PGPEX 2024 PLACEMENT BROCHURE



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UNLOCK THE LEADER WITHIN

TABLE OF CONTENTS



MESSAGE FROM THE **DIRECTOR**

Dear Recruiter, Greetings from IIM Shillong!

We are delighted to invite you to be a part of the placement season for the 12th Post Graduate Programme for Executives (PGPEx) at IIM Shillong. This brochure offers a comprehensive overview of our unique program, highlighting its various dimensions and the structured placement process we follow. Established in 2007 by the Government of India, IIM Shillong has consistently strived to deliver toptier management education and groundbreaking research. While embracing global best practices, we remain deeply committed to Indian values. Having completed our 17th year, we continue to nurture forward-thinking leaders who are equipped with both the strategic mindset and emotional intelligence needed to navigate today's dynamic business environments, whether locally or globally. Launched in 2012, the PGPEx programme stands out as a specialized, full-time residential course designed for professionals with more than five years of industry experience across various sectors. One of the most distinctive elements of the PGPEx



The Post Graduate Programmeme for Executives gives a holistic view of the business in India and abroad, a unique course designed for the working executives.



programme is its strong international component. This year, our students are benefiting from an immersive learning experience at EADA Business School in Barcelona, Spain, which lasts around 45 days. With a curriculum and network that span continents, the PGPEx programme is truly global in outlook and designed to equip seasoned executives for the challenges of the international stage.

We warmly invite you to visit our picturesque campus and discover how our talented cohort can meet your organization's needs.

Prof. D P Goyal Director

MESSAGE FROM THE PROGRAMME CHAIR

Dear Recruiter, Greetings from IIM Shillong!

I am excited to present the dynamic 12th cohort of our Post Graduate Programme for Executives (PGPEx), a one-year intensive EMBA designed to foster global leadership and strategic thinking. This program has been crafted to equip professionals with the skills necessary to navigate both international and domestic business landscapes effectively. This year, the participants have had the opportunity to expand their horizons through an immersive program at EADA Business School in Barcelona, Spain, Through hands-on projects with Spanish companies, in-depth interactions with senior leaders, and coursework focusing on leadership in an evolving global environment, they have gained valuable experience and insights into international business operations. Our cohort is enriched by a wide range of professional and academic experiences, which adds depth to peer learning and collaboration. This diversity

MESSAGE FROM THE PLACEMENT CHAIR

Dear Recruiter, Greetings from IIM Shillong!

As global connections deepen and diverse perspectives converge, the demand for resilient and adaptive leaders is greater than ever. With technological advancements constantly reshaping industries, businesses require leaders who not only drive innovation but also uphold responsible, purpose-driven leadership. I am pleased to extend an invitation for your esteemed organization to collaborate with IIM Shillong as we prepare to shape the next generation of leaders. Our Executive Participants are eager to engage with recruiters who can provide opportunities that align with their ambitions and enable them to contribute effectively to your organization's growth and success. At IIM Shillong, we believe in nurturing leaders who go beyond profit-driven goals to address broader global challenges. We invite organizations that share our vision of responsible business practices-where companies play a key role in driving positive societal impact. By visiting our campus,



empowers them to develop innovative solutions and lead with confidence in an ever-changing global economy. As we embark on this new placement season, I am confident that this talented group of professionals is well-prepared to add immense value to any organization they join. I extend my best wishes to both the recruiters and the participants as they embark on this exciting journey together.

Prof. Sitanshu Sekhar Das Chairperson, PGPEx



you'll have the opportunity to experience first-hand the learning environment we've cultivated, one that fosters critical thinking, innovation, and leadership with a strong ethical foundation. We warmly welcome you and your team to connect with our talented graduates and explore how they can contribute meaningfully to your organization's future. We are excited about the potential to partner with you in building a more sustainable and impactful future together.

Thank you for considering this invitation. We look forward to the opportunity to collaborate with you.

Prof. Abhishek Vashishth Chair, Placements

BOARD OF GOVERNORS

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Prof. Rohit Joshi Professor, Member & Secretary Board of Governors, IIM Shillong

Shri Vivek Singh OSD, The Union Finance Minister, Ministry of Finance Alumnus, IIM Shillong

Openness to new Ideas

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CORE VALUES

and Experiences

Self Experimentation and Creative Pursuit



Adherence to fair, just and Ethical Practices



Intellectual Freedom







To become an internationally recognized management institute with a global outlook grounded in Indian values.



MISSION

To generate and disseminate knowledge in all aspects of management education for sustainable development and to develop innovative leaders with strong ethical values.

WHERE THE GREENS TOUGH CLOUDS

ocated at an average altitude of 1496 metres above the Main Sea Level, Shillong is nestled in the Khasi Hills, covered by the green cornucopia and the dreamy clouds. Shillong, a city full of life and a place to be, is the capital city of Meghalaya "the abode of clouds".

It is one of the leading education hubs in the North East with many schools and colleges specked in the picturesque settings. The city has beats and rhythms in everything: the church bells, the choirs, the rock bands and music flows in every nook and corner.

Surrounded by the hills, the city is in the vicinity of many beautiful tourist spots: Shillong Peak, the Elephant Falls, and the Ward's Lake. The rains and mist in the air add to the charm of the place. As many have rightly quoted, the places in and around Shillong reminded many of the rolling greens of the Scottish highlands - thus it is also known as "Scotland of the East". The human eyes' thirst for beauty can be quenched by the scenic surroundings of Shillong. The full glory of Nature can be seen in the forests, lakes, and water-falls, that are present in the region. For the adventure seeking souls there are challenging trekking routes in Smit Valley or the David Scott's trail. Just near to it is Cherrapunji which offers many more places to sooth one's eyes with Nature's beauty. In Shillong, the hills keep reckoning the heart with its charm and so it's best to keep your cameras and back packs ready!

And for the conventional tourists, Shillong offers no less! The Elephant Falls, Wards Lake, Shillong Peak, Capt. Williamson Sangma State Museum, Cathedral of Mary Help of Christian, Sweet Falls and Don Bosco Centre are a few notable tourist spots in and around the city. Be it the "Sacred Groves" of Mawphlang, the engineering marvels of the "Living Root Bridges" or the resplendent Nohkalikai Falls, every place is a cynosure for the eyes.

