards objectives of funds						
C	i) Capital Expenditure						
	-Fixed Assets	0.00	0.00	0.00	0.00	0.00	0.00
	-Others	0.00	0.00	0.00	0.00	0.00	0.00
	Total C.(i)	0.00	0.00	0.00	0.00	0.00	0.00
	ii) Revenue Expenditure						
	-Salaries, Wages and allowances etc.	0.00	0.00	0.00	0.00	0.00	0.00
	-Rent	0.00	0.00	0.00	0.00	0.00	0.00
	-Other Administrative Expenses	0.00	0.00	0.00	0.00	0.00	0.00
	Total C.(ii)	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL C i.e. C(i) + C(ii)	0.00	0.00	0.00	0.00	0.00	0.00
	NET BALANCE AS AT THE YEAR-END (A+B-C)	1205130000.00	20000000.00	0.00	0.00	1225130000.00	966430000.00

(L. Thangkhiew)
Accountant

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(M Debnath)
Finance Officer

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RAJIV GANDHI INDIAN INSTITUTE OF MANAGEMENT
MAYUR BHANJ COMPLEX, NONGTHYMMAI,
SHILLONG – 793 014.

SCHEDULE -4: RESTRICTED FUNDS

Sl. No	Particulars	FUND WISE BREAK UP				TOTAL	
		Earmarked/ Endowment Fund (₹)	FUND BB (₹)	FUND CC (₹)	FUND DD (₹)	CURRENT YEAR (2013-14) (₹)	PREVIOUS YEAR (2012-13) (₹)
A	Opening Balance of the Funds	1287540.60	0.00	0.00	0.00	1287540.60	1184764.60
B	Additions to the Funds						
i)	Donation/grants	0.00	0.00	0.00	0.00	0.00	0.00
ii)	Income from investments made on account of Funds	0.00	0.00	0.00	0.00	0.00	0.00
iii)	Accrued interest on investments of the Funds	24387.36	0.00	0.00	0.00	24387.36	102776.60
iv)	Other additions (specify nature)		0.00	0.00	0.00	0.00	0.00
	TOTAL (A+B)	1311927.96	0.00	0.00	0.00	1311927.96	1287541.20
C	Utilisation/Expenditure towards objectives of funds						
i)	Capital Expenditure						
	-Fixed Assets	0.00	0.00	0.00	0.00	0.00	0.00
	-Others	0.00	0.00	0.00	0.00	0.00	0.00
	Total C.(i)	0.00	0.00	0.00	0.00	0.00	0.00
ii)	Revenue Expenditure						
	-Salaries, Wages and allowances etc.	0.00	0.00	0.00	0.00	0.00	0.00
	-Rent	0.00	0.00	0.00	0.00	0.00	0.00
	-Other Administrative Expenses	0.00	0.00	0.00	0.00	0.00	0.00
	Total C.(ii)	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL C i.e. C(i) + C(ii)	0.00	0.00	0.00	0.00	0.00	0.00
	NET BALANCE AS AT THE YEAR-END (A+B-C)	1311928.00	0.00	0.00	0.00	1311928.00	1287541.00

(L. Thangkhiew)
Accountant

(G.L Saiborne)
Accounts Officer

(M Debnath)
Finance Officer

(R.C Saxena)
CAO

(Prof.Amitabha De)
Director

RAJIV GANDHI INDIAN INSTITUTE OF MANAGEMENT
MAYUR BHANJ COMPLEX, NONGTHYMMAI,
SHILLONG – 793 014.

SCHEDULE -5: LOANS/BORROWINGS

SECURED LOANS

Sl. No	PARTICULARS	CURRENT YEAR (2013-14) (₹)		PREVIOUS YEAR (2012-13) (₹)	
1	Central Government	0.00	0.00	0.00	0.00
2	State Government (Specify)	0.00	0.00	0.00	0.00
3	Financial Institutions				
a)	Term Loans	0.00	0.00	0.00	0.00
b)	Interest accrued and due	0.00	0.00	0.00	0.00
4	Banks:				
a)	Term Loans				
	- Interest accrued and due	0.00	0.00	0.00	0.00
b)	Other Loans (specify)				
	- Interest accrued and due	0.00	0.00	0.00	0.00
5	Other Institutions and Agencies	0.00	0.00	0.00	0.00
6	Debentures and Bonds	0.00	0.00	0.00	0.00
7	Others (Specify)	0.00	0.00	0.00	0.00
	Total	0.00	0.00	0.00	0.00
Note: Amounts due within one year					

(L. Thangkhiew)
Accountant

(G.L Saiborne)
Accounts Officer

(M Debnath)
Finance Officer

(R.C Saxena)
CAO

(Prof.Amitabha De)
Director

RAJIV GANDHI INDIAN INSTITUTE OF MANAGEMENT
MAYUR BHANJ COMPLEX, NONGTHYMMAI,
SHILLONG – 793 014.

