

EDUCATION

PhD in Management (Pursuing)

Indian Institute of Management Shillong

2023 - present

• Area: Marketing

• Thesis Topic: Enhancing Customer Engagement in the Digital Age: The Impact of AI, AR, VR, and MR on Consumer Behavior

Master of Commerce (MCom)

Gauhati Commerce College

2020 - 2022

• Specialization: Management and Marketing

Bachelor of Commerce (BCom)

Gauhati Commerce College

2017 - 2020

• Specialization: Management and Marketing

Gauhati Commerce College

EMPLOYMENT

Assistant Professor (On contract)

Sept. 2022 - May 2023

Qualification

UGC-NET and JRF

Commerce

2022

SLET

Commerce

2022

PUBLICATIONS

1. Jain, N., Sharma, S., & Deb Barman, R. (2023). Northeast India: the convergence point of India's Act East Policy and Japan's vision for free and open Indo-Pacific. Res Militaris (Vol. 13, Issue 2, pp. 6726–6727). [SCOPUS | IF: 0.46]

Book Chapters

1. **Jain, N.**, & Sarma, S. (2022). NEP 2020 and achievements of SDG 4 - A myth or reality. In National education policy and its implementation strategy (ISBN 978-9395606-00-4), Chapter in Edited Book.

CONFERENCES

International Marketing Conference - 3 (iMarC-III) | IIM Shillong

2024

• Paper Title: IPL: Revolutionizing Domestic and international cricket through strategic marketing and growth

6th Annual Conference of NEICMA and International Seminar on Sustainable Development: Business Policy Management Practices | Shillong College 2023

• Paper Title: Promoting Carbon Financing Through Corporate Social Responsibility in Assam- A Step Closer To Sustainable Development

BIZ-2025 International Conference | Loyola College, Chennai

2022

Paper Title: Work life and health balance of faculty of higher educational institutions

 a comparison of public and private sector higher educational institutions of
 Guwahati city

International Conference on "Act East Policy and Indo-Pacific Developments: Problems and Prospects for the Northeast Region of India |

The Assam Royal Global University

2022

• Northeast India: The Convergence Point of India's Act East Policy and Japan's Vision for Free and Open Indo-Pacific

SKILLS

Subject Proficiency: Marketing Management, Marketing Strategy, Retail Management

Research Skills: Regression Analysis, PLS SEM, Case Studies

Software: R, VOSViewer