MILESTONES

Beginning of a journey called IIM Shillong: Collaboration with NSE

2008

IM Shillong made its presence felt in various summits like NASSCOM, AIMA and many more

2010

- » Azim Premil Foundation Outreach Events in NorthEast India in Collaboration with IIM Shillong
- » IIM Shillong is the only educational institution in the country to participate as an official invitee at the UN Earth Summit "Rio+20" at Rio de Janeiro in Brazil Started the CEDNER project
- » Started the course PGPex

2012

2009

Students presented papers in international conferences in Sydney and New York



» Wins Asia's best B-school award in CMO Asia Awards

» IM Shillong honoured at The Star News National B-School Awards ceremon

2011

- » IIM Shillong team wins GIRC East Zone Finals
- » IIM Shillong won the 18th Business School Affaire & Dwang Mehta Business School Award
- » Some notable faculty achievements
- 1. Business School with Best Academic Input (Syllabus in Information Technology
- 2. Best Teacher in Operations Management: Prof. Swapan Kumar Majumdar, MDP Chairman, Indian Institute of Management, Shillong
- 3. Best Teacher in Logistics: Prof. D. K. Agrawal. Dean (Academics) &Chairman - PGP, Indian Institute of Management, Shillong

» One of the top 10 institutes to be conferred the Wipro Earthian award

2013

- » Dr. Abdul Kalam lectured the students as a visiting faculty
- » Awarded the Dewang Mehta Awards for bestinnovation in placements
- » Eastern zone winners at GIRC and First runners upat TBLA at the national level



- » National winners of L'orealBrandstorm 2013-14
- » Eastern zone winners in TataCruciblel
- » Silver Winner 2014 by Indian Management Conclave MBA Universe Initiative
- 2014 2015 » National winners of L'orealBrandstorm 2013-14
 - » Eastern zone winners in TataCruciblel
 - » Silver Winner 2014 by Indian Management Conclave MBA Universe Initiative

- » Partnered with Nanyang Business School, Nanyang
- » 2 students from IIM Shillong received YES Aspire Scholarship 2016 by YES Bank
- » National Winners for Aviva: "The Next Big Idea". 2016
- » Second Runners-up of the Tata Steel "Steelathon" 2016
- » Global Winners of Yes Bank Transformation Series" 2016

2016

- » National Winner- InsidellM Most **Employable MBA Graduates MBA** Graduates Technological University (NTU), Singapore for its first Study Abroad Programme
- » National Winner-Dare 2 Compete Awards National Winners - ICICI Bank Beat The Curve 2018
- » Technological University Global Winners of Yes Bank "Transformation Series" 2017
- » Asia Pacific Runners-up In Amazon Ace 2018



2017

- » Partnered with IESEG School of Management, Paris for its Study Abroad Programme
- » 2 students from IIM Shillong received Yes Aspire Scholar-ship 2017 by Yes Bank
- » National Winners of Yes Bank "Transformation Series" 2017
- » Global Winners of Yes Bank "Transformation Series" 2017
- » Second Runners-up position in the Global Supply chain Competition 2017, GSCMI International Conference held at Purdue University, USA
- » National Winners of the Tata Steel "Steel a-thon" 2017
- » National Runners-up of Droom-India's Most Trusted Marketplace Business Plan Competition
- » National Runners-up of Shopclues CXO Challenge



- » IIM Shillong hosted its first ever intercollegiate annual cultural fest 'Nirvana 2019' from 22nd to 24th November
- » IIM Shillong ventured into new waters with gusto by hoisting the flag on the 72nd Republic Day of India at the New Campus at Umsawli, Shillong
- » IIM Shillong partnered with Frankfurt School of Finance and Management for the student abroad program and collaborated research programs
- » National Winner of Scholarship **Blockchain Council**
- » National Winners IBS BLOC Challenge
- » National Finalists PCBL Challenge
- » National Winners GSK Pharma
- » National Winners Get Set Go
- » National Winners Monocept Article Writing Competition
- » National Finalists-Reliance T.U.P



- » Campus Winner-Google Case Challenge 2020
- » National Winner Motilal Oswal "FLINT - Ignite the spark

2020

- » National Finalists-Bond with Pidilit Regional Finalists, London -HULT Prize Challenge 2020
- » National Winner Motilal Oswal -"FLINT-Ignite the spark
- » Regional Finalists Mi Summit 2.0



» IIM Shillong ranked 13th in the prestigious India Ranking 2021 & have scored 3 notches higher than the BT India Ranking 2020.Dr. D P Goyal Director IIM Shillong expressed his gratitude to all stakeholders in achieving such a milestone.

2021

- » 7 Notches higher from 2020 Institute has jumped up seven steps further and has reached 23rdposition in the National Institutional Ranking Framework (NIRF)-2021 in the Management category, declared by ministry of Education, Government of India, on 9th September, 2021
- » Global Finalists Global Investment banking valuation Olympiad
- » National winners- CFA Society India Ethics Challenge
- » National Winners Google Case Challenge
- » National winners-Credit research challenge 2021
- » 2 Teams in Global Finalists among top 10 Teams in the Global Invest-ment Banking Valuation Olympiad 2021
- » Runners Up in Tata Steel-a-thon 2021
- » 2nd Runners Up in PwC Challenge 3.0 National Winners in Credit Research Challenge 2021
- » IIM Shillong signed an MoU with IESEG School of Management, France, and Insper Learning
- » IIM Shillong joins the CFA Institute University Affiliation Programme
- » IIM Shillong entered into an MoU with the ASPIRE (Assam State Public Finance Institutional Reforms) Government of Assam

- » For the flagship Two-Year Full Time Post Graduate Programme (PGP), the total no. of seats has increased from 142 for the 2014-16 batch to 283 for the 2022-24 batch.
- » For executive education, IIM
 Shillong conducts multiple
 Management Development
 Programmes each year. In addition
 to this, Faculty Development
 Programmes are also conducted.
- » IIM Shillong has launched multiple short and long-term Certificate Courses. The Long-Term programs are Post Graduate Certification in Human Resource Management, Post Graduate Certification in Advanced General Management, and Business Management Programme for Defence Officers

2022

- » Empowering Future Leaders: Northeast India Boot Camp Concludes with Inspiring Valedictory Session
- » Igniting Entrepreneurial Spirit: Bootcamp for Aspiring Young Entrepreneurs of Northeast India
- » IIM Shillong Hosts Management Development Programme for British High Commission Executives
- » 26 International Partnership MoUs Signed with Global Business Schools
- » Government of Meghalaya and IIM Shillong Forge Strategic Partnership for Socio-Economic Development
- » Bridging Communities: NE-CCIE's School Connect Colloquium at IIM Shillong
- » Continuing the Legacy: MoU Signed to Sustain Dr. APJ Abdul Kalam Centre for Policy Research and Analysis
- » Redefining Success: Insights from Khlurthma 12.0 IIM Shillong's Annual Management Fest
- » IIM Shillong Hosts Its 3rd International Marketing Conference (iMarC III)
- » ProdUX 2024: Igniting Innovation and Shaping the Future of Product Management



» IIM Shillong signed a Memorandum of Understanding (MoU) with the Government of Nagaland.