SCHEDULE -5: LOANS/BORROWINGS

UNSECURED LOANS

Sl. No	PARTICULARS	CURRENT YEAR (2013-14) (₹)		PREVIOUS YEAR (2012-13) (₹)	
1	Central Government	0.00	0.00	0.00	0.00
2	State Government (Specify)	0.00	0.00	0.00	0.00
3	Financial Institutions	0.00	0.00	0.00	0.00
4	Banks:				
a)	Term Loans	0.00	0.00	0.00	0.00
b)	Other Loans (specify)	0.00	0.00	0.00	0.00
5	Other Institutions and Agencies	0.00	0.00	0.00	0.00
6	Debentures and Bonds	0.00	0.00	0.00	0.00
7	Fixed Deposits	0.00	0.00	0.00	0.00
8	Others (Specify)	0.00	0.00	0.00	0.00
	Total	0.00	0.00	0.00	0.00
Note:	Amounts due within one year				

(L. Thangkhiew)
Accountant

(G.L Saiborne)
Accounts Officer

(M Debnath)
Finance Officer

(R.C Saxena)
CAO

(Prof. Amitabha De)
Director

SCHEDULE -6: CURRENT LIABILITIES & PROVISIONS

Sl. No	PARTICULARS	CURRENT YEAR (2013-14) (₹)		PREVIOUS YEAR (2012-13) (₹)	
A	CURRENT LIABILITIES				
1	Security Deposit				
a)	Security Deposit from Renovation/Students	358440.00		1292397.00	
b)	Security Deposits from Students (2013-15)	707455.00		0.00	
c)	Security Deposits from Students (2012-14)	586488.00		579517.00	
d)	Security Deposits from PGPx Students (2012-13)	340000.00	1992383.00	14812.00	1886726.00
2	Sundry Creditors				
a)	For Goods & Services	0.00		160700.00	
b)	Others	0.00		0.00	160700.00
3	Earnest Money	0.00	0.00	50000.00	50000.00
4	Interest Accrued but not due on:				
a)	Secured Loans/borrowings	0.00		0.00	
b)	Unsecured Loans/borrowings	0.00	0.00	0.00	0.00
5	Statutory Liabilities (GPF, TDS, WC TAX, CPF, GIS, NPS)				
a)	New Pension Scheme (NPS)	68585.00		529288.00	
b)	TDS (08-09) (09-10)	10321.00		10321.00	
c)	TDS Vendor (2010-11)	3494.00		0.00	
d)	GSLIS	3570.00		4320.00	
e)	Cess	0.00		0.00	
f)	Forest Royalty (08-09)	0.00		774.00	
g)	Forest Royalty (09-10)	0.00		256332.00	
h)	Professional Tax	0.00		7500.00	
i)	Salary Savings Scheme (SSS)	0.00		0.00	
j)	VAT (2012-13)	0.00		74554.00	
k)	Vat (2009-10)	0.00		1676345.00	
l)	VAT (2008-09)	0.00		135821.00	
m)	VAT (2010-11)	0.00		3494.00	
n)	NPS Due payable	0.00		18913.00	
o)	Employees contribution pension fund			3142.00	
p)	Others	0.00	85970.00	0.00	2720804.00
6	Other Current Liabilities				
a)	Salaries	0.00		0.00	
b)	Receipt against sponsored projects	14521191.00		15781573.00	
c)	Receipt against sponsored fellowships & scholarships	3000.00		3256839.00	
d)	Utilised Grants	0.00		0.00	
e)	Grants in Advance	0.00		0.00	
f)	Other Funds (Alumni)	430000.00		177500.00	
g)	Other Liabilities	0.00	14954191.00	0.00	19215912.00
	TOTAL (A)	17032544.00	17032544.00	24034142.00	24034142.00
B	PROVISIONS				
1	For Taxation	0.00	0.00	0.00	0.00
2	Gratuity	0.00	352656.00	0.00	0.00
3	Superannuation/Pension	0.00	0.00	0.00	0.00
4	Accumulated Leave Encashment	0.00	0.00	0.00	0.00
5	Expenses Payable	0.00	117891038.00	0.00	6411027.00
6	Honorarium payable	0.00	0.00	0.00	481087.00
7	Others (Specify)	0.00	0.00	0.00	0.00
	TOTAL (B)	0.00	118243694.00	0.00	6892114.00
	TOTAL (A+B)	17032544.00	135276238.00	24034142.00	30926256.00

