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### **EDUCATION**

### PhD in Management (Pursuing)

Indian Institute of Management Shillong

2022 - present

- Area: Marketing
- Thesis Topic: The role of climate Literacy in decarbonization from the lens of sustainable consumption

### Master of Business Administration (MBA)

Rajiv Gandhi Institute of Petroleum Technology (RGIPT)

2018 - 2020

• Specialization: Marketing and Energy Management

### Bachelor of Engineering (BE)

University Institute of Technology - Rajiv Gandhi Proudyogiki Vishwavidyalaya (UIT-RGPV 2014 - 2018

• Specialization: Chemical Engineering (Petrochemical Technology)

## Reliance British Petroleum Mobility Limited (RBML)

**EMPLOYMENT** 

Area Manager - Sales and Operations

2020 - 2022

QUALIFICATION

CAT

2021 | 2017

## Conferences

## IIM Shillong- INDAM 2024 Doctoral and Early Career Researchers' Colloquium | IIM Shillong 2024

• Paper Title: Evaluating the efficiency of national oil companies in the context of climate change performance index: A narrative from the Indian energy market

#### International Marketing Conference - 3 (iMarC-III) | IIM Shillong

2024

• Paper Title: Climate literacy? A qualitative analysis of relation with energy transition using bibliometric analysis

### 10th International Conference on Sustainability (SUSCON X) | IIM Shillong 2023

 Paper Title: Driving Change for Community: The Tale of the KMN Foundation's Social Entrepreneurial Journey towards Sustainability

# International Conference of Marketing on Consumer Experience in Digital Era | IIM Bodh Gaya 2023

• Paper Title: Influence of Scarcity claims on impulsive buying intention: The Role of FOMO and reversibility of decision

# International Conference on Recent Trends in Energy Storage and Hydrogen Energy | RGVP Bhopal 2023

• Paper Title: Microbial Fuel Cell: Clean Energy Production through Microbial Fuel Cell (MFC) using Wastewater: An Alternative Measure for Green Energy Production

SKILLS

**Subject Proficiency:** Marketing Management and Marketing Strategy, Retail Management, Sales and Distribution Management, Business Statistics, Energy Marketing and Policy

Research Skills: Regression Analysis, PLS SEM, Case Studies, Machine Learning/AI for research

Software:R, MATLAB, Smart PLS, NVivo, Aspen HYSYS, Open LCA, Tableau, SQL, VOSviewer

Tutorial: Statistics for Decision Making

ACADEMIC (Attendees: PGP-1 | Participants: 55 | Sessions: 2)

SERVICES