- » IIM Shillong 16th Inaugural Day: Forest Man of India Jadav Payeng highlights the importance of planting trees
- » Indian Institute of Management (IIM) Shillong's Centre for Development of North Eastern Region (CeDNER) organised a meeting with the representatives of the federation of traditional village leaders of Khasi and Jantia Hills, Meghalaya. The meeting aims to foster the development of the North Eastern region
- » IIM Shillong inaugurated a 15-day Artist Residency programme
- » IIM Shillong and HDFC Bank Join Hands for Successful Fourth Annual Blood Donation Drive
- » A 2-day Symposium on Community Based Tourism in Northeast India

» The Indian Institute of Management Shillong proudly organised TEDxIIMShillong on September 30, 2023, under the enthralling theme of "Solitude to Solidarity

2023

- » 3-day MDP on "Utkarsh-Capability Building Programme" for Channel Partners of Bharat Petroleum Corporation Limited
- » 5-Day MDP on "Creative Problem Solving with Design Thinking" at IIM Shillong Campus for ONGC Executives
- » IIM Shillong Hosts 2-Day MDP on General Management Programme with Emphasis on Finance for DCB Bank Managers
- » IIM Shillong Collaborates with Nagaland Government for NEP 2020 Implementation and College Principals Workshop
- » IIM Shillong Director and Dr. Kalam Centre Coordinator Collaborate with Hornbill Festival Homestay Promoters in Nagaland

ABOUT INSTITUTE AND COURSE

INSTITUTE

IIM Shillong has been set up with a vision of providing quality management education and research in the North Eastern region of India. The decision of coming up with an Indian Institute of Management in the North East was unanimously taken by the Union Minister of Human Resource Development along with the Chief Ministers of the North Eastern States in the Review Meeting held at Shillong during June 2004. Shillong was drafted as the permanent location for the institute after consultation between the Ministry of Development of North Eastern Region (DONE) and the Chief Ministers of States of the region.

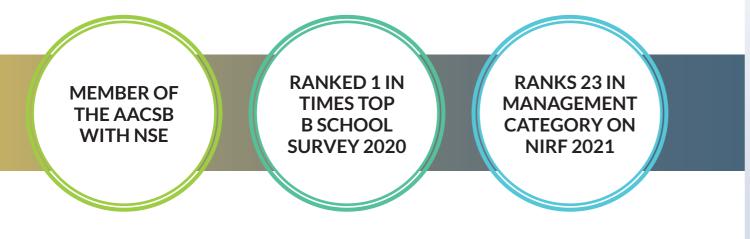
Located in the green contours of North Eastern part of the country, IIM Shillong which commenced operations in 2008. remains committed to its goal of excellence in management education and research so as to evolve into a nationally and internationally recognized educational institution.



Besides high quality standards and academic rigor, which are considered as the hallmark of an IIM, in IIM Shillong there is are emphasis on the ever growing significance of sustainable development and business practices. The Institute strives to impart to its the students ethical values, compassionate behavior, and concern for society.

To ensure a holistic management education and to help the graduates grow into innovative leaders of the future, the Institute provides opportunities outside the classrooms, be it industrial interactions, sports competitions, cultural activities or entrepreneurial pursuits. The quality of instruction, rigorous course curriculum and exposures that the students get at IIM Shillong when coupled with their Summer Internship experience makes them adequately prepared and confident to face the challenges of the corporate world.

KEY HIGHLIGHTS ABOUT INSTITUTE



COURSE

The program endows a transformational journey that opens up new avenues for your future career. Expanding one's 'points de vue' and fostering meaningful connections while studying alongside growth-oriented peers, one builds the competencies that differentiates them to lead business operations across the transnational landscape. During the twelve-month, program students develop critical problemsolving skills with functional management knowledge that brings a contemporary solution to today's challenges.

They engage with the collaborative community at IIM Shillong to build curiosity that makes one aware of the ethical and sustainability challenges in business and society and the disruptions catalysed by the emerging technologies.

As we see strong trends reshaping the working space and the need for critical skills and organizational capabilities with demand for networked learning, the program curriculum has undergone changes to remain contextually relevant and develop in its participants such competencies which are essential for thriving in today's networked and increasingly collaborative organizations. Since its inception, the PGPEx program has focused on managing business in the emerging markets.

The program for the tenth batch is more global in its curriculum while recognizing the need to contextualize and cater to the needs of transnational communities. The international module of the program ensures that each participant gets insights into the economic, social and cultural aspects of emerging countries. Each participant gets first-hand exposure to the country during the visit and understands the contemporary situation and society's evolution. The workshop series and innovation camp are the hallmarks of this program that provides an opportunity to think outside the box and translate your innovations, creativities and insights into something relevant.

THE PROGRAMME MISSION

- » Exposure in transnational work environment
- » Functional competencies
- » Innovative and Integrative approach to problem solving
- » Attitude to managing organisation through data
- » Ability to appreciate nuances of responsible management
- » Skills and attitudes to lead and impact



THE PROGRAMME HIGHLIGHTS

- » Global curriculum with emerging insights.
- » International in-company training/ live projects.
- » Focus on in-demand Skill
- » Demonstrate critical thinking ability
- » Spirit of Intrapreneurship
- » Peer Learning and Networking opportunities
- » Career Management Services

COURSE CURRICULUM

INTRODUCTION TO MANAGEMENT TOOLS:

Basics of Accounting, Business Mathematics, Economics, R and Python



- 1. Financial Reporting and Cost Management
- 2. Statistics for Decision Making
- 3. Marketing Management in a Globalised Economy
- 4. Economic Analysis for Managers: Firms and Market
- 5. Managing Human Capital in a Globalised World
- 6. Business, Government and International Economy
- 7. Managing Value Chain
- 8. Corporate Finance and Financial Markets
- 9. Leadership and Change Management
- 10. Drivers and Strategies for Competitive Advantage
- 11. Operations Research
- 12. Digital Strategies for Business
- 13. Marketing Intelligence and Strategy
- 14. Language Lab Spanish Al Certification



- 1. Doing Business in Emerging Markets
- 2. Management of Technology and Innovation
- 3. Business Negotiation and Deal Completion
- 4. Assessment and Management of Risk
- 5. Capstone Strategy
- 6. Competitive Strategy

Organizational Behaviour and Human Resources

- » Crisis Leadership
- » Human Resource Analytics
- » Consulting for Organizational Diagnosis
- and Pathologies » Designing High Performance
- Organizations » Industrial Relations and Labour Laws
- » Coaching and Mentoring
- » Performance Management System
- » Talent Management