Annual Report 2014

Annexure to Schedule 6

Sl. No	HEAD OF ACCOUNT	OPENING BALANCE AS ON 01.04.2013 (₹)		TRANSACTION DURING THE YEAR 2013-14 (₹)		CLOSING BALANCE AS ON 31.03.14 (₹)	
		DR.	CR.	DR.	CR.	DR.	
1	Art of Leadership in Urban Governance	0.00	262073.00	262073.00	0.00	0.00	0.00
2	Bansara Eye Care Project	0.00	15000.00	35000.00	20000.00	0.00	0.00
3	DCSELL	0.00	661800.00	661800.00	0.00	0.00	0.00
4	Developing Managerial Skill for Entrepreneurship	0.00	1015033.00	1011903.00	0.00	0.00	3130.00
5	Emerge 2013	0.00	0.00	212946.00	545000.00	0.00	332054.00
6	Evaluation of Staff at MeECL	0.00	250000.00	0.00	0.00	0.00	250000.00
7	FDP Program at Bibs Kolkata	0.00	76001.00	0.00	0.00	0.00	76001.00
8	Food Civil Supplies & Consumer Affairs, G.O.A	0.00	0.00	28820.00	140450.00	0.00	111630.00
9	Free The Slaves- Bihar	0.00	0.00	330.00	190638.00	0.00	190308.00
10	Middle Level Management Executives of OIL India Limited	0.00	0.00	21405.00	2500000.00	0.00	2478595.00
11	Govt. of Sikkim, Department of Rural Development	0.00	0.00	0.00	40000.00	0.00	40000.00
12	Guwahati Tea Auction Center	0.00	8000.00	0.00	0.00	0.00	8000.00
13	HUDCO	0.00	0.00	0.00	999880.00	0.00	999880.00
14	International Project for Sustainability (SusCon)	0.00	2218208.00	1082507.00	1300000.00	0.00	2435701.00
15	Lady Keane College_Training Program	0.00	0.00	0.00	32000.00	0.00	32000.00
16	Leadership Training Prog for Schools Heads _CEDNE	0.00	0.00	48575.00	82500.00	0.00	33925.00
17	MDP-Advance Management Program	0.00	1071830.00	1071830.00	0.00	0.00	0.00
18	MDP-Ministry of Commerce(ASIDE), Export of NER	0.00	480000.00	197253.00	0.00	0.00	282747.00
19	MDP-Power Grid Corporation	0.00	1132589.00	1019330.00	0.00	0.00	113259.00
20	MIDC(Comprehensive Study on Corporate Activities)	0.00	766950.00	1535400.00	799530.00	0.00	31080.00
21	MIDC(Prof P Saravanan)	0.00	214100.00	179100.00	0.00	0.00	35000.00
22	Mid Term Review Prog_EDCIL	0.00	833705.00	165154.00	0.00	0.00	668551.00
23	National Foundation for Corporate Governance	0.00	0.00	29490.00	100000.00	0.00	70510.00
24	Nationally Coordinated Project(NCP)	0.00	544550.00	0.00	0.00	0.00	544550.00
25	NERCOMP Project Management/planning Evaluation	0.00	174743.00	0.00	0.00	0.00	174743.00
26	NRHM Asha (Prof.N.W.Kharkongor)	0.00	283380.00	396690.00	113310.00	0.00	0.00
27	NTPC-Emerge	0.00	50000.00	0.00	0.00	0.00	50000.00
28	NUJS Summer School	0.00	345215.00	68315.00	700000.00	0.00	976900.00
29	Openeing Balance	0.00	574101.00	574101.00	0.00	0.00	0.00
30	Open Source Techonology, NEIGHRIMS	0.00	34250.00	13000.00	0.00	0.00	21250.00
31	Preparation of an Approach Paper for Sports Policy	0.00	486800.00	486800.00	0.00	0.00	0.00
32	Preparation of Policy on Water & Sanitation(WATSAN)	0.00	68944.00	0.00	0.00	0.00	68944.00
33	SAIPM	0.00	111353.00	0.00	0.00	0.00	111353.00
34	SHCM	0.00	601576.00	0.00	0.00	0.00	601576.00
35	SIBPM	0.00	49751.00	0.00	0.00	0.00	49751.00
36	SIGRAMP 3	0.00	388989.00	0.00	0.00	0.00	388989.00
37	Study of Low CD Ratio in Megh	0.00	0.00	137322.00	300000.00	0.00	162678.00
38	Total Quality Mgt(TQM)	0.00	9060.00	9060.00	0.00	0.00	0.00
39	Tourism & Hospitality Mgt	0.00	3048572.00	1485.00	0.00	0.00	3047087.00
40	Training on Transformational Leadership,PED, Assam	0.00	0.00	189001.00	320000.00	0.00	130999.00
41	Zen and Art of Executive Leadership	0.00	5000.00	5000.00	0.00	0.00	0.00
	TOTAL	0.00	15781573.00	9443690.00	8183308.00	0.00	14521191.00

RAJIV GANDHI INDIAN INSTITUTE OF MANAGEMENT
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SCHEDULE - 7: FIXED ASSETS