Finance and Control

- » Behavioural Finance and Value Investing
- » Mergers, Acquisitions, and Corporate Restructurings
- » Algorithmic Trading
- » Wealth Management and Fintech

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ELECTIVES COURSES

Strategic Management

- » Infrastructure and the Private Sector
- » Management Learning from Upanishads and Indian Mythology
- » Strategy Execution, Quality & Technology
- » Navigating Entrepreneurship
- » Chanakya Arthashastra: Philosophy for

Ø

» Industry 4.0 and Business Application

» Innovation through Design Thinking

» Service Operations Management

Operations And

Quantitative Techniques

» Organization Strategy

Information Systems

and Analytics

- » Business Intelligence and Analytics
- » Predictive Analytics for Business
- Forecasting » Digital Strategies for Business
- Transformation
- » Emerging Technology Platforms and Services



Marketing

- » Business Intelligence and Analytics
- » Predictive Analytics for Business Forecasting
- » Digital Strategies for Business Transformation
- » Emerging Technology Platforms and Services



General Management and Sustainability

- » Wisdom Leadership: East-West Perspectives
- » Industrial Organization
- » General Commercial Knowledge
- » Management & Liberal Arts





COURSE AT EADA BUSINESS SCHOOL

- 1. Strategies for International challenges in a VUCA world
- 2. New Business Models in mobility and e-mobility
- 3. Innovation and Design Thinking
- 4. Key issues in Sustainability and the Circular Economy
- 5. Skills for Transformative Leadership
- 6. Leadership Workshop



- 1. Entrepreneurship and Management Consultancy Practices by industry experts.
- 2. Identifying New Business Models/Plans Dissertation work for the PGPEx is scheduled after the completion of the entire course work. This is especially designed with the aim to help students put into effect the knowledge that they have gained through the program and to generate relevant professional literature. The dissertation work typically involves about 180 to 200 hours of high quality work.

Apart from these, all students must do a live project/ case and prepare a consultancy report. Moroever five Workshops will be designed to prepare the students for the changing business needs.





RESOURCES

CAMPUS

The serene ambience of IIM Shillong surrounded by pine trees, lush green lawn and the kaleidoscopic mountains in the backdrop creates an aura of stunned silence amidst nature. Within the heart of Shillong city, the IIMS campus showcases a tranquil environment where the students can concentrate on their regular activities.

The sprawling 120 acre Umsawli campus is the centre of a rich history transformed with state-of-the art facilities, all in the lap of nature. Our 'campus in the clouds' is the perfect interface for peace and pace. It is the ideal setting where industry, academics, policy, the world of business and personal transformation meet. We are what we repeatedly do. Excellence, therefore, is not an act but a habit.

- Aristole



CAMPUS

All the class rooms are aesthetically designed with high tech infrastructure and are fully equipped with modern facilities to help participants in their learning process. Each class room has a smart board with Internet connectivity.

This relieves the participants from jotting down class notes, and instead concentrate on the discussion. The class jotting on the board can be mailed to the email accounts of the participants after the class. The classes are also provided with high speed wireless internet connectivity, so that necessary literature from different databases can be downloaded to enhance classroom discussion.

Most of the class rooms are provided with wireless microphone facilities. These classrooms are also equipped with videoconferencing facilities.



STUDY ROOMS

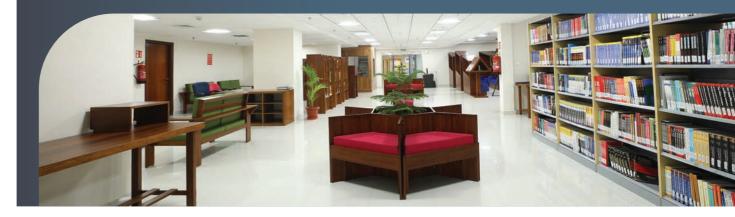
Dedicated study rooms are provided in every hostel and also as standalone rooms in between which provide a unique place for the student to come together for exchange of ideas and knowledge. They are provided with printing, scanning and computing facilities at all times.



KNOWLEDGE CENTER

The Knowledge Centre (Library) of IIM Shillong, which is one of the most modern and tech savvy libraries in the country, has started functioning right from the time of inception of the institute. Our goal is to make the library one of the most vibrant and productive branches of the Institute so that it may keep pace with the global, dynamic and technology enabled information age, and meet the expectations of its end users.

With the above aim in view, within a short span of time, we have acquired an excellent collection of management related books, journals and non-book materials, which we consider as our greatest asset. The library maintains





HOSTELS

IIM Shillong offers fully residential facilities to all the participants. The hostels offer the candidates a home away from home and are equipped with all the requirements including laundry, mess services, library and high speed LAN connectivity.

separate collection of reference books, textbooks, general books, working papers and other documents, whereas the non-book collection consists of video cassettes, Compact Discs, etc. Faculty members are requested to make regular requisition of latest books to add value to the Knowledge Centre and equip the library with the latest collection of books. The library also has the latest collection of periodicals, magazines and newspapers. We have also begun the process of updating the Centre with rich collection of both Indian and Foreign Journals for which the process is underway.

E-RESOURCES

Equipped with the latest E-Resources (E-Books, E-Journals, and Data-base) such as CMIE-Prowess, ISI-Emerging Markets, ProQuest, and EBSCO - Business Source Complete. We have also installed Bloomberg Terminal to help students access information. We also have access to HBR cases which are widely used by all students and faculty members. The Library also has some special collections of

- i) EXIM Bank,
- ii) World Bank, and
- iii) Harvard Business Review.

The Knowledge Centre also joined the IIM Consortia Cross Sharing of E-Journals with three Publishers:

- (i) Taylor and Francis,
- (ii) Wiley-Blackwell and
- (iii) Springe

RECREATIONAL RESOURCES

IIM Shillong conducts various recreational events to keep the students adept with a sustainable, healthy, and stress-free lifestyle. Our Campus provides various resources for such purposes so that the students participate and reap the benefits of such events.





AUDITORIUM

The institutes provides for an auditorium within the campus, surrounded by lush greenery which serves for many academic as well as extra-curricular activities of the candidates.

ARRANGED TIE UP WITH AIMS

(Association of Indian Management Schools)

- » American Library, Kolkata
- » ASSOCHAM (Association of Chamber of Commerce)
- » British Council Library, Kolkata
- » Exim Banks
- » All IIMs across the country
- » HBSP (Harvard Business School Publishing)
- » IGCC (Indo-German Chamber of Commerce)
- » AACSB International Association to Advanced Collegiate Schools of Business)
- » National Institute of Rural Development (NIRD)

STUDENT Committees

PLACEMENT COMMITTEE

At IIM Shillong, our Placement Committee plays a pivotal role in aligning the dynamic demands of the corporate world with the aspirations of our esteemed candidates. We are committed to ensuring that our students not only excel academically but also possess the essential qualities and competencies that match industry expectations. Specifically tailored for the experienced executives of the PGPEx Programme, our Committee diligently identifies core competencies, nurtures personal growth, and moulds students into ideal candidates for the highly sought-after roles they aspire to secure upon graduation.