Sl. No	DESCRIPTION	Rate of Depreciation	GROSS BLOCK						DEPRECIATION				NET BLOCK		
			Cost/valuation as at beginning of the year (₹)	Additions during the year (₹)	Additions after Sept (₹)	Deductions during the year (₹)	Cost/valuation at the year end (₹)	As at beginning of the year 2012-13 (₹)	On Additions during the year (₹)	On Deductions during the year (₹)	Total up to the year end (₹)	As at previous year (₹)	As at the current year end (₹)		
A	TANGIBLE ASSETS														
I	<u>Land:</u>														
a	Freehold	1.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00	0.00	0.00	1.00	1.00
b	Leasehold	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
II	<u>Buildings:</u>														
a	On Freehold Land (boundary Wall)	10%	73447613.00	0.00	0.00	0.00	0.00	73447613.00	19904304.00	5354331.00	0.00	25258635.00	53543310.00	48188978.00	
b	On Leasehold Land	10%	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
c	Ownership Flats/Premises	10%	0.00	13500.00	4007553.00	0.00	4021053.00	41101330.00	11729378.27	201727.65	0.00	201727.65	30629832.00	3819325.35	
d	Superstructures on Land not belonging to educational institutions (temporary Campus)	33%	71731162.00	436007.00	8955463.00	0.00	81122632.00	41101330.00	11729378.27	0.00	0.00	52830708.27	28291923.74		
III	<u>Plants, Machinery & Equipment</u>														
IV	<u>Vehicle</u>														
a	Vehicle (Tata Safari)	15%	1183851.00	0.00	0.00	0.00	1183851.00	658571.00	78792.00	0.00	0.00	737363.00	525280.00	446488.00	
b	Vehicle (Maruti SX4)	15%	804414.00	0.00	0.00	0.00	804414.00	447491.00	53538.45	0.00	0.00	501029.45	303384.55		
c	Vehicle (Scooty)	15%	40945.00	0.00	0.00	0.00	40945.00	8752.00	4828.95	0.00	0.00	13580.95	32193.00	27364.05	
d	Vehicle (Mahindra X1LO)	15%	972059.00	0.00	0.00	0.00	972059.00	72904.00	134873.25	0.00	0.00	207777.25	899155.00	764281.75	
e	Vehicle (Innova)	15%	1445824.00	0.00	0.00	0.00	1445824.00	216873.60	0.00	0.00	0.00	216873.60	1228950.40		
V	<u>Furniture & Fixtures</u>														
a	Office Equipment	15%	2872442.00	52877.00	458172.00	0.00	29235491.00	9652150.00	1915425.50	0.00	0.00	11767575.50	1887292.00	17467915.50	
b	Computer/Peripherals	60%	9887107.00	531923.00	840624.00	0.00	11259654.00	4363207.00	971420.25	0.00	0.00	5334627.25	5523900.00	5925026.75	
c	Electrical Installation	15%	4821964.00	80829.00	2711877.00	0.00	7532170.00	4416249.00	1055990.00	0.00	0.00	5472239.00	405715.00	2059931.00	
d	Library books	60%	3694879.00	91947.00	164198.00	0.00	3786826.00	1254124.00	379905.00	0.00	0.00	1634029.00	2440755.00	2152797.00	
e	Tube wells & water supply	60%	14299107.00	22713.00	0.00	0.00	14486018.00	12321342.00	889546.00	0.00	0.00	13810888.00	1377765.00	675130.00	
VI	<u>Other fixed assets:</u>														
a	Polycon Video Conference System	15%	704538.00	832704.00	0.00	0.00	1537242.00	271864.00	189807.00	0.00	0.00	461671.00	432674.00	1075571.00	
b	Glow Sign Board	15%	226493.00	0.00	0.00	0.00	226493.00	108262.00	17735.00	0.00	0.00	125997.00	118231.00	100496.00	
	TOTAL OF A		210538575.00	3508324.00	17137887.00	82500.00	231102286.00	95380550.00	2319471.92	0.00	11857472.92	115158026.00	112527564.09		
B	INTANGIBLE ASSETS														
I	<u>I.T. Implementation (Web Development)</u>	60%	37276950.00	715112.00	1688369.00	0.00	39680431.00	33068241.00	3460803.00	0.00	0.00	36529044.00	4208709.00	3151387.00	
II	<u>E- Journal & Periodicals</u>	100%	18860030.00	4054855.00	9920172.00	30737.00	32804320.00	18860030.00	8984204.00	0.00	0.00	27844234.00	0.00	4960086.00	
	TOTAL OF B		56136980.00	4769967.00	1160551.00	30737.00	72484751.00	51928271.00	12445007.00	0.00	64373278.00	4208709.00	8114473.00		
C	CAPITAL WORK IN PROGRESS														
I	<u>Capital Work In Progress (permanent Campus) :- Building - 4500000, Water Supply - 7.3, Technical design-2.6</u>		829814481.00		277564000.00		1107378481.00			0.00	0.00	829814481.00		1107378481.00	
	NET WORK-IN-PROGRESS		829814481.00	0.00	277564000.00	0.00	1107378481.00	0.00	0.00	0.00	0.00	829814481.00	0.00	1107378481.00	
	TOTAL (A+B+C)		1096490036.00	8278291.00	306310428.00	13237.00	1410965518.00	147308821.00	35639178.92	0.00	182947999.92	949181216.00	1228017518.09		

RAJIV GANDHI INDIAN INSTITUTE OF MANAGEMENT
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SCHEDULE -8: INVESTMENTS

INVESTMENTS FROM EARMARKED/ENDOWMENT FUNDS

Sl. No	PARTICULARS	CURRENT YEAR (2013-14) (₹)		PREVIOUS YEAR (2012-13) (₹)	
1	In Central Government Securities	0.00		0.00	
2	In State Government Securities	0.00		0.00	
3	Other approved Securities	0.00		0.00	
4	STDR	275613.04		252142.76	
	Add :- 'Accrued Interest	24387.36	300000.40	9852.33	261995.09
5	Debentures and Bonds	800000		800000.00	
	Add :- 'Accrued Interest	160266	960266	160266.00	960266.00
6	Others (to be specified)				
	TOTAL		1260266.40	1222261.09	1222261.09

INVESTMENTS OTHERS

Sl. No	Particulars	CURRENT YEAR (2013-14) (₹)		PREVIOUS YEAR (2012-13) (₹)	
1	In Central Government Securities	0.00		0.00	0.00
2	In State Government Securities	0.00		0.00	0.00
3	Other term deposit	779488754.16		0.00	689837012.15
	Add :- Accrued Interest	52767258.88	832256013.04	0.00	25030969.36
5	Debentures and Bonds	0.00		0.00	0.00
	Add: Interest accrued	0.00		0.00	0.00
	TOTAL		832256013.00	0.00	714867981.51
	GRAND TOTAL		833516279.00	0.00	716090242.60

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SCHEDULE -9: CURRENT ASSETS

Sl. No	PARTICULARS	CURRENT YEAR (2013-14) (₹)		PREVIOUS YEAR (2012-13) (₹)	
1	Stock:				
	a) Stores and Spares	0.00		0.00	
	b) Loose Tools	0.00		0.00	
	c) Publications	0.00	0.00	0.00	0.00
2	Sundry Debtors:				
	a) Debts outstanding for a period exceeding six months	0.00	0.00	26257.00	
	b) Others(TDS Receivable)	472995.00	472995.00	175259.00	201516.00
3	Cash balances in hand (including cheques/ drafts and imprest)	346.00	346.00	85984.00	85984.00
4	Bank Balances (to be further classified as pertaining to earmarked fund or otherwise)				
	a) <u>With Schedule Banks:</u>				
	-In Current Accounts	0.00		0.00	
	-In Term deposit Accounts	0.00		0.00	
	-In Savings Accounts	49221361.49		38844634.57	
	b) <u>With non-Schedule Banks:</u>				
	-In Current Accounts	0.00		0.00	
	-In Term deposit Accounts	0.00		0.00	
	-In Savings Accounts	0.00	49221361.49	0.00	38844634.57
5	Post Office-Savings Accounts	0.00	0.00	0.00	0.00
	TOTAL	49694702.00	49694702.00	39132135.00	39132135.00

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SCHEDULE -10: LOANS,ADVANCES & DEPOSITS

SI. No	PARTICULARS	CURRENT YEAR (2013-14) (₹)		PREVIOUS YEAR (2012-13) (₹)	
1	<u>Advances to employees: (Non-interest bearing) :-</u>				
a)	Salary	0.00		0.00	
b)	Festival	18000.00		14064.00	
c)	LTC	253487.00		0.00	
d)	Medical Advance	72000.00		72000.00	
e)	TA advance	124979.00		1019034.00	
f)	Student welfare	35545.00		0.00	
g)	CPDA/PDA	139900.00		0.00	
h)	internal projects/programme	1274557.65		433813.00	
i)	Official advances	216398.00		5755932.65	
j)	Advance for prograame office	304720.00		0.00	
k)	Staff welfare	47000.00		15000.00	
e)	Other (to be specified)	0.00	2486586.65	0.00	7309843.65
2	<u>Long Term Advances to employees: (Interest bearing) :-</u>				
a)	Vehicle Loan	0.00		0.00	
b)	Home Loan	0.00		0.00	
c)	Other (to be specified)	0.00	0.00	0.00	0.00
3	<u>Advances and other amounts recoverable in cash or in kind or for value to be received:-</u>				
a)	On Capital Account	0.00		0.00	
b)	To Suppliers	3744699.00		40994.00	
c)	Others	0.00	3744699.00	0.00	40994.00
4	<u>Prepaid Expenses</u>				
a)	Insurance	0.00		0.00	
b)	Other Expenses	0.00	0.00	0.00	0.00
5	<u>Deposits :-</u>				
a)	Telephone	0.00		0.00	
b)	Lease Rent	0.00		0.00	
c)	Electricity	0.00		0.00	
d)	ACTE, if applicable	0.00		0.00	
e)	MCI, if applicable	0.00		0.00	
f)	Others (to be specified)	0.00	0.00	0.00	0.00
6	<u>Income Accrued:-</u>				
a)	On Investments from Earmarked/Endowment Funds	0.00		0.00	
b)	On Investments - Others	0.00		0.00	
c)	On Loans and Advances	0.00		0.00	
d)	Others (includes income due unrealized -Rs.....)	0.00	0.00	0.00	0.00
7	<u>Other receivable :-</u>				
a)	Debit balances in Sponsored Projects	0.00		0.00	
b)	Debit balances in Fellowship & Scholarship	0.00		0.00	
c)	Grants Receivable	116100000.00		0.00	
d)	Others receivables	110974.00	116210974.00	0.00	0.00
8	<u>Claims receivable</u>	18		0.00	
	TOTAL	122442260.00	122442260.00	7350838.00	7350838.00

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SCHEDULE -11: ACADEMIC RECEIPTS