The Committee goes above and beyond, actively engaging with firms, industries, and C-suite professionals to forge partnerships during the placement drive season. We leave no stone unturned in preparing our students comprehensively for the rigors of the placement process. This involves close collaboration with the HR departments and Training and Placement Officers (TPOs) of various organizations, facilitating strategic discussions and meetings. At IIM Shillong, our vision is to create a seamless synergy between industry needs and student aspirations, ensuring that the right individual is placed at the right job. We are dedicated to fostering an environment where both the industry and students mutually benefit, with our graduates stepping into roles that drive organizational growth and success.





HOSTEL COMMITTEE

The Hostel Management consists of wardens and hostel manager, who are assisted by a student body i.e. Hostel Committee. The primary purpose of the committee is to facilitate communication between residents and hostel management and enhance the living experience for all the residents. The committee aims to represent the diverse interests and concerns of hostel residents. Members often come from different backgrounds and cultures, ensuring that a wide range of perspectives are considered when making decisions fostering a safe & harmonious living environment.



CULTURAL COMMITTEE

The Cultural Committee of IIM Shillong PGPEx aims to foster a sense of belonging among all the residents of the campus by celebrating the deeprooted ethos of Indian society. We ensure that every festival we celebrate, whether it is one of the most popular or originates from the smallest community in our country, aligns with our vision to honour cultural diversity and instil the aspect of sustainability in our lives. We are committed to continuing our mission of spreading joy and peace through various cultural initiatives, reaching every corner of our campus community.

SPORTS COMMITTEE

The PGPEx Sports Committee at IIM Shillong firmly believes in the profound synergy that exists between sports and MBA studies. We recognize that the amalgamation of these two seemingly disparate domains holds immense potential for holistic development. Pursuing excellence in sports cultivates essential qualities such as discipline, perseverance, and teamwork-attributes invaluable to an MBA graduate's journey. The strategic thinking, decision making, and leadership skills honed on the sports field seamlessly translate into the business world. Furthermore, team building, a cornerstone of both sports and business, instils the ability to collaborate effectively, fostering diverse perspectives and driving innovation. By actively encouraging our students to engage in sports alongside their academic pursuits, we not only nurture well-rounded individuals but also empower them with a unique set of skills that will undoubtedly shape their success in the dynamic landscape of business and life beyond.



INTERNATIONAL RELATIONS

The International Relations Committee plays a crucial role in enhancing the Institute's global standing by facilitating communication between students and the External Relations Office. It oversees various aspects of internationalization, such as academic programmes, cultural exchanges, global partnerships, events, and exchange programmes, ensuring that student input shapes these initiatives. The committee actively organizes and supervises global exchange programmes, contributing to the Institute's global education mission. Through events and workshops, IRC promotes international awareness and cross-cultural understanding among students, further bolstering the Institute's global reputation.

PUBLIC RELATIONS COMMITTEE

The Public Relations Committee of IIM Shillong acts as the interface between the institute and external entities such as corporates, media, and other business schools. It aims at creating, fostering, and managing professional relations with each of these entities. The committee organizes events such as iLeads, Contextual Leadership Talk, Industry Connects, etc, which enhances the visibility of the institute and gives the opportunity to the students to interact with Industry Leaders. The related press feed is constantly shared on social media handles.





Placement Brochure 2024



ALUMNI COMMITTEE

Alumni play a pivotal role as the most steadfast supporters of our institution. Enter the realm of the Alumni Relations Committee, a driving force dedicated to fortifying the bonds among our alumni, students, faculty, and the broader IIM Shillong family. Our committee is committed to harnessing and amplifying the wealth of industry exposure and wisdom within our alumni network, a valuable resource in shaping the future of our institution.

In the capacity of programme representatives, the PGPEx Alumni Committee serves as the primary conduit between the global alumni community of IIM Shillong's PGPEx programme and the institute itself. We create a welcoming platform for the exchange of data, insights, knowledge, and experiences among alumni and current participants. Through a variety of engaging events, we facilitate peer learning, ensuring that the rich tapestry of experiences and expertise continues to enrich the educational journey for all involved.



STUDENT COUNCIL

The Student Council is the face and soul of the cohort. The representatives try to create an invaluable and enriching MBA experience for all the students through continuous academic, professional, and social initiatives. Be it Interactive events, team-building activities, or virtual jam rooms, the council ensures that fun and learning never stop.

Additionally, it acts as a pivot for smooth co-ordination between all other student committees. The council ensures that each participant inculcates a sense of belongingness and is given an equal opportunity to bask in the community first spirit, which is the exemplary "IIM Shillong way" of achieving goals.

INTERNATIONAL IMMERSION



As part of the PGPEx Programme in Indian Institute of Management Shillong, students will get an opportunity to engage in the foreign immersion programme, which promotes cultural awareness and helps students grasp the region's economic, commercial, and geopolitical environment.

The MBA programme combines classroom study of fundamental and advanced management concepts with real-world experience, including an international consulting project wherein students engage with companies on real-world issues and solutions. This experience will aid students in comprehending global business processes and practises while comparing and contrasting the same with those in India.



This year the batch visited EADA Business School in Barcelona, Spain. EADA Business School is accredited by EQUIS and AMBA, and is ranked among the top 30 Business Schools in Europe. The course curriculum is in conformation with the program competency goals with the region's flavour.

The faculty lectures at a global institute and interaction with industry professionals during Live Projects would widen the personal and intellectual horizons of students to better prepare them for leadership at a global level.