FEE FROM STUDENTS

Sl. No	PARTICULARS	CURRENT YEAR (2013-14) (₹)	PREVIOUS YEAR (2012-13) (₹)
A	<u>Academic</u>		
1	PGP Tuition Fee	110298210.00	103838750.00
2	PGP-X Tuition fee	38847820.00	40841177.00
3	FPM tuition fee	92250.00	113750.00
4	Mess Charges	10663048.00	5691617.00
5	Software License Fee	567500.00	400527.00
6	Electricity Charges	6825000.00	4911329.00
7	Student welfare Charges	712140.00	417033.00
8	Security deposit by the student	0.00	0.00
9	Admission Fee (acceptance fee)	13850311.00	0.00
10	Enrolment Fee	68897.00	0.00
11	Library Admission Fee	0.00	0.00
12	Laboratory Fee	0.00	0.00
13	Registration Fee	92250.00	0.00
14	Syllabus Fee	0.00	0.00
	TOTAL (A)	182017426.00	156214183.00
B	<u>Examinations</u>		
1	Admission test Fee	0.00	0.00
2	Annual Examination Fee	0.00	0.00
3	Mark Sheet, Certificate Fee	0.00	0.00
	TOTAL (B)	0.00	0.00
C	<u>Other Fees</u>		
1	Identity Card Fee	0.00	0.00
2	Fine/ Miscellaneous Fee (Hamburg media)	0.00	528525.00
3	Transportation Fee	0.00	0.00
4	Student Welfare Sponsors	200500.00	0.00
5	Hostal Fee	0.00	0.00
	TOTAL (C)	200500.00	528525.00
D	<u>Sale of Publications</u>		
1	Sale of Syllabus and Question Paper, etc.	134199.00	0.00
2	Sale of Prospectus including Admission Forms	0.00	0.00
	TOTAL (D)	134199.00	0.00
	Less: Transfer to Corpus fund for Scholarship of 100 Students	0.00	2000000.00
	GRAND TOTAL (A+B+C+D)	182352125.00	136742708.00

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SCHEDULE -12: GRANTS & DONATIONS

SI. No	PARTICULARS	CURRENT YEAR (2013-14) (₹)	PREVIOUS YEAR (2012-13) (₹)
1	Central Government	46900000.00	100000000.00
2	State Government (s)	0.00	0.00
3	Government Agencies	0.00	0.00
4	Institutions/ Welfare Bodies	0.00	0.00
5	International Organisations	0.00	0.00
6	Others (Specify)	0.00	0.00
	TOTAL	46900000.00	100000000.00

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SCHEDULE -13: INCOME FROM INVESTMENTS

INVESTMENTS FROM EARMARKED/ENDOWMENT FUNDS

SI. No	PARTICULARS	CURRENT YEAR (2013-14) (₹)		PREVIOUS YEAR (2012-13) (₹)	
1	Interest				
	a) On Government Securities	0.00		0.00	
	b) Other Bonds/ Debentures	0.00	0.00	0.00	0.00
2	Income received				
	a) Each Fund Separately	0.00	0.00	0.00	0.00
3	Income Accrued/ Interest Earned				
	a) Each Fund Separately	81181586.25	81181586.25	68892715.13	68892715.13
4	Others (Specified)	0.00	0.00	0.00	0.00
	TOTAL	81181586.00	81181586.25	68892715.13	68892715.13
TRANSFERRED TO EARMARKED/ ENDOWMENT FUNDS					

INVESTMENTS FROM EARMARKED/ENDOWMENT FUNDS

SI. No	PARTICULARS	CURRENT YEAR (2013-14) (₹)		PREVIOUS YEAR (2012-13) (₹)	
1	Interest				
	a) On Government Securities	0.00		0.00	
	b) Other Bonds/ Debentures	0.00	0.00	94986	94986
2	Income received				
	a) Each Fund Separately	0.00	0.00	0.00	0.00
3	Income accrued				
	a) Each Fund Separately	24387	24387	9852	9852
4	Others (Specified)	0.00	0.00	0.00	0.00
	TOTAL	24387.30	24387.30	104838.33	104838.33
	GRAND TOTAL	81205973.30	81205973.55	68997553.46	68997553.46

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SCHEDULE -14: OTHER INCOME

Sl. No	PARTICULARS	CURRENT YEAR (2013-14) (₹)	PREVIOUS YEAR (2012-13) (₹)
A	<u>Income from Land & Building</u>		
1	Rent received	164600.00	53200.00
2	License Fee (Employees)	60097.00	65268.00
3	Hire Charges of Auditorium/Playground/Convention Centre,etc	0.00	0.00
4	Electricity charges (Employees)	196482.00	161948.00
	TOTAL (A)	421179.00	280416.00
B	<u>Sale of Institute's Publications</u>	0.00	
	TOTAL (B)	0.00	0.00
C	<u>Interest on Term Deposits:</u>		
1	With Scheduled Banks	0.00	
2	With Non-Scheduled Banks	0.00	0.00
3	With Institutions	0.00	0.00
4	Others	0.00	0.00
	TOTAL (C)	0.00	0.00
D	<u>Interest on Savings Accounts:</u>		
1	With Scheduled Banks	2885163.22	4728259.00
2	With Non-Scheduled Banks	0.00	0.00
3	With Institutions	0.00	0.00
4	Others	0.00	0.00
	TOTAL (D)	2885163.22	4728259.00
E	<u>Interest on Loans:</u>		
1	Employee/ Staff	0.00	0.00
2	Others	0.00	0.00
	TOTAL (E)	0.00	0.00
F	<u>Interest on Debtors and Other Receivables</u>	1519.00	0.00
	TOTAL (F)	1519.00	0.00
G	<u>Others</u>		
1	Income from consultancy	2102230.00	0.00
2	RTI fees	450.00	0.00
3	Income overhead	221246.00	2839603.00
4	Sale of application form (recruitment)	72000.00	69000.00
5	Misc. receipts (Sale of tender form, waste paper, etc.)	58950.00	7200.00
6	Profit on Sale/disposal of Assets:	0.00	0.00
7	Golf Sponsorship	1175000.00	1956999.00
8	Misc received (specify)	191807.00	391886.80
9	prior period income	3241456.00	0.00
	TOTAL (G)	7063139.00	5264688.80
	GRAND TOTAL (A+B+C+D+E+F+G)	10371000.00	10273364.00