Placement Brochure 2024 **25**

PAST RECRUITERS



PRIOR WORK EXPERIENCE







Aakash Srivastava

Domain: IT/ITES

Organisations: Learningmate, Inquizity

Functional Expertise: Fullstack Product Development, Software Optimization, Release Management, Research And Development, Agile Scrum Project Management. Quality Assurance and Testing, and Technical Co-Product Owner



Domain: Manufacturing

Aarta Prasad

Organisations: Jindal Steel and Power Limited, Tata Consultancy Services Functional Expertise: Operations Management (Maintenance, Inventory & Supply Chain Management, Budgeting & Cost Control), Data Analysis (Data Cleaning, Statistical Analysis, Data Visualization, Predictive Modeling), Project Management (Planning, Stakeholder Communication, Change Management), IT (Programming, Database management)



Aditya Rajesh

Domain: Design/R & D

Organisations: Alstom Transport India Limited Functional Expertise: Product Development, Project Management, Strategy And Planning, Finnance Management



Akshat Kher

Domain: BFSI/Retail

Organisations: Internet Merchandise Pvt Ltd, Aditya Birla Health Insurance Co Ltd

Functional Expertise: Strategy and Planning, Sales and Marketing, Business Development, Stakeholder Management, People Management, Key Account Management, Customer Relationship Management, Team Management, Pre and Post Sales Services, Change Management, Business Negotiations



Akshay Saxena

Domain: IT/ITES Stakeholder Management,



Domain: IT/ITES Organisations: Infosys, IBM Functional Expertise: Devops, Product Development, Aws Cloud, Migration, Release Management



Anisha Das

Domain: IT/ITES **Organisations:** Accenture Functional Expertise: Fullstack Software Development, Agile Scrum Project Management, Release Management, Performance Engineering, Technical Co-Product Owner



Ankit KC

Domain: Sustainable Energy & Construction

Experience: 5 to 7 years

- **Organisations:** Deloitte Touche Tohmatsu India Llp, Bridgei2l Analytics Solutions, Tata Consultancy Services
- Functional Expertise: Data Management And Analytics, Technical Programme Management, Process Automation And Optimization,

Anirban Hazarika

- Organisations: Ib Vogt Solar India Pvt Ltd., Sterling & Wilson Solar Ltd.
- Functional Expertise: Civil Engineering, Sustainable Design & Planning, Stake Holder Management, Construction & Project Management, Regulatory Compliance, Problem Solving & Innovation, Risk Management & Solutionising, Land Assessor, Negotiation, Client Communication and Relationship Management, Change Management, Tender bidding, Value Engineering



Ankul Kumar Sharma

Domain: Construction

Organisations: Fenice Energy (Formerly Sunedison), Hector Beverages, Aastha Contracts

Functional Expertise: Project Management, Operations Management, Planning, Customer Relationship Management, Programme Management, Increasing Product Availability, Sales Coverage Expansion, Supply Chain And Marketing, Real Estate Analysis, Civil Engineering, Supervision



Awanish Srivastava

Domain: IT/ITES

Organisations: Beumer Group, Cognizant, Rama Group Functional Expertise: IT Operations, IT Infrastructure, Team Leading, Incident Management, IT Service Management, Service Improvement, Customer Communication, Change Management, Application Support, SLA Adherence, Issue Resolution Or Escalation.



Dipanjan Das

Domain: Mining

Organisations: Coal India Limited, Vedanta

Functional Expertise: Project Management, Operations Management, Manpower Management, Digital Transformation, Vendor Management and Product Management.



Gopika Rajiv

Domain: IT/ITES

Organisations: Atos Syntel Pvt Ltd., Lti Mindtree Functional Expertise: Technical Role : Senior Developer In Data Warehousing, Team Leading, Client Communication, Project Analysis



Gourav Giri

Domain: Energy & Utilities Organisations: Green Venture Limited (Nepal), ANZ Infra-Solution Pvt. Limited.

Functional Expertise: Plant Operation & Maintenance, Power Generation, Project Management, Data Management And Reporting, Technical Support, Training and Development, Safety Management, Client Management, SCADA Operation



Harsh Bhardwaj

Domain: Consulting Property (IP), Startups



Domain: Consulting Organisations: Techsci Research Functional Expertise: Content Management, Marketing, Business Editing, Proposal Writer, Market Research Report Writing, Project Management, Management Consulting, Data Management & Analytics, Market Segmentation, Brand Strategy, Stakeholder Management, GTM planning & Implementation, Process Management

Lalit Kumar

Domain: Consulting Pvt Ltd, Honda Cars India Limited



Experience: 5 to 7 years

Organisations: Spiraldevapps (A1 Office), Goodspace (E-Social), Concur Ip (A Questel Company), Khurana & Khurana I liprd

Functional Expertise: Consulting, Product Management, Project Management, Strategy, Data Analytics, Marketing, Intellectual

Himanshu Saxena

Organisations: Mbc Corporate Advisors Private Limited, Loconav India

Functional Expertise: B2B Sales : Saas Product Sales, Consultative Selling, Business Development, Sales Management, Technical Sales, Project Management, Key Account Management



Naina Gupta

Domain: Healthcare

Organisations: Stryker

Functional Expertise: Post Market Surveillance, Strategic Complaint Resolution & CAPA Implementation, Root cause analysis, Medical Devices, Six Sigma, Quality Assurance, Data driven decision making and reporting, Trends identification and evaluation, Medical Device Regulatory Affairs, Risk Management, Customer Relationship Management, Cross cultural Team Management



Pinak Pani Datta

Domain: Media & Communication

Organisations: Ministry of Information and Broadcasting, Madison World, devdiscourse.com

Functional Expertise: Media Strategy, Planning & Buying, Campaign Planning, Monitoring & Execution, Key Account Management, Communications Research, Market Segmentation, Brand Strategy, Policy Research & Feedback, Media Audit, Content Strategy



Priyabrata Nath

Domain: Healthcare

Organisations: Abbott India Ltd, Fresenius Kabi India Pvt Ltd Functional Expertise: Sales, Marketing, Market Development, Competitor Benchmarking



Raunak Rander

Domain: Trading & Manufacturing Organisations: Randersteel Supplier Functional Expertise: Sales, Marketing, Supply Chain Management, Planning



Rupjyoti Kalita

Domain: Telecom



Saurav Kumar

Domain: IT/ITES Stakeholder Management



Shubham Rathi

Domain: IT/ITES



Kumar Sourabh

Domain: Energy Stakeholder Management.

Experience: 5 to 7 years

- Organisations: Power Grid Corporation Of India Limited
- Functional Expertise: Operations Management, Planning, Feasibility Ananlysis, Optical Fiber Communication, Telecom Infrastructure, Agile Project Management Contingency Planning, Stakeholder management Budget management Network optimization.

Organisations: HCL Tech, Solutionbuggy Functional Expertise: Project Management, Operations Management,

- **Organisations:** Tata Consultancy Services
- Functional Expertise: Data Analytics And Business Intelligence, Machine Learning, Software Development And Engineering, Software Quality, Agile, Product Management, Product Delivery, Project Release, Project Management

Organisations: Maharashtra Natural Gas Limited, Adani Total Gas Limited Functional Expertise: Projects Management, Operations Management, SAP MDG and MM Module. Supply Chain Management and



Sudhanshu Kumar

Domain: FMCD, Wires & Cables

Organisations: KEI Industries Ltd., Bajaj Electricals Ltd.

Functional Expertise: GTM Planning & Implementation, Sales, BTL Marketing, Target setting and Team Development, Negotiation and Closing Deals, Stakeholder management, Lead generation and Prospecting, Sales analytics and reporting, Event Planning and Management, New Product launching, Adaptability and Continuous learning, Goal Setting, Performance Monitoring

Suprabha Kumari

Domain: IT/BFSI

Organisations: Infosys Limited, Tata Consultancy Services

Functional Expertise: Software Development, Maintenance And Support, Full Stack Software Development Using Agile And Kanban Methodologies; Lifecycle Management, Software Testing And Quality Assurance. Business & Predictive Analytics, Stakeholder Management, Business Strategy & Consulting, Product Development, Negotiation & Change Management.

Tushar Pandey

Domain: Manufacturing

Organisations: Bharat Aluminium Company Ltd. (Vedanta)

Functional Expertise: Project Management, Cost & Wealth Management, Stakeholder Management, Audit & Statutory compliances, Business Development, Contract & Vendor Management, Operations, Supply Chain & Inventory Management, Product Development, Planning & MIS, Risk Management & Mitigation.



Ashok Battula

Domain: Construction Engineering



Domain: Logistics & Supply Chain Organisations: Chevron Shipping Usa Management

Domain: IT/ITES





Chavakula Subhash

Strategy development.

Experience: 7 to 9 years

- **Organisations:** Gulf Contracting Company Qatar
- Functional Expertise: Quantity Surveying, Vendor / Subcontractor
- Management, Procurement, Client And Vendor Negotiations, Value

Ashvinder Singh Nanda

- Functional Expertise: Operations Management, Supply Chain Management, Leadership and Team Management, Digital Transformation, Product
- Management, Project Management, Vendor Management and Safety

Bhavna Bhardwaj

Organisations: Ultimate Kronos Group, Infosys

Functional Expertise: Learning & Development, Reward & Recognition, Performance Management, Training Need Identification & Analysis, Stakeholder Management, Employee Engagement, Instructional Designing & Design Thinking. Facilitation, Gap Analysis, Process Improvement, Vendor Management, and Initiative Strategizing & Implementation.

Domain: Manufacturing

- **Organisations:** Aurobindo Pharma Limited
- Functional Expertise: Supply chain management, Operations
- Management, Inventory Management, Agile Project Management, Stakeholder management, Change Management, Process Optimization, Resource Management, Product Management, Portfolio management, Business Intelligence, Demand Forecasting, Data driven decision making, Business



Domain: IT/ITES

Nidhi

Organisations: Capgemini Technology Services Ltd, Ecom Street Infoservices Pvt. Ltd., Shuttl (Super Highway Pvt Ltd), Mct India Infotech Pvt Ltd, Intec Infonet Pvt. Ltd., Ericsson India Global Services Pvt Ltd

Functional Expertise: Project Management, Project Development, Sales & Marketing (It), Tender Management, Azure Devops, Generative Ai



Prasad Sanjay Domewale

Domain: Automotive & Chemicals

Organisations: Bajaj Auto Ltd., Mahindra & Mahindra Ltd., Teamlease Services Ltd.

Functional Expertise: Operations Management, Project Management, Sustainability, Supply Chain Management, Sales & Marketing, Customer **Relationship Management**



Rashmi Singh

Domain: Pharma / Healthcare

Organisations: IQVIA, Parexel International, Cluster Innovation Centre In Biotechnology, University Institute of Engineering and Technology

Functional Expertise: Agile Project Management , Client Relationship Management, Stakeholder Management, Operations Management, Data-Driven Decision Making, Risk Management, Process Automation and Optimization, Market Research, Power BI.



Seema Garg

Domain: Operations and Programme Management Organisations: Masters' Union, Great Learning, Bodhi School, Mentor Together, Teach For India

Functional Expertise: Project Management, Operations Management, Strategic Planning, Strategic Management, Process Improvement, Product Development, Data Analystics, Service Quality Compliance, Vendor Management, Stakeholder Management, Customer Relationship Management



Shailesh Singh

Domain: Healthcare Organisations: Perkinelmer India Pvt Ltd

Shailly Mishra Domain: IT/ITES

Siddhi Gupta

Domain: Automotive

Cross-cultural team management.

Sreeragh lyer

Domain: FMCG Iware Solutions



Experience: 7 to 9 years

- Functional Expertise: Client Management, Escalation Management, Customer Handling, Product Development, Customer relationship management, Vendor management, Stakeholder management, Service
- quality compliance, Change management and Service operation management

- Organisations: Adverto, Nalanda, Adverto, HUL, Osts
- Functional Expertise: Digital Marketing and Sales, Software Development Lifecycle, Cloud Computing, Machine Learning, Waterfall and Agile Methodologies, Credit and Risk Management, Budgeting & Forecasting, Business and Data Analysis, Project Management and Operation Management, Data Modelling and Financial Analysis, Product Management, Cost-Benefit Analysis, Brand Management, Artificial Intelligence, ERP Systems, Strategy Consulting and Planning, Stakeholder Management, Business
- Intelligence, Digital Transformation Negotiation, Market Research.

- **Organisations:** Hcl Tech, India, Fca (Contracted Through Hcl America), Honeywell (Contracted Through Acro Services), Zf Axle, Rajat Electronics
- Functional Expertise: New Product Launch (US and India market), Project management, Operations Management, Data analysis, Risk Management, Stakeholder Management, Digital Strategy, Process optimization, Product Development, Vendor Management, Customer Relationship Management,

Organisations: Hindustan Unilever Limited, Kodak India Private Limited,

Functional Expertise: Brand Management & Market Development, Project Management & Customer Relationship Management, Stakeholder Management, End To End Artwork Management, Design To Value, Technical Application & Print Business Consulting

Experience: 9 to 11 years



Ankita Sinha

Domain: BFSI

Organisations: Bank of Baroda, EM2 Educational Consultancy Ranchi Functional Expertise: Sales, Marketing & Product Management, Leadership & Stakeholder Management, Finance & Operations Management, Credit Analysis & Risk Management.



Joslin George

Domain: Pharma, publishing house, Automobile

Organisations: Indegene Pvt Ltd, Ansrsource Pvt Ltd, Tata Motors Ltd (TML) Functional Expertise: Sales And Marketing, Content creation and copyediting, Medical, Regulatory And Compliance Verification, team management, stakeholder management, supply chain management, Veeva, SAP, CRM



Kshitij Vijay

Domain: BFSI

Organisations: Axis Bank Ltd, SBFC Ltd, Tata Capital Financial Services Ltd, Bajaj Housing Finance Ltd, HDFC Bank Ltd, ACME Tele Power Ltd.

Functional Expertise: Credit and Risk Management, Credit Policy Formulation, Lending Process Automation, Stakeholder Management, Vendor Management, Customer Relationship Management, Cross Functional Team Management.