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SCHEDULE -15: STAFF PAYMENTS & BENEFITS

Sl. No	PARTICULARS	CURRENT YEAR (2013-14) (₹)	PREVIOUS YEAR (2012-13) (₹)
1	Salaries and Wages :-		
a)	Salaries to Faculty members	22035301.00	} 37528397.00
b)	Salaries to Non-faculty members	10947080.00	
c)	Salaries to Contractual staff	5694554.00	
2	Allowances and Bonus	122534.00	
3	Contribution to NPS (Employers Contribution only)	2532456.00	} 2276320.00
4	Contribution to Other Fund (govt)	167345.00	
5	Staff Welfare Expenses	30850.00	} 2828470.00
6	Retirement and Terminal Benefits	22867.00	
7	LTC facility/ Leave encashment	1320205.00	
8	Medical facility	557517.00	
9	Children Education Allowance	261764.00	
10	Honorarium	0.00	0.00
11	Others (specify)	0.00	0.00
12	Sumptuary Allowance	70000.00	0.00
	TOTAL	43762473.00	42633187.00

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SCHEDULE -16: ACADEMIC EXPENSES

SI. No	PARTICULARS	CURRENT YEAR (2013-14) (₹)	PREVIOUS YEAR (2012-13) (₹)
1	PGP Expenses	7140523.00	4752832.00
2	PGP Ex Expenses	13601923.00	15153635.00
3	Honorarium	0.00	0.00
4	IT expenditure	0.00	459235.00
5	Hostel/ Mess Expenses	9050038.00	8851807.00
6	Seminar/ Workshops (podium)	301348.00	343569.00
7	TA/ DA to visiting faculty	1776816.00	670997.00
8	Cumulative Professional Development Allowances (CPDA)	1205528.00	835145.00
9	Student Welfare Expenses	1374966.00	956701.00
10	Admission Expenses	5340326.00	2705186.00
11	Convocation Expenses	1652105.00	521196.00
12	Library Expenditure	956740.00	852795.00
13	Placement Expenditure	1032750.00	666789.00
14	Stipend/ means-cum-merit scholarship (FPM)	1136459.00	322442.00
15	Subscription Expenses	0.00	0.00
16	Others (specify)	0.00	130768.00
17	Golf Season (Institute programme)	1910420.00	3155297.00
18	Alumni Expenses	389049.00	0.00
	TOTAL	46868991.00	40378394.00

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SCHEDULE -17: ADMINISTRATIVE AND GENERAL EXPENSES

Sl. No	PARTICULARS	CURRENT YEAR (2013-14) (₹)	PREVIOUS YEAR (2012-13) (₹)
1	Electricity and power	4082339.00	3840658.00
2	Water Charges	383700.00	313750.00
3	Insurance	56705.00	0.00
4	Rent, Rates and Taxes (including property tax)	4562378.00	3164495.00
5	Postage & Telegram	126421.00	} 805630.00
6	Telephone and Internet Charges	504467.00	
7	Printing and Stationary	1419886.00	1011038.00
8	Traveling and Conveyance Expenses		
a)	T/DA Board /Society	934276.00	348653.00
b)	T/DA Faculty	867255.00	1362268.00
c)	T/DA Staff	412685.00	666200.00
d)	T/DA Placement	0.00	0.00
e)	T/DA Miscellaneous	789558.00	309157.00
f)	T/DA Building & works committee	112460.00	76624.00
9	Expenses on Seminar/ Workshops	151232.00	639158.00
10	Hospitality	0.00	0.00
11	Auditors Remuneration	320225.00	247192.00
12	Professional Charges	0.00	0.00
13	Advertisement and Publicity	2365333.00	1051449.00
14	Magazines & Journals	0.00	0.00
15	Legal and professional Expenses	594100.00	762128.00
16	Others office expenses	1441333.00	782179.00
17	CAG audit fees	134720.00	268624.00
18	instutional membership fee	158107.00	179480.00
19	Newspaper & periodicals	26966.00	42452.00
21	Wages for outsource housekeeping & securities staff	9119692.00	7330642.00
22	Accounts manual	842700.00	0.00
23	IT Filing fee	35311.00	0.00
24	Games and sports expenses	96704.00	64397.00
	TOTAL	29538553.00	23266174.00

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SCHEDULE -18: TRANSPORTATION EXPENSES

SI. No	PARTICULARS	CURRENT YEAR (2013-14) (₹)	PREVIOUS YEAR (2012-13) (₹)
1	<u>Vehicles (owned by educational institution)</u>		
a)	Running Expenses	0.00	0.00
b)	Repairs & maintenance	210335.00	115516.00
c)	Insurance Expenses	163878.00	48788.00
d)	POL	527690.30	277300.00
2	<u>Vehicles taken on rent/ lease</u>		
a)	Rent/ lease Expenses	226637.00	238237.00
	TOTAL	1128540.00	679841.00