Domain: FMCG



Mohit Gusain

Organisations: Amway Global Services Pvt. Ltd., Nestle India Ltd., Mother Dairy Fruits And Vegetables Pvt. Ltd., Eko Pro Engineers Pvt. Ltd., Ficci Research And Analysis Center

Functional Expertise: Product Development, Stakeholder management, Project Management, Data-Driven Decision-Making And Analysis (Data Analytics), Vendor Management, Cross Cultural Team Management, (US, India & Emerging Markets), SAP, Advanced Excel Skills, Procurement and Inventory Management, Planning & Forecasting, Audits & Regulatory Compliance, Negotiation, Effective Communication and Presentation, **Operation Management**



Nabarun Adhikari

Domain: Manufacturing Organisations: Vedanta Ltd.

Crushers Etc



Nilakshi Borah

Domain: Telecom and management



Rajat Chhabra

Domain: BFSI Organisations: Canara Bank

Domain: Automotive National Aerospace Lab

Functional Expertise: Product Development, Project Management, Operations Management, Data analysis and Machine learning, Research and development, Customer Relationship management, Product Management, Business Analytics, Change management, Digital transformation, Cross Cultural team management, Planning, Forecasting and Supply change management.

Experience: 9 to 11 years

Functional Expertise: Operations Management - Supply Chain, Planning - Contractor Management - SOWS, KPIS & SLAS, Planning - SAP Hana - MM & PM Module, Operations - AO Framework Such As RCA, CA, PM/CBM, Planning - Inventory Management & Optimization, Operations - Mechanical Maintenance In Equipment Like Belt Conveyor, Ball Mills, Bucket Elevators,

Organisations: American Tower Corporation, Bharti Infratel Ltd.

Functional Expertise: Project Management, Supply Chain Management, Operations Management, Vendor Management, Infrastructure Management and Project leadership, Quality compliance, Customer target delivery

Functional Expertise: Project Management, Operations Mamagement, Technology Management, Credit Analysis And Risk Management, Customer Service And Wealth Management, Public Relations, Sales & Marketing

Shubhankar Karmoker

Organisations: Michelin India, Adient India, Safran Engineering Services,

Experience: 11+ years



Deeksha Kaushal

Domain: Construction

Organisations: Prabha Constructions, Toabh, Mumbai., Kwan Model Management, Mumbai, Elite Model Management, Delhi. Functional Expertise: Marketing, Finance, Operations



Lalit Narain Meena

Domain: Infrastructure/Rapid Transit

Organisations: Maharashtra Metro Rail Co. Ltd., Delhi Metro Rail Co. Ltd., Cognizant Technology Solutions Pvt. Ltd.

Functional Expertise: Operations management, project management, strategy & planning, cross-functionality, crisis management, change management, revenue management, data analysis & forecasting, team management, customer relationship management, safety & regulatory compliance management, testing & commissioning, public relations and community engagement, and facility management.

Nilotpal Singha

Domain: Manufacturing

Organisations: ACC Limited

Functional Expertise: Operations Management, Project Management, Planning, PM, CBM, Inventory, Cost Management, Energy Management, SAP PM, MM, PS, Regulatory Compliance & Electrical Safety, Vendor Management



Prem Pathik

Domain: Hospitality/Service Industry/Tourism

Organisations: Golden Rozana Trading & Contracting Llc Muscat Oman (Urbano Bistro Division), Villa Authentique Seychelles, Le Surmer Chalets Seychelles, Le Relax Hotel And Restaurants Seychelles, Renaissance Hotel & Convention Centre Mumbai (Marriott International), Four Seasons Hotel Mumbai

Functional Expertise: Operation Management, Sales & Marketing Management, Financial Management, Guest Services And Experience, Vendor And Supply Management, Cost Management, Inventory Management, Reservation Management, Event Management, Sustainability, Customer Relation Management And Review System, Audit & Compliance, Purchase (procurement) Management, Online & Digital Marketing, Marketing Strategy Management, Budgeting and forecasting. EHS and QMS Management and Asset Management, ESG Reporting



Ravi Pratap Singh

Domain: BFSI & IT

Functional Expertise: Credit and Risk Management, Data modelling and Financial Analysis, Project Management and Operation Management, Strategy Consulting and Planning, Cost-Benefit Analysis, Business and Data Analysis, Digital Marketing and Sales, Negotiation, Brand Management, Machine Learning, Business intelligence, Artificial Intelligence, Product Management, Budgeting & Forecasting, Market Research, Stakeholder Management, Waterfall and Agile Methodologies, Cloud Computing, ERP Systems, Digital Transformation, Software Development Lifecycle.

Shashank Agrawal

Domain: Telecom **Organisations:** Indus Towers Ltd, Reliance Pro And Pro Management Services Limited, Telesonic Networks Limited, Viom Networks, Videocon Telecommunication, Gtl Infrastructure

& Mentoring.

Sunit Surin

Domain: Manufacturing



Experience: 11+ years

Organisations: State Bank Of India, Tata Consultancy Services

Functional Expertise: Technology-Driven Business Transformation, Strategy Consulting, Operations Management, Cost Optimization, Project Management, Stakeholder Management, Data Analytics & Technology Integration, Vendor Management, Energy Management, Leadership

Organisations: Bharat Heavy Electricals Limited

Functional Expertise: Commercial Operations, Proposals & Contracts, Project Management, Procurement. Stakeholder Management, Vendor Management, Sourcing & Procurement, Proposal and Contract Management, Production Management, Project Management, Internal Auditing, Business Development, Conflict Management.

PLACEMENT COMMITTEE



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Shailesh Singh

Chairman, Placement Committee Indian Institute of Management Shillong Chair.placement@iimshillong.ac.in

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Umsawli, Shillong - 793018, Meghalaya, India



HOW TO **REACH** US?

The nearest major airport and railway station are at Guwahati, which is nearly 120 km away from Shillong. Shillong can be reached by taxi/car and the fare is about INR 1500. Guwahati Airport is well connected to major Tier 1 and Tier 2 cities in India including Bengaluru, Chennai, Delhi, Mumbai, Kolkata, Hyderabad. Direct flights are also

available to Bangkok, Delhi and Kolkata are the international airports close to Guwahati; International travellers can connect to Guwahati through Kolkata or Delhi. There are also helicopter services available from Guwahati to Shillong and return. IndiGo also operates a direct flight from Kolkata to Shillong Airport.







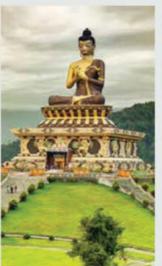






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Indian Institute of Management Shillong Umsawli, Shillong - 793018, Meghalaya, India