SCHEDULE -19: REPAIRS & MAINTENANCE

SI. No	PARTICULARS	CURRENT YEAR (2013-14) (₹)	PREVIOUS YEAR (2012-13) (₹)
1	Building	5226843.00	} 5120161.00
2	Plant & Machinery	0.00	
3	Furniture & Fixture	0.00	0.00
4	Office Equipments	1577725.00	229483.00
5	Cleaning material & services	205796.00	0.00
6	Horticulture Expenses	605000.00	612552.00
7	Maintainance of guest House	1234835.00	635464.00
	TOTAL	8850199.00	6597660.00

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SCHEDULE -20: FINANCE COSTS

SI. No	PARTICULARS	CURRENT YEAR (2013-14) (₹)	PREVIOUS YEAR (2012-13) (₹)
1	Interest on Fixed Loans	0.00	0.00
2	Interest on Other Loans	0.00	0.00
3	Bank Charges	53238.00	38215.00
4	Others (specify)	0.00	0.00
	TOTAL	53238.00	38215.00

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SCHEDULE -21: OTHER EXPENSES

SI. No	PARTICULARS	CURRENT YEAR (2013-14) (₹)	PREVIOUS YEAR (2012-13) (₹)
1	Provision for Bad and Doubtful Debts/ Advances	0.00	0.00
2	Irrecoverable Balances Written-off	0.00	0.00
3	Depreciation	35639178.92	44371496.00
	TOTAL	35639178.92	44371496.00

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Schedule 22.SIGNIFICANT ACCOUNTING POLICIES AND NOTES ON ACCOUNTS:

1. ACCOUNTING CONVENTION : --

The financial statements are prepared on the basis of historical cost convention, unless otherwise stated and on the Accrual method of accounting. Previous year figures have been regrouped and re-classified wherever considered necessary to make it comparable with those of current year in the line of new format of financial statements and guidelines given by the MHRD, GOI vide letter no.21-16/2012-TS.II, DATED 21.02.2012. Cash Flow Statement (CFS) has not been included in the financial statements, as Receipts & Payments Account is retained in line with the communication made by the Consultant of MHRD ,dated 06th June 2014 .

2. REVENUE RECONGNITION:

Fees from student are accounted on cash basis.

3. FIXED ASSETS AND DEPRECIATION:

Fixed Assets excluding land are stated at cost of acquisition less depreciation. As per new guidelines, the FixedAssets has been segregated in to Tangible & In-tangible Assets in the current financial year 2013-14.

3.2 Depreciation is provided for the whole year on additions during the year on the written down value method as per rates specified in the Income Tax Act,1961.Electronic Journal (E-Journal) are separated from library books in view of the limited benefit that could be derived from the on-line access provided.

a. Computer	60%
b. Equipments	15%
c. Furniture	10%
d. I.T. Implementation (Web Developmen)	60%
e. Vehicle	15%
f. Library Books	60%
g. Poly con Video Conference Systems	15%
h. Glow Sign Board	15%
g. Permanent campus	10%
h. Electrical installation	15%
i. Temporary campus	33%
j. Land	0%
k. E-journal& Periodicals	100%

4. CORPUS FUND:

A Scholarship Fund of Rs.2 crores was created out of PGP Student Fees of the Institute for extending the scholarship to poor students.

5. SCHEDULES:

Schedules No.1 to 22 have been annexed to form an integral part of the Balance Sheet as on **31st March, 2014** and Income and Expenditure Account for the year ending on that date.

6. INVESTMENT OF EARMARKED / ENDOWMENT FUND:

To the extent not immediately required for expenditure, the amounts available against such funds are invested in approved Securities & Bonds or deposited for short term fixed deposits with banks, leaving the balance in Savings Accounts.

7. FOREIGN CURRENCY TRANSACTIONS:

Transactions denominated in foreign currency are accounted at the exchange rate prevailing at the date of the transaction.

8. EXPENDITURE ON CONSTRUCTION AT TEMPORARY CAMPUS:

The expenditure on account of the construction works executed in the temporary campus during the 2013-14 is amortized over a period of 03 years and hence one – third of the expenditures have been apportioned in the Accounts.

9. GOVERNMENT GRANT:

In accordance with Accounting Standards (AS) 12 issued by The Institute of Chartered Accountants of India, Government Grant related to revenue has been accounted as income in the Income and Expenditure Account.

Grant related to depreciable fixed assets are treated as deferred income which is recognized in the Income & Expenditure Statement on a systematic and rational basis over the useful life of the asset i.e. such grant should be allocated to income over the period and in the proportion in which depreciation on those assets is charged.

Accordingly deferred income concept has been adopted in the treatment of fixed assets acquired out of Govt. grants, where depreciation charged on assets is written back in Income & Expenditure Account and Capital Assets Fund under Govt grant has been reduced to that extent.

10. Cost of Land

Since, the land measuring 485799.25 sq. metre (120 acres) has been received from the Government of Meghalaya, Education Department in kind, cost of the land has been taken at notional value of Rs.1/- in the accounts during the FY 2013 14.

11. Retirement Benefits

Gratuity, leave encashment liability has not been provided and same has been accounted on cash basis.

